



**ELC Provider Services Committee Meeting**

**March 31, 2022, 2:00 p.m.**

**Meeting ID: 958 0034 8326**

**Passcode: 405541916**

- |   |   |
|---|---|
| <b>I. Welcome &amp; Introductions</b>   | <b>Rick Beasley</b>                               |
| <ul style="list-style-type: none"><li>• Moment of Silence for Manny Fermin, CEO, Healthy Start Coalition</li><li>• Chairman’s Partner Spotlight Kids for Kids Academy</li></ul>   |   |
| <b>II. Approval of Minutes</b>  | <b>Rick Beasley</b>                               |
| <p>A. Motion to approve February 17, 2021 minutes.</p>  |   |
| <b>III. Sliding Scale Fee</b>   | <b>Sandra Gonzalez</b>                            |
| <ul style="list-style-type: none"><li>• 400.01C_22 SlidingFeeScaleModel_2022-23</li><li>• Federal Poverty Guidelines</li></ul>  |   |
| <b>IV. School Readiness Reimbursement Rate</b>  | <b>Evelio Torres</b>                              |
| <b>V. 2022-2027 Strategic Plan Update</b>   | <b>Pam Hollingsworth</b><br><b>Angelo Parrino</b> |
| <ul style="list-style-type: none"><li>• Support Early Care and Education Partners</li></ul>   |   |
| <b>VI. 2022 Legislative Session Highlights</b>  | <b>Victor Caballero</b>                           |
| <b>VII. Early Education Partners Roundtable</b>   | <b>Provider</b><br><b>Representatives</b>         |
| <p>A. Family Child Care Home Discussion</p> <ul style="list-style-type: none"><li>• Dr. Perla Almodovar</li><li>• Danish Williams</li><li>• Alma Diaz</li></ul>   |   |
| <p>B. Program-Based Discussion</p> <ul style="list-style-type: none"><li>• Jenni Roig (Private Provider Representative)</li><li>• Dr. Eileen Fluney (Faith-Based Provider Representative)</li><li>• Dr. Daniel Armstrong (Individuals with Disabilities Education Act Program Representative)</li></ul> |   |
| <p>C. General Discussion</p>  |   |

Mission: To promote high-quality school readiness, voluntary pre-kindergarten and after school programs, thus increasing all children’s chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual needs of Miami-Dade and Monroe County children with a priority toward the ages before birth through age 5.



**VIII. Chamber Reports**

**Board Members and Staff**

**IX. New Initiatives**

- A. Early Childhood Internship Program
- B. Early Childhood Apprenticeship Program

**Pam Hollingsworth**  
**Pam Hollingsworth**

**X. Public Comments**

**XI. Adjourn**

**Rick Beasley**

# Moment of Silence

Manny Fermin

CEO, Healthy Start Coalition



**ELC Provider Services Committee Meeting**  
**February 17, 2022, 2:00 p.m.**  
**Zoom Meeting ID: 993 7747 4244**  
**Passcode: ELC121722**

**Committee Attendees:** Rick Beasley; Daniel Armstrong; Chereen Coile; Eileen Fluney; Jenni Roig

**Committee Absentees:** Loreen Chant

**Staff Attendees:** Evelio Torres; Angelo Parrino; Mercy Castiglione; Vanessa Aguilar-Viera; Marine Allen-Tucker; Lillian Amador; Lisney Badillo; Marisleydis Bruguez; Victor Caballero; Cindy Cabrerra; Fiorella A Christie; Thalia Daumy; Laurie Dunn; Erika Erched; Natalia Gamundi; Sandra Gonzalez; Pam Hollingsworth; Lucrece Lafontant; Diana Lane; Paloma Lopez-Barcena; Michelle Meilan; Sheyla Perez; Ana Rodriguez; Ana Sejeck; Lucy Schrack

**General Attendees:** Tina Ali; Angela-Perla Almodovar; Emilu Alvarez; Theslyn Brown; Samuel Cato; Kathy Cordial; Eliett Cortes; Lisset Cruz; Eddy de Armas; Bob de la Fuente; Maria Elena Delgado; Alma Diaz; Lismay Diaz; Lidimi Fuget; Mayte Gonzalez; Kathleen Hardcastle; Priscila Hazrun; Audrey Hernandez; Jeanette Herrera; Kimika Hoilett; Brandi Jordan; Arleen Lambert; Rosalyn Laney; Ivon Ledon; Ruby Maldonado; Raashida Meadows; Maria Motta; Steven Munne; Yolandria Nash; Regina Navarro; Christine Patterson; Evelinda Perez; Dialina Quintanal; Katherine Quinteros; Nicole Quinteros; Wilda Ramos; Ivette Riano; Marilu Rios; Monica Roa; Alfred Sanchez; Lorena Suarez; Paula Viquez; Ruby P White; Danish Williams

**I. Welcome & Introductions**

**Rick Beasley**

- A. R. Beasley called the meeting to order and welcomed everyone.
- B. K. Gregory called roll and quorum was established with five (5) voting members.

