



Public Legal Notice

**ADVERTISEMENT**

**NOTICE OF INTENT TO AWARD  
REQUEST FOR PROPOSAL # ELCMDM2020-01  
Quality Materials**

Early Learning Coalition of Miami-Dade/Monroe, Inc. hereby announces its decision to award the contract for Quality Materials to the following proposers:

- **The Garden Learning and Play**
- **Child's Play**
- **Early Childhood LLC d/b/a Discount School Supply**
- **Lakeshore Learning Materials**
- **Kaplan Early Learning Company**
- **Free Spirit Publishing**
- **The Discovery Source**
- **Chalk Spinner, LLC d/b/a Kodo Kids**
- **Becker's School Supplies**

**Protests and Disputes**

Any person who is adversely affected by the Coalition's decision concerning a procurement solicitation or contract award and who wants to protest such decision shall file a protest in compliance with Section 120.53(3), FS. Failure to file a protest within the time prescribed in Section 120.57(3), FS, 72 hours, shall constitute a waiver of proceedings under Chapter 120, FS.

Any proposer, who desires to file a formal protest to this RFP, must accompany that protest with a bond payable to the Coalition in an amount of \$5,000. Bond shall be conditioned upon the payments of all costs which may be adjusted against the proposer in the administrative hearing in which the action is brought and in any subsequent appellate court proceedings. In lieu of a bond, the Coalition may accept a cashier's check or a money order in the amount of the bond. Failure to file the proper bond at the time of filing the formal protest will result in a denial of the protest.

A protest must be submitted to the President/CEO in writing within 72 hours of the Notification of Intent to Award. The protest must fully identify facts resulting in the contested issues. The protest will be responded to within five (5) business days. A protester whose complaint was denied by the President/CEO has the right to appeal that decision within five (5) business days to a certified hearing officer appointed by the Florida Conflict



Resolution Consortium. An appointed hearing officer's decision may be appealed to the Board within five (5) calendar days of the mediator's determination. The Board will either, review and render its final decision within ten (10) business days after the postmarked date of the protester's appeal to the Board, or the Board will grant its chairperson authority to appoint an ad hoc committee comprised of three voting members to review and render a final decision on behalf of the full Board.

Please direct all inquiries to:

Lisney Badillo  
Director of Contracts and Procurement  
Early Learning Coalition of Miami-Dade/Monroe  
Central Service Center  
United Way Campus  
3250 SW 3<sup>rd</sup> Avenue  
Miami, Florida 33129  
Phone: (305) 646-7220  
E-mail: [Lbadillo@elcmdm.org](mailto:Lbadillo@elcmdm.org)



**Early Learning Coalition Executive Committee Meeting**

**April 6, 2020**

**Resolution: 04062020-01**

**Action Requested:** Approval of the Evaluation Committee's recommendation to award contracts for RFP#ELCMDM2020-01 (Quality Materials for Miami-Dade and Monroe Counties), and authorize the President and CEO to negotiate and execute contracts with the selected vendors.

**Fiscal Impact:** A forecasted amount of approximately \$3,000,000.00 per fiscal year commencing May 1, 2020, which is subject to the availability of funding.

**Funding Source:** Department of Health and Human Services, Administration for Children and Families, Department of Education Office of Early Learning Miami-Dade and Monroe (School Readiness Services, Voluntary Prekindergarten Services), Ocean Reef Community Foundation, Monroe County School District, Teen Parent Program

**Strategic Goal:**

<input checked="" type="checkbox"/> Neediest Children	<input checked="" type="checkbox"/> Providers
<input checked="" type="checkbox"/> Youngest Children	<input type="checkbox"/> Internal Capacity
<input checked="" type="checkbox"/> Educate All	<input type="checkbox"/> Funding

---

---

**RESOLUTION: 04062020-01**

**APPROVAL OF THE EVALUATION COMMITTEE'S RECOMMENDATION TO AWARD CONTRACTS FOR RFP#ELCMDM2020-01 (QUALITY MATERIALS FOR MIAMI-DADE AND MONROE COUNTIES), AND AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE CONTRACTS WITH THE SELECTED VENDORS.**

WHEREAS, the Executive Committee of the Early Learning Coalition of Miami-Dade/Monroe, Inc. has been apprised of the program goals through the attached narrative, hereby incorporated by reference and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Executive Committee for adoption and approval;

WHEREAS, the Executive Committee approves the adoption of this action;

NOW, THEREFORE, be it resolved that the Executive Committee shall authorize the approval of the Evaluation Committee's recommendation to award contracts for RFP#ELCMDM2020-01 (Quality Materials for Miami-Dade and Monroe Counties), and authorize the President and CEO to negotiate and execute contracts with the selected vendors.

The foregoing resolution and attachment was offered by \_\_\_\_\_, who moved its approval. The motion was seconded by \_\_\_\_\_, and upon being put to a vote, the vote was as follows:  
\_\_\_\_\_.

The vote was recorded as listed in the attached roll sheet.

The chairperson thereupon declared this resolution duly passed and adopted this 6<sup>th</sup> day of April, 2020.

EARLY LEARNING COALITION  
OF MIAMI-DADE/MONROE, INC,

Digitally signed by Adrian Alfonso  
DN: cn=Adrian Alfonso, o=Kaufman Rossin, ou,  
email=aalfonso@KAUFMANROSSIN.COM, c=US

By: \_\_\_\_\_  
Executive Committee Secretary

**Background:**

Resolution #12022019-04 authorized the President and CEO to release a Request for Proposal (RFP) for **Quality Materials for Miami-Dade and Monroe Counties**. On January 8, 2020, the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the Coalition) released **RFP#ELCMDM2020-01** for **Quality Materials for Miami-Dade and Monroe Counties**. On or before February 7, 2020, the Coalition received eleven (11) proposals from vendors. Legal Counsel reviewed the proposals on February 10, 2020.

