



FINANCE COMMITTEE MEETING
May 27, 2021, 10:00 am
Zoom Meeting ID: 919 3251 4722
Passcode: ELC0521

- | | | |
|------|--|-----------------|
| I. | Welcome & Introductions | Loreen Chant |
| II. | Approval of Minutes | Loreen Chant |
| | A. Motion to approve minutes for April 29, 2021 | |
| III. | Financial Statements | Loreen Chant |
| | A. School Readiness/VPK | |
| | B. Early Head Start | |
| | C. Reconciliation Project Snapshot | |
| IV. | Resolutions | Loreen Chant |
| | A. Resolution 05272021-01 Authorize the President and CEO to approve the Initial Budget and approve the allocation and expenditure of funds for fiscal year 2021-2022. | |
| | B. Resolution 05272021-02 to approve the Early Learning Coalition's Additional Amendment to the Annual Budget for fiscal year 2020-2021. | |
| V. | Information Items | Loreen Chant |
| | A. Slot Utilization | Sandra Gonzalez |
| | • Miami Dade County | |
| | • Monroe County | |
| | • Title V | |
| | B. EHS Credit Card Report (no charges) | |
| | C. Cybersecurity Update | Fred Hicks |
| VI. | Public Comments | Loreen Chant |
| VII. | Meeting Adjourn | Loreen Chant |

Mission: To promote high-quality school readiness, voluntary pre-kindergarten and after school programs, thus increasing all children's chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual needs of Miami-Dade and Monroe County children with a priority toward the ages before birth through age 5.



Finance Committee Meeting
April 29, 20201; 10:00 AM
Zoom Meeting ID: 910 9830 6112
Passcode: ELC0421

Committee Attendees: Bob Eadie; Adrian Alfonso; Chuck Mohr; Daniel Armstrong; Loreen Chant;

Absent Committee: Alex Soto

Other Board Attendees: Mara Zapata

Staff Attendees: Evelio Torres; Alex Sanchez; Sandra Gonzalez; Victor Caballero; Fred Hicks; Angelo Parrino; Ana Rodriguez; Lissandra Curbelo; Mercy Castiglione; Jackye Russell; Belkis Torres; Jacqueline Olio; Pam Hollingsworth; Fiorella A. Christie

I. Welcome and Introductions

Bob Eadie

- B. Eadie called the meeting to order and welcomed everyone. Quorum was established.

II. Approval of Minutes

Bob Eadie

- Motion to approve minutes by C. Mohr.
- Motion seconded by A. Alfonso.
- Motion unanimously passed.

III. Financial Statements

Bob Eadie

- M. Castiglione stated that the financials continue to reflect a surplus. They are expected to draw down those additional dollars once the bonuses and provider rate increases have been approved by OEL.
- V. Caballero reviewed the reconciliation snapshot and stated that the snapshot is now reflecting 10 providers under the disputed category.

IV. Resolutions

Bob Eadie

- Resolution 04292021-01 Authorize the President and CEO to negotiate and execute the contracts listed within the background section of this resolution.



- Motion to approve the resolution B. Eadie
 - Motion seconded by L. Chant.
 - Motion unanimously passed.
- Resolution 04292021-02 Authorize the President and CEO to apply, negotiate, execute and receive funds from the grantors listed in the background section of this resolution.
 - Motion to approve the resolution B. Eadie.
 - Motion seconded by D. Armstrong.
 - Motion unanimously passed.
 - Resolution 04292021-03 Approval of the Evaluation Committee's recommendation to award a contract for RFP#ELCMDM2021-01 (Human Resource Service Management System and Payroll Services), and authorize the President and CEO to negotiate and execute a contract with the selected vendor.
 - Motion to approve the resolution A. Alfonso.
 - Motion seconded by B. Eadie.
 - Motion unanimously passed.
 - Resolution 04292021-04 Approval of the Evaluation Committee's recommendation to award a contract for RFP#ELCMDM2021-03 (Literacy Tutoring Program with Evaluation Services), and authorize the President and CEO to negotiate and execute a contract with the selected vendor.
 - Motion to approve the resolution A. Alfonso.
 - Motion seconded by D. Armstrong.
 - Motion unanimously passed.
 - Resolution 04292021-05 Authorize the President and CEO to amend our internal fiscal policy requiring a Board member's signature on all checks over \$10,000.00. The new threshold would be \$35,000.00.
 - Motion to approve the resolution A. Alfonso.
 - Motion seconded by L. Chant.
 - Motion unanimously passed.
 - Resolution 04292021-06 Authorize the President and CEO to amend the Early Head Start 2020-2021 provider contract to reflect a rate increase of 2% as previously approved by Early Learning Coalition Board.
 - Motion to approve the resolution A. Alfonso.
 - Motion seconded by L. Chant.
 - Motion unanimously passed.



- Resolution 04292021-07 Approval of the Evaluation Committee’s recommendation to award a contract for 3(38) Fiduciary Services for the ELC employee 401k Retirement Plan, and authorize the President and CEO to negotiate and execute a contract with the selected vendor.
 - Motion to approve the resolution L. Chant.
 - Motion seconded by A. Alfonso.
 - Motion unanimously passed.