**II. Greater Miami Chamber of Commerce**

**Alfred Sanchez**

- A. A. Sanchez provided insurance information for providers.

**III. Approval of Minutes**

**Rick Beasley**

- A. Motion to approve December 16, 2021 minutes.
  - o Motion to approve by C. Coile
  - o Motion seconded by J. Roig
  - o Motion unanimously passed.

Mission: To promote high-quality school readiness, voluntary pre-kindergarten and after school programs, thus increasing all children's chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual needs of Miami-Dade and Monroe County children with a priority toward the ages before birth through age 5.



#### **IV. Mimi World Learning**

- A. De la Fuente presented the Committee with the Review Hearing as required by the Partner School Readiness Contract. Mini World Learning appealed the recommendation of the termination of the contract. Mini World Director of the center Jennifer Blanco was given an opportunity to speak. J. Blanco stated the owner was with her but identity could not be verified. J. Blanco is not an approved representative to speak for the provider. M. Beasley declared J. Blanco an unauthorized representative. E. Torres stressed the liability and importance of partners adhering to the contract requirements.
- B. Motion to terminate School Readiness and Voluntary Pre-Kindergarten contract for year 2021-2022.
  - o Motion to approve by D. Armstrong
  - o Motion seconded by Dr. Fluney
  - o Motion unanimously passed.

#### **V. New VPK Director Credentials/VPK Emergent Literacy Requirements**

- A. E. Erched explained new Director Credentials/VPK Emergent Literacy Requirements.

#### **VI. Memo for Sectarian Childcare Providers**

- A. B. De la Fuente explained memo. Memo will be sent out in blast to partners via ELC email blast.

#### **VII. Early Education Partners Roundtable**

- Dr. Perla Almodovar, Danish Williams, and Alma Diaz shared updates for the Family Child Care Home (FCCH) Association.
- J. Roig and E. Fluney are present to support providers on the call that have questions.

#### **VIII. Chamber Reports**

- A. V. Caballero provided information on the 3 Bills the Early Learning Coalition of Miami Dade and Monroe are watching closely.
  - o HB 1199 -Eliminates requirement that SR program funds be used to increase # of children served
  - o 1299- Establishes Early Learning Scholarship program (Brighter Future Act) in order to close the opportunity gap by increasing access to high-quality early learning services. ELCs will issue the scholarship in coordination with DEL



- HB1319- Requires ELCs to adopt a payment rate schedule –requires ELCs to reimburse providers a minimum payment rate regardless of provider’s private pay rate

**IX. ELC Strategic Initiatives**

- P. Hollingsworth shared Internship Program information and updates.