On February 12, 2020, the proposals were reviewed by the following four (4) evaluators who made up the Evaluation Committee.

**Evaluation Committee Members:**

<b>1. Tatiana Canelas</b> , Program Manager - The Children’s Trust
<b>2. Judy Palenzuela</b> , District Coordinator - Miami-Dade County Public Schools Early Childhood Programs
<b>3. Natalia Cap, MD</b> , Director of Medical and Community Engagement - Miami-Dade Family Learning Partnership, Inc.
<b>4. Paloma Lopez-Barcena, M.S.</b> , Deputy Director of Quality Initiatives - Early Learning Coalition of Miami-Dade and Monroe Counties (Alternate)

On March 3, 2020, at the second Evaluation Committee Meeting, the committee moved and passed a motion to recommend that the Coalition award contracts to nine (9) vendors:

Awarding contracts to the proposers is in the Coalition’s best interest because awarding to multiple vendors allows the Early Learning Coalition to have a greater selection of materials to select from. Additionally, the proposers received high ratings from the evaluators. The effective date of the contracts is projected to be May 1, 2020 contingent on Board review and approval.

<b>Proposer’s Name</b>	<b>Final Rating (Max 300)</b>
1. The Garden Learning and Play	169
2. Child’s Play	240
3. Early Childhood LLC d/b/a Discount School Supply	292
4. Lakeshore Learning Materials	289.5
5. Kaplan Early Learning Company	281
6. Free Spirit Publishing	279
7. The Discovery Source	247
8. Chalk Spinner, LLC. d/b/a Kodo Kids	283
9. Becker’s School Supplies	241
10. Future Leaders Academy Inc	Deemed nonresponsive by legal counsel
11. Future Leaders Academy II	Deemed nonresponsive by legal counsel

Evaluation Scorecard:

RFP # ELCMDM2020-01 Quality Materials for Miami-Dade and Monroe Counties		Max. Score	The Garden Learning and Play			Child's Play			Earlychildhood LLC d/b/a Discount School Supply			Lakeshore Learning Materials			Kaplan Early Learning Company			Free Spirit Publishing			The Discovery Source			Chalk Spinner LLC d/b/a Kodo Kids			Becker's School Supplies		
			#1	#2	#3	#1	#2	#3	#1	#2	#3	#1	#2	#3	#1	#2	#3	#1	#2	#3	#1	#2	#3	#1	#2	#3	#1	#2	#3
<b>Organizational Capacity</b>		<b>15</b>																											
1	The Proposer includes a description of adequate warehouse specifications & capacity.	5	5	5	4	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	4	5	5	5
2	The Proposer includes a description for previous experience providing quality materials including any issues and final resolutions.	10	8	5	8	10	10	8	10	10	10	10	10	10	10	10	9	10	10	10	9	7	9	10	10	10	10	5	10
<b>Specifications</b>		<b>30</b>																											
1	The Proposer includes a plan to meet access to complete vendor catalog.	10	7	1	8	7	10	8	10	10	10	7	10	10	7	10	10	10	10	9	10	10	9	9	10	9	7	10	10
2	The Proposer includes evidence to support durability, longevity and quality of products and materials listed in the proposal.	10	5	1	2	9	5	9	10	10	9	10	10	10	10	10	9	10	10	10	8	5	7	10	10	10	10	10	10
3	The Proposer includes General Certification of Conformity (GCC) for their products in the proposal.	5	4	1	3	4	1	4	5	5	5	5	5	5	5	5	5	3	5	4	5	1	5	3	5	5	2	1	3
4	The Proposer includes a plan to participate in the Early Learning Coalition's materials fairs.	5	5	1	4	5	5	4	5	5	5	5	5	4.5	5	5	5	5	5	5	5	5	4	5	5	4	5	3	5
<b>Documentation/Presentation</b>		<b>45</b>																											
1	The Proposer includes a plan to meet the Early Learning Coalition's guidelines regarding packing slips.	10	5	1	2	5	1	7	10	10	10	10	10	10	10	10	10	10	10	8	10	10	8	10	10	8	10	10	8
2	The Proposer includes a plan to meet the Early Learning Coalition's Drop-ship policy.	5	3	1	1	3	1	1	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	2	5	3
3	The Proposer includes a plan to meet the Early Learning Coalition's proof of delivery policy.	5	5	1	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
4	The Proposer includes a plan to meet the Early Learning Coalition's Backorder/Return/Exchange/Damage policy.	10	10	1	8	10	10	8	10	10	9	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	7
5	The Proposer includes a plan for recalled items that conforms to the Early Learning Coalition's policy.	5	5	1	5	5	3	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	3	4	5	5	5
6	The Proposer includes a plan to meet the Early Learning Coalition's invoicing requirement.	10	5	1	2	5	10	7	5	10	10	7	10	8	5	10	1	5	10	1	3	10	1	10	10	10	5	10	1
<b>Pricing</b>		<b>10</b>																											
1	Package prices reflect applicable discounts.	10	10	10	10	10	10	10	10	10	9	10	10	8	10	10	10	10	10	9	8	1	7	10	10	4	5	1	8
<b>TOTAL</b>		<b>100</b>	77	30	62	83	76	81	95	100	97	94	100	95.5	92	100	89	93	100	86	88	79	80	97	98	88	81	80	80
<b>TOTAL SUM</b>		<b>300</b>	169			240			292			289.5			281			279			247			283			241		
<b>AVERAGE</b>		<b>100</b>	56.3			80.0			97.3			96.5			93.7			93.0			82.3			94.3			80.3		