- Resolution 04292021-08 Approval of the Evaluation Committee’s recommendation to award a contract for RFP#ELCMDM2021-04 (External Auditing Services), and authorize the President and CEO to negotiate and execute a contract with the selected vendor.
 - Motion to approve the resolution A. Alfonso.
 - Motion seconded by L. Chant.
 - Motion unanimously passed.

V. Information Items

Bob Eadie

- S. Gonzalez presented and reviewed the snapshots there is no waitlist in Miami-Dade or Monroe County. S. Gonzalez stated that children are being brought weekly in Miami-Dade and daily in Monroe.
- B. Eadie stated that there were no charges on the EHS credit card report.
- F. Hicks gave an update on Cybersecurity.

VI. Public Comment

Bob Eadie

VII. Adjourn

Bob Eadie

Early Learning Coalition of Miami-Dade and Monroe Counties

Statement of Financial Position

(In thousands \$000)

	Unaudited As of 4/30/2021
Assets	
Cash & Cash Equivalents	12,535
Grants Receivable	21,629
VPK Prepayment	2,885
Property and Equipment, Net	552
Other Assets	74
 Total Assets	 \$ 37,676
Liabilities	
Accounts Payable	8,065
Advances Due to OEL & Other	20,935
VPK Prepayment	2,885
Accrued Expenses & Other Liabilities	3,742
 Total Liabilities	 35,626
Net Assets	
Unrestricted	1,492
Temporarily Restricted	558
Total Net Assets	2,050
 Total Liabilities and Net Assets	 \$ 37,676

Early Learning Coalition of Miami-Dade and Monroe Counties

Statement of Activities
(In thousands \$000)

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>4/30/2021</u>
Support and revenues			
Grants	\$ 0	\$ 176,875	\$ 176,875
Contributions and Other	0	1	1
Net Assets Released from Restrictions	<u>176,786</u>	<u>(176,786)</u>	<u>0</u>
 Total Support and Revenues	 176,786	 90	 176,875
Expenses			
Early Education Services	170,270		170,270
Administration	<u>6,516</u>		<u>6,516</u>
 Total Expenses	 <u>176,786</u>	 <u>0</u>	 <u>176,786</u>
 Change in Net Assets	 0	 90	 90
 Beginning Net Assets	 1,492	 468	 1,960
 Ending Net Assets	 <u>\$ 1,492</u>	 <u>\$ 558</u>	 <u>\$ 2,050</u>

Early Learning Coalition of Miami-Dade and Monroe Counties
Statement of Functional Expenses
(In thousands \$000)

	<u>Early Education Services</u>	<u>Administration</u>	<u>Preliminary YTD 4/30/2021</u>
Expenses:			
Payroll & Employee Benefits	11,765	4,731	16,496
Direct Child Care Services	136,850	0	136,850
Contracted Services-Subrecipients	898	133	1,031
Dues & Subscriptions	8	68	75
Occupancy Costs	1,117	149	1,266
Telephone & Communications	301	145	447
Equipment Repair & Maintenance	1	0	1
Postage & Freight	15	19	34
Printing	50	3	53
Professional Fees	236	713	949
Travel & Transportation Expenses	0	2	3
Program Supplies	2,720	73	2,793
Meetings & Conferences	8	3	11
Insurance-General & Liability	195	22	217
Office	70	398	468
Other Administrative Costs	16,035	57	16,092
Total Expenses	\$ 170,270	6,516	176,786

Early Learning Coalition of Miami-Dade and Monroe Counties
Statement of Cash Flows
(In thousands \$000)

	Preliminary YTD 4/30/2021
Cash Flows From Operating Activities	
Change In Net Assets	90
Adjustments to reconcile change in net cash provided by	
Depreciation Expense	0
(Increase) Decrease in Assets:	
Grants Receivables	11,789
Other Assets	43
VPK Prepayment	(2,885)
Increase (Decrease) in Liabilities:	
Accounts Payable-Vendors	(25,246)
Other Accrued Expenses & Other Payables	(1,656)
Advances Due to OEL	22,435
Advances Due to Other Grantors	47
Deferred Revenues	0
Total Adjustments	4,528
Net Cash Flows From Operating Activities	4,618
Cash Flows from Investing Activities:	
Purchase of furniture and equipment	
Net Cash Flows From Investing Activities	
Change in Cash	4,618
Cash - Beginning of Period	7,917
Cash Balance End of Period	\$ 12,535



BUDGET VARIANCE

April
2021

In 000'S

School Readiness					
Category	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining
REVENUE					
State of Florida	168,827	8,176	124,675	26.15%	16.67%
EXPENDITURES					
Salary and Fringe	15,855	1,519	12,582	20.64%	
Child Care Services	120,813	7,672	96,365	20.24%	
Contractual Services	3,204	138	1,340	58.17%	
Occupancy	2,585	139	1,558	39.73%	
Travel/Conf/Dev	228	22	35	84.46%	
Program Activity	25,380	49	18,653	26.51%	
IT	436	3	257	41.19%	
Other	327	-1,367	-6,115	1970.45%	
TOTAL EXP	168,827	8,176	124,675	26.15%	16.67%