**X. Public Comments**

**Rick Beasley**

**XI. Adjourn**

**Rick Beasley**

DRAFT

Sliding Fee Scale for  
Effective date

Miami-Dade/ Monroe (Miami-Dade) Coalition  
July 1, 2022

### Florida's Division of Early Learning SLIDING FEE SCHEDULE

DAILY FEE			----- Annual Gross Income - Number of persons in Family -----														
Full-Time	Part-Time	FPL as indicated unless exceeds	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
0.80	0.40	85% SMI	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		50%FPL	6,795	9,155	11,515	13,875	16,235	18,595	20,955	23,315	25,675	28,035	30,395	32,755	35,115	37,475	39,835
1.60	0.80		6,796	9,156	11,516	13,876	16,236	18,596	20,956	23,316	25,676	28,036	30,396	32,756	35,116	37,476	39,836
		75%FPL	10,193	13,733	17,273	20,813	24,353	27,893	31,433	34,973	38,513	42,053	45,593	49,133	52,673	56,213	59,753
2.40	1.20		10,194	13,734	17,274	20,814	24,354	27,894	31,434	34,974	38,514	42,054	45,594	49,134	52,674	56,214	59,754
			13,589	18,309	23,029	27,749	32,469	37,189	41,909	46,629	51,349	56,069	60,789	65,509	70,229	74,949	79,669
3.20	1.60	FPL	13,590	18,310	23,030	27,750	32,470	37,190	41,910	46,630	51,350	56,070	60,790	65,510	70,230	74,950	79,670
			15,855	21,362	26,869	32,376	37,883	43,390	48,896	54,403	59,910	65,417	70,924	76,431	81,937	87,444	92,951
4.00	2.00		15,856	21,363	26,870	32,377	37,884	43,391	48,897	54,404	59,911	65,418	70,925	76,432	81,938	87,445	92,952
			18,121	24,415	30,708	37,002	43,295	49,589	55,883	62,176	68,470	74,764	81,057	87,351	93,645	99,938	106,232
4.80	2.40		18,122	24,416	30,709	37,003	43,296	49,590	55,884	62,177	68,471	74,765	81,058	87,352	93,646	99,939	106,233
		85% SMI														107,508	109,576
		150%FPL	20,385	27,465	34,545	41,625	48,705	55,785	62,865	69,945	77,025	84,105	91,185	98,265	105,345	112,425	119,505
5.60	2.80		20,386	27,466	34,546	41,626	48,706	55,786	62,866	69,946	77,026	84,106	91,186	98,266	105,346	112,426	119,506
			21,177	28,532	35,888	43,243	50,598	57,953	65,308	72,664	80,019	87,374	94,729	102,084	109,439	116,795	124,150
			21,178	28,533	35,889	43,244	50,599	57,954	65,309	72,665	80,020	87,375	94,730	102,085	109,440	116,796	124,151
		85% SMI												103,373			
			21,970	29,600	37,230	44,861	52,491	60,121	67,752	75,382	83,012	90,643	98,273	105,903	113,534	121,164	128,795
7.20	3.60		21,971	29,601	37,231	44,862	52,492	60,122	67,753	75,383	83,013	90,644	98,274	105,904	113,535	121,165	128,796
		85% SMI											101,306				
			22,762	30,667	38,573	46,478	54,384	62,290	70,195	78,101	86,006	93,912	101,817	109,723	117,628	125,534	133,439
8.00	4.00		22,763	30,668	38,574	46,479	54,385	62,291	70,196	78,102	86,007	93,913	101,818	109,724	117,629	125,535	133,440
			23,554	31,735	39,916	48,096	56,277	64,458	72,638	80,819	89,000	97,181	105,361	113,542	121,723	129,903	138,084
8.80	4.40		23,555	31,736	39,917	48,097	56,278	64,459	72,639	80,820	89,001	97,182	105,362	113,543	121,724	129,904	138,085
		85% SMI										99,238					
			24,346	32,802	41,258	49,714	58,170	66,626	75,082	83,538	91,994	100,449	108,905	117,361	125,817	134,273	142,729
9.60	4.80		24,347	32,803	41,259	49,715	58,171	66,627	75,083	83,539	91,995	100,450	108,906	117,362	125,818	134,274	142,730
		185%FPL	25,142	33,874	42,606	51,338	60,070	68,802	77,534	86,266	94,998	103,730	112,462	121,194	129,926	138,658	147,390

<b>10.40</b>	<b>5.20</b>	<b>85% SMI</b>	25,143	33,875	42,607	51,339	60,071	68,803	77,535	86,267	94,999	103,731	112,463	121,195	129,927	138,659	147,391
			26,161	35,247	44,333	53,419	62,505	71,591	80,677	89,763	97,171	107,935	117,021	126,107	135,193	144,279	153,365
<b>11.20</b>	<b>5.60</b>		26,162	35,248	44,334	53,420	62,506	71,592	80,678	89,764	98,850	107,936	117,022	126,108	135,194	144,280	153,366
		<b>200%FPL</b>	27,180	36,620	46,060	55,500	64,940	74,380	83,820	93,260	102,700	112,140	121,580	131,020	140,460	149,900	159,340
<b>12.00</b>	<b>6.00</b>	<b>85% SMI</b>	27,181	36,621	46,061	55,501	64,941	74,381	83,821	93,261	102,701	112,141	121,581	131,021	140,461	149,901	159,341
			29,219	39,367	49,515	59,663	69,811	79,959	90,107	100,255	110,403	120,551	130,699	140,847	150,995	161,143	171,291
<b>12.80</b>	<b>6.40</b>	<b>85% SMI</b>	29,220	39,368	49,516	59,664	69,812	79,960	90,108	100,256	110,404	120,552	130,700	140,848	150,996	161,144	171,292
			31,257	42,113	52,969	63,825	74,681	85,537	96,393	107,249	118,105	128,961	139,817	150,673	161,529	172,385	183,241
			31,258	42,114	52,970	63,826	74,682	85,538	96,394	107,250	118,106	128,962	139,818	150,674	161,530	172,386	183,242
<b>13.60</b>	<b>6.80</b>	<b>85% SMI</b>	35,836	46,863	57,889	68,915	79,942	90,968									

Parents receiving hourly care pay up to the part time fee.