VPK					
Category	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining
REVENUE					
State of Florida	56,037	5,677	37,132	33.74%	16.67%
EXPENDITURES					
Salary and Fringe	1,437	136	795	44.66%	
Child Care Services	53,883	5,517	35,423	34.26%	
Contractual Services	71	6	46	36.05%	
Occupancy	124	10	84	31.73%	
Travel/Conf/Dev	13	2	3	76.56%	
Program Activity	372	4	6	98.28%	
IT	64		33	48.10%	
Other	73	1	741	-919.53%	
TOTAL EXP	56,037	5,677	37,132	33.74%	16.67%

EARLY HEAD START					
Category	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining
REVENUE					
Office of Head Start	11,008	953	8,080	26.60%	16.67%
EXPENDITURES					
Salary and Fringe	3,186	352	2,692	15.49%	
Child Care Services	6,042	475	4,133	31.60%	
Contractual Services	409	59	529	-29.38%	
Occupancy	167	31	333	-99.18%	
Travel/Conf/Dev	90	26	107	-19.80%	
Program Activity	110	2	55	49.90%	
IT	26	5	141	-451.72%	
Other	980	2	89	90.87%	
TOTAL EXP	11,008	953	8,080	26.60%	16.67%

TCT and OTHER					
Category	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining
REVENUE					
The Children's Trust	9,880	872	6,603	33.17%	
Other	143	1	75	47.58%	
Refugee	920	15	309	66.44%	
Teen Parent	45	1	3	92.62%	
	10,988	888	6,990	36.39%	16.67%
EXPENDITURES					
Salary and Fringe	656	72	284	56.68%	
Child Care Services	10,095	805	6,472	35.89%	
Contractual Services	20	4	65	-224.67%	
Occupancy	120	5	39	67.38%	
Travel/Conf/Dev		1	1		
Program Activity	91		24	74.03%	
IT	1		3	-183.32%	
Other	5		11	-123.94%	
TOTAL EXP	10,988	888	6,899	37.21%	16.67%
NET			90		

TOTAL	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining
REVENUE					
State of Florida	224,863	13,853	161,807	28.04%	
Office of Head Start	11,008	953	8,080	26.60%	
The Children's Trust	9,880	872	6,603	33.17%	
Other	143	1	75	47.58%	
Refugee	920	15	309	66.44%	
Teen Parent	45	1	3	92.62%	
TOTAL REVENUE	246,859	15,694	176,876	28.35%	16.67%
EXPENDITURES					
Salary and Fringe	21,134	2,080	16,354	22.62%	
Child Care Services	190,833	14,471	142,393	25.38%	
Contractual Services	3,704	208	1,980	46.55%	
Occupancy	2,995	186	2,014	32.75%	
Travel/Conf/Dev	330	49	147	55.45%	
Program Activity	25,953	54	18,738	27.80%	
IT	527	9	433	17.76%	
Other	1,383	-1,363	-5,273	481.26%	
TOTAL EXP	246,859	15,694	176,786	28.39%	16.67%
NET			90		

2018 - 2019 Reconciliations Agreed Upon by Provider 05/24/21 Snapshot

Overpaid Providers Recap

Overpaid Providers	
Paid Full Amount	305
Accepted Amount/Repayment Plan	420
Disputed Amount	3
Pending - Open Providers	0
Pending - Closed Providers	40
Awaiting Approval for Extension	0
Total	768

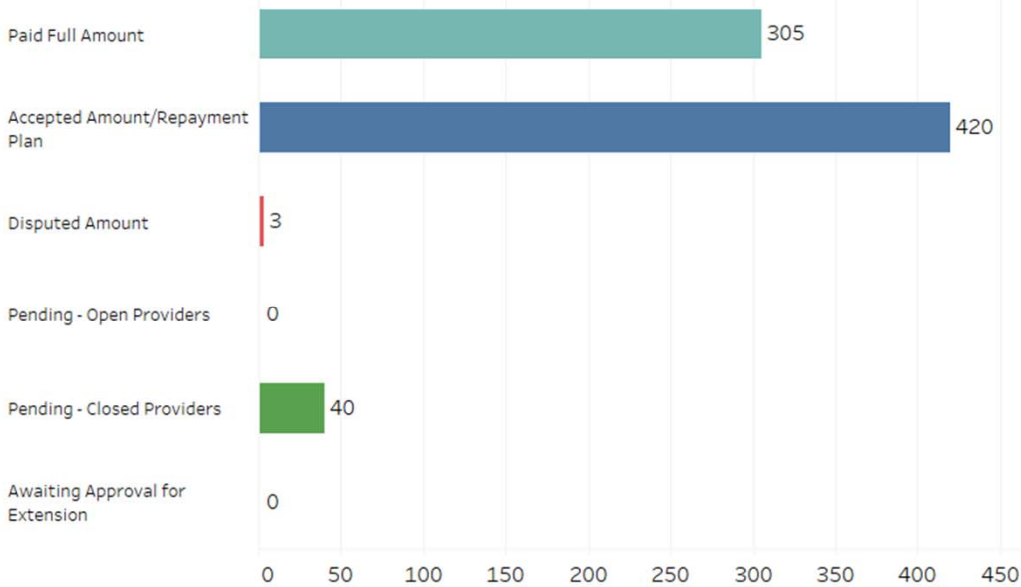
Underpaid Providers Recap

Underpaid Providers	
Paid	236
Accepted Amount*	9
Disputed Amount	0
Pending - Open	0
Pending - Closed	0
Total	245

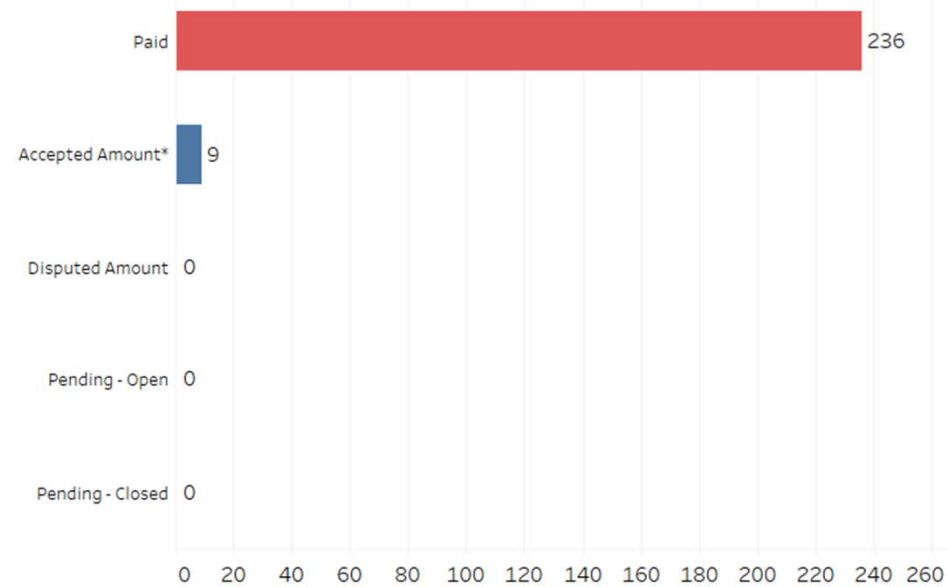
Average Amount Owed to ELC: \$ 29,332 Median Amount Owed to ELC: \$ 18,053

** These providers are pending review for payment.*

Overpaid Providers



Underpaid Providers





Early Learning Coalition Finance Committee Meeting

May 27, 2021

Resolution: 05272021-01

Action Requested: Authorize the President and CEO to approve the Initial Budget and approve the allocation and expenditure of funds for fiscal year 2021-2022.

Fiscal Impact: An approximate amount of \$213,996,019.00 for fiscal year 2021-2022, which is subject to the availability of funding.

Funding Source: U.S. Department of Health and Human Services, Administration for Children and Families, Florida Department of Education Office of Early Learning, Monroe County School District, Teen Parent Program, University of Florida Lastinger Center, The Children's Trust. Adding all funding sources and shared services as allowed under funder's guidelines.

Strategic Goal:

- | | |
|--|---|
| <input type="checkbox"/> Neediest Children | <input type="checkbox"/> Providers |
| <input type="checkbox"/> Youngest Children | <input type="checkbox"/> Internal Capacity |
| <input type="checkbox"/> Educate All | <input checked="" type="checkbox"/> Funding |

RESOLUTION: 05272021-01

AUTHORIZE THE PRESIDENT AND CEO TO APPROVE THE INITIAL BUDGET AND APPROVE THE ALLOCATION AND EXPENDITURE OF FUNDS FOR FISCAL YEAR 2021-2022.

WHEREAS, the Finance Committee has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc., (the "Board") and shall recommend that the Board approve this action at the next meeting of the Board.

Background:

The Early Learning Coalition’s fiscal year begins July 1, 2021. The Final Notice of Award will not be issued by the Office of Early Learning (“OEL”) until the end of June and current year grant closeouts will not be finalized until July 2021. Once the Final Notice of Award is received, we will be presenting the First Amendment to the Budget for the fiscal year 2021-2022.

SCHOOL READINESS		VPK		EARLY HEAD START		TCT		Other		TOTAL	
Category	Forecast	Category	Forecast	Category	Forecast	Category	Forecast	Category	Forecast	Category	Forecast
REVENUE	137,296,383	REVENUE	86,026,682	REVENUE	15,885,349	REVENUE	8,889,300			State of Florida	202,042,793
										Office of Head Start	33,995,399
										The Children's Trust	9,889,300
										Teen Parent	49,934
										Other	142,862
										REVENUE:	187,892
										TOTAL REVENUE:	233,996,216
EXPENDITURES		EXPENDITURES		EXPENDITURES		EXPENDITURES		EXPENDITURES		EXPENDITURES	
Salary and Fringe	15,756,491	Salary and Fringe	5,437,389	Salary and Fringe	5,389,244	Salary and Fringe	42,000	Salary and Fringe	22,178	Salary and Fringe	23,996,422
Child Care Services	112,580,433	Child Care Services	83,683,298	Child Care Services	6,242,032	Child Care Services	9,369,669	Child Care Services	49,300	Child Care Services	179,646,869
Contractual Services	3,254,200	Contractual Services	75,141	Contractual Services	438,243	Contractual Services		Contractual Services		Contractual Services	3,694,099
Occupancy	3,184,444	Occupancy	121,661	Occupancy	143,022	Occupancy	128,000	Occupancy	6,884	Occupancy	1,462,044
Travel/Conf/Dev	327,604	Travel/Conf/Dev	12,888	Travel/Conf/Dev	89,624	Travel/Conf/Dev		Travel/Conf/Dev	5,894	Travel/Conf/Dev	1,428,828
Program Activity	5,149,689	Program Activity	375,923	Program Activity	394,411	Program Activity		Program Activity	123,177	Program Activity	9,925,411
IT	286,270	IT	49,942	IT	5,322	IT		IT		IT	396,754
Other	28,414	Other	72,682	Other	202,810	Other		Other		Other	481,424
TOTAL EXP	137,296,383	TOTAL EXP	86,026,682	TOTAL EXP	15,885,349	TOTAL EXP	9,889,300	TOTAL EXP	187,892	TOTAL EXP	233,996,216