Note: 10% Parent Fee was calculated using 260 days.

Refer to 6M-4.400, F.A.C.

**Income** 85% State Median Income:Upper threshold for eligibility

2022 Poverty Level (FPL) effective Jul Jan. 12, 2022  
LIHEAP IM 2021-03 State Median Income Estimates

Please answer the following questions:

(1) If there is a sibling discount what is the percentage?

(2) If any family pays more than 10% of their gross income for child care, please complete and attach the justification form that explains how the fees will not limit parent access to services.



Sliding Fee Scale for  
Effective date

Miami-Dade/Monroe (Monroe) Coalition  
July 1,2022

Florida's Division of Early Learning  
SLIDING FEE SCHEDULE

DAILY FEE			----- Annual Gross Income - Number of persons in Family -----														
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1.10	0.55	85% SMI	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		50%FPL	6,795	9,155	11,515	13,875	16,235	18,595	20,955	23,315	25,675	28,035	30,395	32,755	35,115	37,475	39,835
1.10	0.55		6,796	9,156	11,516	13,876	16,236	18,596	20,956	23,316	25,676	28,036	30,396	32,756	35,116	37,476	39,836
		75%FPL	10,193	13,733	17,273	20,813	24,353	27,893	31,433	34,973	38,513	42,053	45,593	49,133	52,673	56,213	59,753
1.10	0.55		10,194	13,734	17,274	20,814	24,354	27,894	31,434	34,974	38,514	42,054	45,594	49,134	52,674	56,214	59,754
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			18,121	24,415	30,708	37,002	43,295	49,589	55,883	62,176	68,470	74,764	81,057	87,351	93,645	99,938	106,232
6.05	3.03		18,122	24,416	30,709	37,003	43,296	49,590	55,884	62,177	68,471	74,765	81,058	87,352	93,646	99,939	106,233
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6.33	3.17		20,386	27,466	34,546	41,626	48,706	55,786	62,866	69,946	77,026	84,106	91,186	98,266	105,346	112,426	119,506
			21,177	28,532	35,888	43,243	50,598	57,953	65,308	72,664	80,019	87,374	94,729	102,084	109,439	116,795	124,150
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			21,970	29,600	37,230	44,861	52,491	60,121	67,752	75,382	83,012	90,643	98,273	105,903	113,534	121,164	128,795
6.33	3.17		21,971	29,601	37,231	44,862	52,492	60,122	67,753	75,383	83,013	90,644	98,274	105,904	113,535	121,165	128,796
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6.33	3.17		22,763	30,668	38,574	46,479	54,385	62,291	70,196	78,102	86,007	93,913	101,818	109,724	117,629	125,535	133,440
			23,554	31,735	39,916	48,096	56,277	64,458	72,638	80,819	89,000	97,181	105,361	113,542	121,723	129,903	138,084
6.33	3.17		23,555	31,736	39,917	48,097	56,278	64,459	72,639	80,820	89,001	97,182	105,362	113,543	121,724	129,904	138,085
		85% SMI										99,238					
			24,346	32,802	41,258	49,714	58,170	66,626	75,082	83,538	91,994	100,449	108,905	117,361	125,817	134,273	142,729
7.42	3.71		24,347	32,803	41,259	49,715	58,171	66,627	75,083	83,539	91,995	100,450	108,906	117,362	125,818	134,274	142,730
		185%FPL	25,142	33,874	42,606	51,338	60,070	68,802	77,534	86,266	94,998	103,730	112,462	121,194	129,926	138,658	147,390

7.42	3.71	85% SMI	25,143	33,875	42,607	51,339	60,071	68,803	77,535	86,267	94,999	103,731	112,463	121,195	129,927	138,659	147,391
			26,161	35,247	44,333	53,419	62,505	71,591	80,677	89,763	97,171	107,935	117,021	126,107	135,193	144,279	153,365
7.70	3.85		26,162	35,248	44,334	53,420	62,506	71,592	80,678	89,764	98,850	107,936	117,022	126,108	135,194	144,280	153,366
		200%FPL	27,180	36,620	46,060	55,500	64,940	74,380	83,820	93,260	102,700	112,140	121,580	131,020	140,460	149,900	159,340
8.80	4.40	85% SMI	27,181	36,621	46,061	55,501	64,941	74,381	83,821	93,261	102,701	112,141	121,581	131,021	140,461	149,901	159,341
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			31,257	42,113	52,969	63,825	74,681	85,537	96,393	107,249	118,105	128,961	139,817	150,673	161,529	172,385	183,241
			31,258	42,114	52,970	63,826	74,682	85,538	96,394	107,250	118,106	128,962	139,818	150,674	161,530	172,386	183,242
8.80	4.40	85% SMI	35,836	46,863	57,889	68,915	79,942	90,968									

Parents receiving hourly care pay up to the part time fee.