Early Learning Coalition Finance Committee Meeting

May 27, 2021

Resolution: 05272021-02

Action Requested: To approve the Early Learning Coalition's Additional Amendment to the Annual Budget for fiscal year 2020-2021.

Fiscal Impact: Net increase of \$19,926,965.00 to the Current Approved Budget, this would be the fifth budget amendment for fiscal year 2020-2021 for a new total budget of \$266,781,618.00.

Funding Source: Florida Department of Education, Office of Early Learning CARES funding.

Strategic Goal:

<input type="checkbox"/> Neediest Children	<input type="checkbox"/> Providers
<input type="checkbox"/> Youngest Children	<input type="checkbox"/> Internal Capacity
<input type="checkbox"/> Educate All	<input checked="" type="checkbox"/> Funding

RESOLUTION: 05272021-02

TO APPROVE THE EARLY LEARNING COALITION'S ADDITIONAL AMENDMENT TO THE ANNUAL BUDGET FOR FISCAL YEAR 2020-2021.

WHEREAS, the Finance Committee has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc., (the "Board") and shall recommend that the Board approve this action at the next meeting of the Board.

Background:

The Early Learning Coalition’s fiscal year began July 1, 2020. Please see the additional amendment to the approved annual budget for fiscal year 2020-2021 below. For additional CARES funding.

	School Readiness (SR)	CARES	Voluntary Prekindergarten Education Program (VPEC)	Early Head Start	The Children's Trust	Other	Amendment Amount (Change in amount)	Total Budget FY20-21	Description of Amendment
3/4/2020	\$136,159,484		\$55,987,176	\$10,885,366	\$9,880,000	\$778,823	\$215,486,076	\$215,486,076	
10/19/2020	\$137,922,642	\$19,890,494	\$56,036,600	\$11,998,267	\$9,880,000	1,103,100	\$20,266,717	\$235,730,493	Additional Care (Continuing Aid, Reful, and Economic Security Act) OPE, OPE
11/13/2020	\$137,922,642	\$28,174,445	\$56,036,600	\$11,998,267	\$9,880,000	1,103,100	\$8,373,961	\$244,124,454	Additional Care (Continuing Aid, Reful, and Economic Security Act)
3/25/2021	\$138,473,891	\$30,842,695	\$56,036,600	\$11,998,267	\$9,880,000	1,103,100	\$2,620,199	\$246,781,653	Additional Care (Continuing Aid, Reful, and Economic Security Act) and SR Reful for OPE rate increase
3/30/2021	\$138,783,894	\$30,842,695	\$56,036,600	\$11,998,267	\$9,880,000	1,103,100	\$110,000	\$246,854,653	Additional SR Reful
3/6/2021	\$138,783,894	\$49,949,690	\$56,036,600	\$11,998,267	\$9,880,000	1,103,100	\$19,926,985	\$266,781,618	Additional Care (Continuing Aid, Reful, and Economic Security Act)
							Total:	\$266,781,618	Budget increased on 3-6-21

Early Learning Coalition of Miami-Dade/Monroe

School Readiness Slot Utilization Snapshot - Miami-Dade

April 2021

as of 5/19/2021

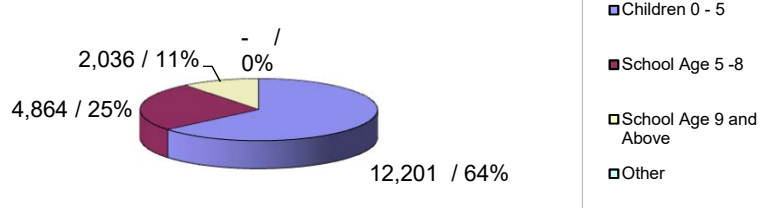
(all dollar amounts in thousands '000)

Children Served	Amount
Total actual paid - YTD	28,500
Total actual paid - April 2021	18,299
Net Slot Payment and Gold Seal Match (BG8 and CCEP)	\$ 6,846
Total cost (in thousands) (incl match)	\$ 7,718
Change month over month	
Total Net Increase(decrease) children	(507)
Net increase/(decrease) dollars	\$ (317)
Monthly Activity	
Amount	
Beginning Census	18,806
NET Increase/(Decrease)	(507)
Total	18,299
Current Data	
Enrolled As of May 18, 2021	17,886
Projected Paid for May (96% of enrolled)	17,171
SR applications in the Queue	
Ages 0-5	214
Ages 6-9	38
Ages 10-13	13
VPK Enrolled As of May 3, 2021	
Regular	16,857
Summer	-
SISP	-
VPK Total Actual Paid - April 2021	
SISP	10
Regular	11,980
Summer	-
VPK Total Actual Paid - YTD	
SISP	25
Regular	18,173
Summer	111

Eligibility Breakdown	Children Paid by Billing Group				Dollars Paid by Billing Group				
	Receiving Service	% of Total	Diff Prior Month	% Change Prior Month	Amount*	% of Total	Diff Prior Month	% Change Prior Month	
Type									
AT Risk (BG1)	1,398	7.61%	(724)	-34.12%	\$656.24	8.50%	(\$218.33)	-24.96%	
Income Eligible (BG8)	16,582	90.21%	97	0.59%	\$6,902.95	89.44%	(\$88.29)	-1.26%	
Florida One Parent	-	0.00%	-	-	\$ -	0.00%	\$ -	-	
Transitional Child Care (BG5)	187	1.02%	(24)	-11.37%	\$79.87	1.03%	(\$12.27)	-13.32%	
Work Force Development (BG3x)	214	1.16%	(13)	-5.73%	\$79.29	1.03%	\$1.85	2.39%	
CCEP (Purchasing Pool) (CCPP)	1	0.01%	-	0.00%	\$0.03	0.00%	\$0.03	-	
ARRA	-	0.00%	-	-	\$ -	0.00%	\$0.00	-	
BGSNT	-	0.00%	-	-	\$ -	0.00%	\$0.00	-	
BGCSD&BGCSO	-	0.00%	-	-	\$0.00	0.00%	\$0.00	-	
Total	18,382	100%	(664)	-3.49%	\$7,718.38	100%	(\$317.02)	-3.95%	
Minus 83 Overlap	18,299								
GOLD SEAL					\$872.21	11.30%	(\$36.48)	-4.01%	
Age Break Down		All Eligible Clients-Paid				Dollars Paid by Age Category			
Type	Receiving Service	% of Total	Diff Prior Month	% Change Prior Month	Amount-\$	% of Total	Diff Prior Month	% Change Prior Month	
Infant	2,217	12.12%	(20)	-0.89%	\$1,249.15	16.18%	(\$33.80)	-2.63%	
Toddler	2,471	13.50%	(33)	-1.32%	\$1,330.99	17.24%	(\$33.87)	-2.48%	
Three Year Old	2,810	15.36%	(172)	-5.77%	\$1,332.10	17.26%	(\$86.08)	-6.07%	
Pre-School	4,703	25.70%	(44)	-0.93%	\$1,887.97	24.46%	(\$4.35)	-0.23%	
	<i>Sub-Total</i>	12,201	66.68%	(269)	\$5,800.22	75.15%	(\$158.11)	-2.65%	
School Age: 6 yrs	1,650	14.42%	(50)	-2.94%	\$486.09	6.30%	(\$30.81)	-5.96%	
School Age: 7 yrs	1,380	12.06%	(40)	-2.82%	\$381.08	4.94%	(\$13.71)	-3.47%	
School Age: 8 yrs	1,084	9.47%	(31)	-2.78%	\$294.91	3.82%	(\$13.41)	-4.35%	
Unduplicated School Age: 5 - 8 yrs**	4,864	42.54%	(331)	-6.37%	\$1,386.22	17.96%	(\$134.00)	-8.81%	
School Age: 9 yrs and above	2,036	17.80%	(55)	-2.63%	\$531.94	6.89%	(\$24.92)	-4.47%	
School Age (Duplicated)	18	0.16%	11	157.14%	\$0.00	0.00%	\$0.00	-	
School Age (Unduplicated)	6,882	37.61%	(397)	-5.45%	\$1,918.16	24.85%	(\$158.92)	-7.65%	
Other	-	0.00%	0	-	\$0.00	0.00%	\$0.00	-	
	<i>Sub-Total</i>	6,882	37.61%	(397)	\$1,918.16	24.85%	(\$158.92)	-7.65%	
Total	18,299	104%	(507)	-2.70%	\$7,718.38	100%	(\$317.02)	-3.95%	

**There are 760 5-year-old within this count.

Children By Age Group



Children Paid by BG Group



Note: Legends with too small percentage are not shown on the pie chart.

Early Learning Coalition of Miami-Dade/Monroe

School Readiness Slot Utilization Snapshot - Monroe

April 2021

(all dollar amounts in thousands '000)

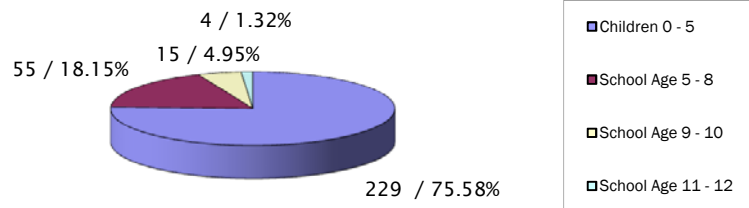
as of 5/19/2021

Children Served	Amount
Total actual paid - April 2021	286
Net Slot Payment and Gold Seal	\$ 121
Match (BG8 and CCEP)	\$ -
Total cost (in thousands) (incl match)	\$ 128
Change month over month	
Total Net Increase(decrease) children	(32)
Net increase/(decrease) dollars	\$ (15)
Monthly Activity	
Amount	
Beginning Census	318
Net Increase/(Decrease)	(32)
Total	286