Note: 10% Parent Fee was calculated using 260 days.

Refer to 6M-4.400, F.A.C.

Income 85% State Median Income:Upper threshold for eligibility

2022 Poverty Level (FPL) effective Jul Jan. 12, 2022  
LIHEAP IM 2021-03 State Median Income Estimates

Please answer the following questions:

(1) If there is a sibling discount what is the percentage?

(2) If any family pays more than 10% of their gross income for child care, please complete and attach the justification form that explains how the fees will not limit parent access to services.



## Federal Poverty Guidelines and State Median Income Estimates

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### OF INTEREST TO

The Division of Early Learning (DEL, the Division), early learning coalitions and other direct subrecipients of DEL implementing federal and state early learning programs, such as the School Readiness Program, the Voluntary Prekindergarten Education Program and Outreach, Awareness and Monitoring Initiative (OAMI) Services.

### SUMMARY

The Division of Early Learning and the early learning coalitions (coalitions) are responsible for administering state and federal funds associated with several early learning programs. This includes establishing, in each coalition's school readiness plan, a sliding fee scale based on the federal poverty guidelines and state median income estimates for serving children through the school readiness programs.

This guidance offers information on the procedures that coalitions should follow to revise sliding fee scales to reflect the adoption of the most recent federal poverty guidelines and state median income estimates.

### BACKGROUND

Section 1002.85(2)(c)5., F.S., states that each coalition is required to adopt, as part of its school readiness plan, a "sliding fee scale and policies on applying the waiver or reduction of fees in accordance with s. 1002.84(8)."

Each coalition shall "establish a parent sliding fee scale that requires a parent copayment to participate in the school readiness program. Providers are required to collect the parent's copayment. A coalition may, on a case-by-case basis, waive the copayment for an at-risk child or temporarily waive the copayment for a child whose family's income is at or below the federal poverty level and experiences a natural disaster or an event that limits the parent's ability to pay, such as incarceration, placement in residential treatment, or becoming homeless, or an emergency situation such as a household fire or burglary, or while the parent is participating in parenting classes. A parent may not transfer school readiness program services to another school readiness program provider until the parent has submitted documentation from the current school readiness program provider to the early learning coalition stating that the parent has satisfactorily fulfilled the copayment obligation." (Section 1002.84(8). F.S and 45 C.F.R. 98.45(k))

Rule 6M-4.400(1)(a), Florida Administrative Code, provides additional instruction regarding the establishment of a coalition's sliding fee scale, stating that a "coalition's sliding fee scale must be set at a level that provides economically disadvantaged families equal access to the care available to families whose income is high enough not to qualify for financial assistance for school readiness services." Furthermore, the total amount of a family's copayment for services based upon the sliding fee scale may not "exceed 10 percent of the family's income, regardless of the number of children in care. If the coalition's proposed sliding fee scale does exceed 10 percent of family income, the coalition must

provide justification of how the sliding fee scale meets the federal requirement that the copayment be affordable, prior to approval of the proposed sliding fee scale by the Office of Early Learning.”

A family’s income must remain at or below 85 percent of the State Median Income (SMI) as the upper level of the program subsidy support to maintain eligibility (Rules 6M-4.200 and 6M-4.208, F.A.C).

The United States Department of Health and Human Services (HHS) annually revises the federal poverty guidelines. The revised guidelines are published in the Federal Register. The federal poverty guidelines specify that “these guidelines go into effect on the day they are published unless an office administering a program using the guidelines specifies a different effective date for that particular program.” (The most recent federal poverty guidelines are available at <https://aspe.hhs.gov/poverty-guidelines>). HHS annually revises and publishes LIHEAP State Median Income Estimates. (The most recent estimates are available at <https://www.acf.hhs.gov/ocs/policy-guidance/liheap-im-2021-03-state-median-income-estimates-optional-use-fy-2021>).

## PROGRAM GUIDANCE

Upon the annual publication of the revised HHS Poverty Guidelines and LIHEAP Estimated State Median Income, the Office of Early Learning will distribute, by email, a copy of the revised guidelines to all coalitions. The communication will include examples of sliding fee scale formats.