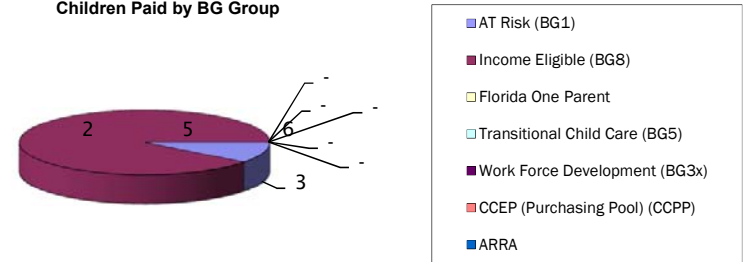
Current Data	
Enrolled As of May 6, 2021	289
Projected Paid for May (96% of enrolled)	277
SR applications in the Queue	
Ages 0-5	0
Ages 6-9	0
Ages 10-13	0
VPK Enrolled as of May 3, 2021	361
VPK Total Actual Paid - April 2021	353

Eligibility Breakdown	Children Paid by Billing Group				Dollars Paid by Billing Group			
	Type	Receiving % of Service	% of Total	Diff Prior Month	% Change Prior Month	Amount	% of Total	Diff Prior Month
AT Risk (BG1)	30	10.49%	(21)	-41.18%	\$14.22	11.09%	(\$5.28)	-27.05%
Income Eligible (BG8)	256	89.51%	(13)	-4.83%	\$114.07	88.91%	(\$9.37)	-7.59%
Florida One Parent	-	0.00%	0	-	\$-	0.00%	\$-	-
Transitional Child Care (BG5)	-	0.00%	0	-	\$0.00	0.00%	\$0.00	-
Work Force Development (BG3x)	-	0.00%	0	#DIV/0!	\$0.00	0.00%	\$0.00	-
CCEP (Purchasing Pool) (CCPP)	-	0.00%	0	-	\$0.00	0.00%	\$0.00	-
ARRA	-	0.00%	-	-	\$0.00	0.00%	\$0.00	-
Total	286	100%	(34)	-10.63%	\$128.30	100%	(\$14.65)	-10.25%
Minus 0 Overlap	286							
GOLD SEAL	-	-	-	-	\$7.22	5.63%	(\$0.74)	-9.33%
BGCSD+BGCSO								
Age Break Down	All Eligible Clients-Paid				Dollars Paid by Age Category			
Type	Receiving % of Service	% of Total	Diff Prior Month	% Change Prior Month	Amount-\$	% of Total	Diff Prior Month	% Change Prior Month
Infant	39	12.87%	(6)	-13.33%	\$20.70	16.14%	(\$2.99)	-12.62%
Toddler	53	17.49%	(8)	-13.11%	\$28.65	22.33%	(\$5.68)	-16.54%
Three Year Old	57	18.81%	(13)	-18.57%	\$25.86	20.15%	(\$3.01)	-10.42%
Pre-School	80	26.40%	(7)	-8.05%	\$35.03	27.30%	\$0.17	0.48%
<i>Sub-Total</i>	<i>229</i>	<i>75.58%</i>	<i>(34)</i>	<i>-12.93%</i>	<i>\$110.24</i>	<i>85.93%</i>	<i>(\$11.51)</i>	<i>-9.45%</i>
School Age: 6	22	7.26%	1	4.76%	\$5.49	4.28%	\$0.02	0.28%
School Age: 7	17	5.61%	(4)	-19.05%	\$4.83	3.77%	(\$0.96)	-16.52%
School Age: 8	8	2.64%	-	0.00%	\$1.98	1.54%	(\$0.14)	-6.47%
School Age: 5 - 8**	55	18.15%	(6)	-9.84%	\$14.48	11.29%	(\$2.55)	-14.99%
School Age: 9 - 10	15	4.95%	-2	-11.76%	\$2.67	2.08%	(\$0.37)	-12.07%
School Age: 11 - 12	4	1.32%	0	0.00%	\$0.91	0.71%	(\$0.22)	-19.66%
School Age: Other Age	0	0.00%	0	-	\$0.00	0.00%	\$0.00	-
School Age Total	74	24.42%	(8)	-9.76%	\$18.05	14.07%	(\$3.14)	-14.82%
Other	-	0.00%	-	-	\$-	0.00%	\$-	-
<i>Sub-Total</i>	<i>74</i>	<i>24.42%</i>	<i>(8)</i>	<i>-9.76%</i>	<i>\$18.05</i>	<i>14.07%</i>	<i>(\$3.14)</i>	<i>-14.82%</i>
Total	303	100%	(42)	-12.17%	\$128.30	100%	(\$14.65)	-10.25%
Minus 17 Overlap	286							

Children By Age Group



Children Paid by BG Group



Early Learning Coalition of Miami-Dade/Monroe

DCF Title V Slot Utilization Snapshot - Miami-Dade

April 2021

as of 5/19/2021

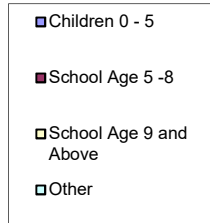
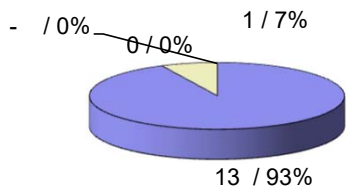
(all dollar amounts in thousands '000)