### **Upon receipt of this communication, a coalition should:**

1. Electronically submit a coalition plan amendment request to the Division of Early Learning. The revised sliding fee scale should be attached to the request and **should be formatted as an Excel spreadsheet using the sliding fee scale template** that is electronically provided to coalitions annually. The sliding fee scale should indicate the coalition name, county name, and effective date of the revised sliding fee scale. The effective date for the revised sliding fee scale must be no later than July 1 of each fiscal year. Each coalition should submit its plan amendment no later than April 1st each year.
2. Distribute its revised sliding fee scale and a copy of the revised federal poverty guidelines and state median income estimates, with implementation instructions, to any entity providing school readiness services on behalf of the coalition, including, but not limited to, qualified contractors, fiscal agents, and independent auditors, as appropriate after its sliding fee scale is approved by the Office of Early Learning.
3. Determine eligibility and parent fees, for both new and current school readiness program participants based on the revised federal poverty guidelines and state median income estimates. Beginning on the effective date of the revised sliding fee scale, co-payments for parents of new participants should be calculated in accordance with the revised sliding fee scale. Co-payments for parents of current participants should be recalculated upon eligibility redetermination or change in income.

## HISTORY

This guidance replaces the prior version identified as OEL-PI-0052-09 (February 13, 2013). Reissued November 26, 2014. Revised and reissued June 1, 2016; Effective July 1, 2016. Revised and reissued June 1, 2017. Effective July 1, 2017. Revised and reissued April 6, 2018; Effective July 1, 2018. Revised and reissued April 12, 2019; Effective July 1, 2019. Revised and reissued March 3, 2020; Effective July 1,

2020. Revised and reissued March 11, 2021; Effective July 1, 2021; Revised and reissued March 4, 2022; Effective July 1, 2022.

ATTACHMENTS

Attachment A – Plan Amendment Justification of Co-Payments Above 10 Percent of Gross Family Income

Attachment B – Sliding Fee Schedule Memo 2021

Attachment C – Sliding Fee Scale Model 2021

Please direct questions and comments to Division of Early Learning at 850-717-8500 or email [oel.questions@oel.myflorida.com](mailto:oel.questions@oel.myflorida.com)

# Miami-Dade/Monroe School Readiness Reimbursement Rate

Age	2017 Base Rate	2022 Base Rate	% Increase
Infant	\$28.26	\$55.20	95.3%
Toddler	\$24.63	\$40.80	65.7%
2 Year Old	\$23.91	\$34.97	46.3%
3 Year Old	\$22.24	\$30.00	34.9%
4 Year Old	\$22.24	\$28.00	25.9%
5 Year Old	\$22.24	\$28.00	25.9%
School Age	\$19.67	\$22.07	12.2%

Age	2017 Base Rate + Gold Seal	2022 Base Rate + Gold Seal	% Increase
Infant	\$33.91	\$66.24	95.3%
Toddler	\$29.56	\$48.97	65.7%
2 Year Old	\$28.69	\$41.96	46.3%
3 Year Old	\$26.69	\$36.00	34.9%
4 Year Old	\$26.69	\$33.60	25.9%
5 Year Old	\$26.69	\$33.60	25.9%
School Age	\$23.60	\$26.49	12.2%

# **Strategic Plan**







# Children First: The Strategic Plan for the Early Learning Coalition of Miami Dade/Monroe 2022-2027

## Early Education. Lifelong Success.

### OUR MISSION

To promote high-quality inclusive school readiness, voluntary pre-kindergarten and after school programs, thus increasing all children's chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual development of Miami-Dade and Monroe County children with a priority toward the ages birth through age 5.

### OUR VISION

#### *CHILDREN FIRST*

To ensure a comprehensive and integrated early learning system for all families and their children, birth to 5 years, ensuring high-quality programs throughout Miami-Dade and Monroe Counties, so children enter school ready to learn and succeed in life.

## OUR VALUES

- **CHILDREN** - Children are at the heart of all we do. We believe that all children, regardless of circumstance, are capable of educational excellence and personal growth, and we are committed to ensuring school readiness and lifelong success for each one.
- **COMMUNITY** - We believe children are the future, and our community is an essential part of their road to success. By working together, we can promote high quality early education and support children as they become thriving, productive members of society.
- **PARTNERSHIP** - We value partnerships and are collaborative in all we do. We work closely with fellow service providers, families, corporations, elected officials, individuals, and the community at large to promote the importance of early learning and to secure educational opportunities for all children.
- **ADVOCACY** - We are a champion for children, promoting positive societal and community change. Our staff and community partners are committed to advancing early education throughout Miami-Dade and Monroe counties and are set apart by our collective passion, strength and dedication to children.
- **EXCELLENCE** - When it comes to early learning, quality matters. We are committed to excellence, providing quality programs and services that make a difference in our community. Designed to further the physical, social, emotional and intellectual needs of all children, our programs are innovative and offer each child an equal opportunity for a successful future.
- **CUSTOMER SERVICES** - We strive to meet the needs of our parents, families, providers and partners by providing comprehensive customer service in a professional, timely and courteous manner.
- **EQUITY** - Equity, inclusion and cultural competence is embodied in our values, practices and programming so that children, parents, families and providers may fully benefit from our priority initiatives, while keeping children first.



# Children First: The Strategic Plan for the Early Learning Coalition of Miami Dade/Monroe 2022-2027

## PRIORITY INITIATIVES

### TARGET HIGH NEED AREAS

#### Advocacy Committee

##### Opportunity\*

Current reimbursement rates are inequitable and negatively impact child care partners in high need areas.

##### Outcome Measure

- Every provider receives the same rate regardless of their private rate or area they serve.

### INCREASE ENROLLMENT IN EARLY LEARNING COALITION PROGRAMS

#### Advocacy Committee

##### Opportunity\*

Increased wages offered by employers has resulted in a benefits cliff with fewer families qualifying for the School Readiness program, leading to decreased enrollment.

##### Outcome Measure

- School Readiness enrollment increases by 5% within 12 months of state policy change.

### INCREASE AWARENESS IN EARLY LEARNING COALITION PROGRAMS

#### Executive Committee

##### Opportunity

Increase awareness of Early Learning Coalition programs so families who may qualify and do not currently have their children enrolled in the program become aware, apply for the programs, and enroll their children.

##### Outcome Measures

- Dashboard reflects increased inquiries.
- Families confirm via survey that outreach efforts led them to apply for services.
- Voluntary Prekindergarten enrollment increases by 5% within 12 months of outreach campaign launch.
- Early Head Start enrollment increases to 750 children with a waitlist.

### PROVIDE ENHANCED RESOURCES TO CHILDREN WITH SPECIAL NEEDS

#### Program Committee

##### Opportunity

Historically, a low percentage of families with children identified as having concerns accept additional services and connect to the first level of intervention.

##### Outcome Measures

- At least 90% of families with children identified as having concerns respond to communication attempts.
- After baseline is established, pre and post questionnaires reflect increased insight by parents of developmental milestones, screening process and available services.
- A 5% increase in the number of families that accept additional services.

##### Opportunity

There are children with special needs who are not receiving the services they need.

##### Outcome Measures

- More than 10% of partners participate in and complete the BPIECE program.
- More than 10% of partners who have completed the BPIECE are accessing the Special Needs Rate.
- A % of partners that receive the rate are implementing enhanced services.

### ENHANCE SERVICES FOR INFANTS AND TODDLERS

#### Program Committee

##### Opportunity

Enhance services for infant and toddlers.

##### Outcome Measures

- To be determined after needs assessment is conducted and action plan is formulated and approved by Program Committee.

### SUPPORT EARLY CARE AND EDUCATION PARTNERS

#### Provider Services Committee

##### Opportunity

Early learning programs have historically faced workforce challenges. To deliver high-quality early education services, programs must be able to recruit and retain highly qualified and committed staff and provide ongoing professional development.

##### Outcome Measures

- Increased % of participants registering for training courses.
- Increased % of participants completing training courses.
- 85% participant satisfaction with courses (IACET Standard).
- Board approved reimbursement rate remains above state average.

### PARENT ENGAGEMENT

#### Program Committee

##### Opportunity

Promote parent engagement as essential for a child's development because parents serve as a child's first teacher.

##### Outcome Measures

- 85% participant satisfaction with parent engagement activities.
- 85% participants gain knowledge/insight.

\*requires State policy change

# 2022 Legislative Highlights

## Positive Outcomes

### *Payment Rate Equity for Providers Serving High-Need Communities*

- Effective 07/01/22, we will be able to pay all providers, regardless of the community they serve, the same board approved rate to help us achieve countywide payment and quality equity.
- DOE will issue guidance or administrative rule to govern this new policy.

### *Funding Increase for the VPK Program*

- **Base Student Allocation:**
  - School Year BSA increase from \$2,486 to \$2803 (**\$317 increase**)
  - Summer BSA Increase from \$2,122 to \$2393 (**\$271 increase**)
- **\$4,042,600** provided for implementation of VPK Program Assessments
- **\$100,000,000** Additional Payment Program to increase the VPK BSA for providers attesting to increase wages to \$15/hr

## Challenges

### *Comparison of 2021 and 2022 General Appropriations Act*

- The new funding methodology shifted part of our School Readiness base budget to other coalitions across the state.
  - SR Allocation will decrease from \$130,005,929 in FY 21/22 to \$112,234,696 in FY 22/23 (**\$17,771,223 decrease**)\*
- Investment in quality and program supports will be impacted.
- None of the 30 ELCs voted in support or opposition of the bill used as the basis for the new methodology.
- We have not seen the data used to support the new methodology.