Children Served	Amount
Total actual paid - YTD	87
Total actual paid - April 2021	14
Net Slot Payment and Gold Seal Match (BG8 and CCEP)	\$ 7
	\$ -
Total cost (in thousands) (incl match)	\$ 8
Change month over month	
Total Net Increase(decrease) children	(3)
Net increase/(decrease) dollars	\$ 1
Monthly Activity	
Amount	
Beginning Census	17
NET Increase/(Decrease)	(3)
Total	14
Current Data	
Enrolled As of May 18, 2021	15
Projected Paid for May (96% of enrolled)	14

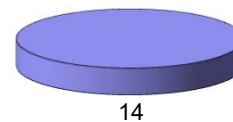
Eligibility Breakdown	Children Paid by Billing Group				Dollars Paid by Billing Group				
	Type	Receiving Service	% of Total	Diff Prior Month	% Change Prior Month	Amount*	% of Total	Diff Prior Month	% Change Prior Month
V	14	100.00%	(3)	-17.65%	\$7.75	100.00%	\$0.90	13.12%	
Total	14	100%	(3)	-17.65%	\$7.75	100%	\$0.90	13.12%	
Minus 0 Overlap	14								
GOLD SEAL					\$0.87	11.29%	\$0.01	1.56%	
Age Break Down									
Type	All Eligible Clients-Paid				Dollars Paid by Age Category				
	Receiving Service	% of Total	Diff Prior Month	% Change Prior Month	Amount-\$	% of Total	Diff Prior Month	% Change Prior Month	
Infant	5	35.71%	(2)	-28.57%	\$3.84	49.57%	(\$0.08)	-2.01%	
Toddler	4	28.57%	1	33.33%	\$2.37	30.64%	\$0.27	12.66%	
Three Year Old	2	14.29%	(1)	-33.33%	\$1.23	15.88%	(\$0.07)	-5.69%	
Pre-School	2	14.29%	(1)	-33.33%	\$0.30	3.91%	\$0.83	-157.32%	
<i>Sub-Total</i>	13	92.86%	(3)	-18.75%	\$7.75	100.00%	\$0.95	13.91%	
School Age: 6 yrs	0	0.00%	-	-	\$0.00	0.00%	\$0.00	-	
School Age: 7 yrs	0	0.00%	(1)	-100.00%	\$0.00	0.00%	(\$0.05)	-100.00%	
School Age: 8 yrs	0	0.00%	-	-	\$0.00	0.00%	\$0.00	-	
Unduplicated School Age: 5 - 8 yrs**	0	0.00%	(1)	-100.00%	\$0.00	0.00%	(\$0.05)	-100.00%	
School Age: 9 yrs and above	1	7.14%	-	0.00%	\$0.00	0.00%	\$0.00	-	
School Age Total Includes 0 Overlap	1	7.14%	(1)	-50.00%	\$0.00	0.00%	(\$0.05)	-100.00%	
School Age (Unduplicated)	1	7.14%	(1)	-50.00%	\$0.00	0.00%	(\$0.05)	-100.00%	
Other	-	0.00%	0	-	\$0.00	0.00%	\$0.00	-	
<i>Sub-Total</i>	1	7.14%	(1)	-50.00%	\$0.00	0.00%	(\$0.05)	-100.00%	
Total	14	100%	(4)	-22.22%	\$7.75	100%	\$0.90	13.12%	
Minus 0 Overlap	14								

**There are 0 5-year-old within this count.

Children By Age Group



Children Paid by BG Group



Note: Legends with too small percentage are not shown on the pie chart.

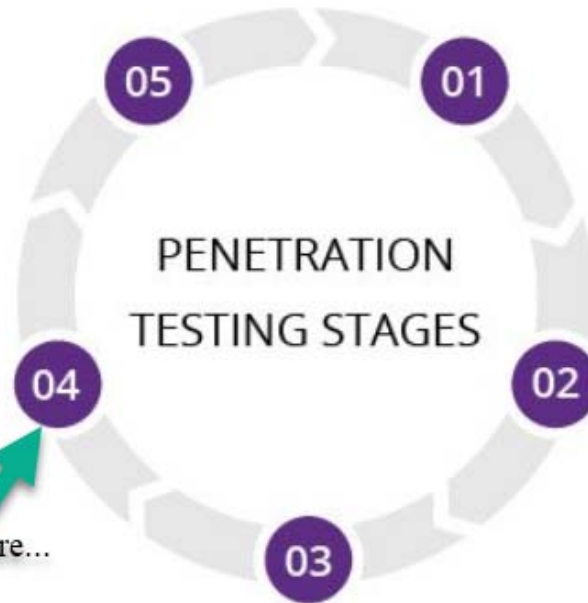
Analysis and WAF configuration

Results are used to configure WAF settings before testing is run again.

Maintaining access

APTs are imitated to see if a vulnerability can be used to maintain access.

We are here...



Gaining access

Web application attacks are staged to uncover a target's vulnerabilities.

Planning and reconnaissance

Test goals are defined and intelligence is gathered.

Scanning

Scanning tools are used to understand how a target responds to intrusions.

WAF is web application firewall