\* not including Gold Seal, which will be allocated separately in 22/23

## 2022-2023 School Readiness Allocation

Early Learning Coalition	FY 2021-22 Allocation	FY 2022-23 SR Allocation	Dollar Difference Between FY 2021-22 and 2022-23 Allocation	Percentage Difference Between FY 2021-22 and 2022-23 Allocation	FY 2022-23 Final SR Allocation (inc. hold harmless allocation)
Alachua	\$ 11,548,748	\$ 7,267,290	\$ (4,281,458.00)	-37.1%	\$ 12,715,595
Northwest Florida	\$ 13,845,216	\$ 12,249,865	\$ (1,595,351.00)	-11.5%	\$ 14,068,163
Brevard	\$ 20,707,271	\$ 18,718,907	\$ (1,988,364.00)	-9.6%	\$ 23,603,252
Broward	\$ 50,283,993	\$ 69,654,657	\$ 19,370,664.00	38.5%	\$ 69,654,657
Florida's Heartland	\$ 10,174,341	\$ 12,394,412	\$ 2,220,071.00	21.8%	\$ 12,394,412
Florida's Gateway	\$ 8,311,081	\$ 6,296,447	\$ (2,014,634.00)	-24.2%	\$ 8,561,750
<b>Miami-Dade &amp; Monroe</b>	<b>\$ 130,005,929</b>	<b>\$ 112,234,696</b>	<b>\$ (17,771,233.00)</b>	<b>-13.7%</b>	<b>\$ 134,451,468</b>
Nature Coast	\$ 9,224,354	\$ 10,512,057	\$ 1,287,703.00	14.0%	\$ 10,512,057
Duval	\$ 34,106,162	\$ 43,010,446	\$ 8,904,284.00	26.1%	\$ 44,222,470
Escambia	\$ 16,200,732	\$ 13,518,432	\$ (2,682,300.00)	-16.6%	\$ 16,708,174
Southwest Florida	\$ 23,566,101	\$ 44,142,015	\$ 20,575,914.00	87.3%	\$ 44,142,015
Hillsborough	\$ 50,849,605	\$ 60,184,636	\$ 9,335,031.00	18.4%	\$ 60,451,276
Lake	\$ 8,117,929	\$ 11,739,634	\$ 3,621,705.00	44.6%	\$ 11,739,634
Big Bend	\$ 19,386,136	\$ 14,730,906	\$ (4,655,230.00)	-24.0%	\$ 22,575,929
Manatee	\$ 10,585,968	\$ 13,151,669	\$ 2,565,701.00	24.2%	\$ 13,151,669
Marion	\$ 11,068,807	\$ 14,110,645	\$ 3,041,838.00	27.5%	\$ 14,110,645
IRMO	\$ 9,005,882	\$ 11,409,548	\$ 2,403,666.00	26.7%	\$ 11,409,548
Emerald Coast	\$ 9,006,926	\$ 10,241,302	\$ 1,234,376.00	13.7%	\$ 10,241,302
Orange	\$ 43,320,473	\$ 58,357,296	\$ 15,036,823.00	34.7%	\$ 58,357,296
Osceola	\$ 7,536,138	\$ 18,496,692	\$ 10,960,554.00	145.4%	\$ 18,496,692
Palm Beach	\$ 40,845,982	\$ 46,734,163	\$ 5,888,181.00	14.4%	\$ 58,475,635
Pasco & Hernando	\$ 16,566,878	\$ 23,262,446	\$ 6,695,568.00	40.4%	\$ 23,262,446
Pinellas	\$ 34,601,941	\$ 28,872,833	\$ (5,729,108.00)	-16.6%	\$ 37,800,313
Polk	\$ 22,598,861	\$ 34,167,156	\$ 11,568,295.00	51.2%	\$ 34,167,156
North Florida	\$ 17,775,520	\$ 19,643,365	\$ 1,867,845.00	10.5%	\$ 20,985,731
St. Lucie	\$ 10,014,444	\$ 12,849,630	\$ 2,835,186.00	28.3%	\$ 12,849,630
Santa Rosa	\$ 4,392,601	\$ 5,145,461	\$ 752,860.00	17.1%	\$ 5,145,461
Sarasota	\$ 6,095,067	\$ 8,213,321	\$ 2,118,254.00	34.8%	\$ 8,213,321
Seminole	\$ 9,987,385	\$ 12,823,740	\$ 2,836,355.00	28.4%	\$ 12,823,740
Flagler & Volusia	\$ 16,464,654	\$ 22,016,533	\$ 5,551,879.00	33.7%	\$ 22,016,533