CEO Report

November 2, 2015
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<th>Slide number</th>
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<td>46</td>
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Strategic Plan
Children First
ELC Service Locations

1. Main Office
   2555 Ponce De Leon Blvd., Suite 500
   Coral Gable, FL 33134

Service Centers
2: North Service Center
   1515 NW 167th St., Suite 320
   Miami Gardens, FL 33169

3: Central Service Center
   3250 SW 3rd Ave.
   Miami, FL 33129

4: South Service Center
   18951 SW 106 Ave., Unit B-208
   Miami, FL 33157

ELCMDM Satellite Locations
5: Haitian Neighborhood Center Sant La
   5000 Biscayne Blvd., Suite 110
   Miami, FL 33137

6: Sant La South Hub
   900 NE 23 Ave.
   Homestead, FL 33033

7: MDCPS Title 1 Neighborhood Resource Center – North
   7900 NW 27th Ave., Suite F9
   Miami, FL 33147

8: Citrus Health Network
   551 West 51 Pl., 2nd Floor
   Hialeah, FL 33012
ELC Service Locations

Keys Service Centers

9: Upper Keys Service Center
103400 Overseas Highway, Suite 232
Key Largo, FL 33037

10: Middle Keys Satellite Service Center
5800 Overseas Highway, Suite 36
Marathon, FL 33050

11: Lower Keys Service Center
1111 12 St., Suite 206
Key West, FL 33040
Supplement to Finance Committee Report

**Strategic Goals:** Neediest Children, Youngest Children, Providers

**Priority Initiatives:** Age Based Rates, Provider Reimbursement Rates,
Increase Infant Reimbursement Rate to 75\textsuperscript{th} Percentile – Miami-Dade

<table>
<thead>
<tr>
<th>Care Level</th>
<th>Current Max Rate Miami-Dade</th>
<th>Current Max Rate Miami Dade Gold Seal</th>
<th>75\textsuperscript{th} Percentile rate Miami-Dade</th>
<th>75\textsuperscript{th} Percentile rate Miami-Dade Gold Seal</th>
</tr>
</thead>
<tbody>
<tr>
<td>INFANT</td>
<td>$</td>
<td>$ 24.57</td>
<td>$ 29.48</td>
<td>$ 32.00</td>
</tr>
</tbody>
</table>
### Increase Infant Reimbursement Rate to 75th Percentile – Miami-Dade

<table>
<thead>
<tr>
<th>Estimated # of providers qualifying for an increase but not to full 75th percentile</th>
<th>Estimated # of children</th>
<th>Average Annual Increase Amount</th>
<th>Total Annual Amount</th>
<th>Six months</th>
</tr>
</thead>
<tbody>
<tr>
<td>456</td>
<td>898 **</td>
<td>$1,015.29</td>
<td>$911,730.42</td>
<td>$455,865.21</td>
</tr>
</tbody>
</table>

** Based on current census -- not all qualifying providers may have served infants when census taken
Increase Infant Reimbursement Rate to 75th Percentile – Monroe

<table>
<thead>
<tr>
<th>Care Level</th>
<th>Current Max Rate Monroe</th>
<th>Current Max Rate Monroe Gold Seal</th>
<th>75th Percentile rate Monroe</th>
<th>75th Percentile rate Monroe Gold Seal</th>
</tr>
</thead>
<tbody>
<tr>
<td>INFANT</td>
<td>$26.25</td>
<td>$31.50</td>
<td>$36.95</td>
<td>Data not available</td>
</tr>
</tbody>
</table>
Increase Infant Reimbursement Rate to 75<sup>th</sup> Percentile – Monroe

<table>
<thead>
<tr>
<th>Estimated # of providers qualifying for an increase but not to full 75th percentile</th>
<th>Estimated # of children</th>
<th>Average Annual Increase Amount</th>
<th>Total Annual Amount</th>
<th>Six months</th>
</tr>
</thead>
<tbody>
<tr>
<td>30</td>
<td>45 **</td>
<td>$677.46</td>
<td>$30,485.70</td>
<td>$15,242.85</td>
</tr>
</tbody>
</table>

** Based on current census -- not all qualifying providers may have served infants when census taken
Definition of Terms

• **Market Rate**—the rate set by a child care facility that is charged to the general public for unsubsidized care
  - Early Learning Coalitions collect these rates annually and trained specialists enter the rates into the EFS (state) database for use in the referral process and the prevailing market rate calculation
Definition of Terms (cont.)

• **Prevailing Market Rate**—the annually determined 75th percentile of a reasonable frequency distribution of market rate in a predetermined geographic market at which licensed child care providers charge a person for child care services
...and Why is it Important?

• The federal government recommends states pay at the 75th percentile of the market rate, ensuring School Readiness families have equal access to child care services
• The state includes each coalition’s payment rate schedule, not the prevailing market rate, in the State CCDF Plan
• Coalitions use the prevailing market rate as one tool in determining provider payment rates
## Extending BG8 Age Limit Through 6/30/2016

<table>
<thead>
<tr>
<th>Attendance</th>
<th>Cost through 6/30/16</th>
</tr>
</thead>
<tbody>
<tr>
<td>100%</td>
<td>$843,552.39</td>
</tr>
<tr>
<td>95%</td>
<td>$801,374.77</td>
</tr>
<tr>
<td>90%</td>
<td>$759,197.15</td>
</tr>
<tr>
<td>85%</td>
<td>$717,019.53</td>
</tr>
</tbody>
</table>
Program Updates
ASQ-3 Update

**Strategic Goals:** Neediest Children, Youngest Children, Providers

**Priority Initiatives:** Increase the Number of Children Receiving Services, Child Care Program Standards, Educate Providers
Compliance with Ages and Stages Questionnaire, Third Edition (ASQ-3)

• Compliance with ASQ-3 has been an ongoing challenge

• To date, there have been no consequences for providers who are non-compliant

• Noncompliance:
  ▪ Has an impact on children
  ▪ May result in audit findings for the ELC
Florida Statute: 1002.88 (1)(h)

• 1002.88-School readiness program provider standards; eligibility to deliver the school readiness program.—(1) To be eligible to deliver the school readiness program, a school readiness program provider must:
  ▪ (h) Collaborate with the respective early learning coalition to complete initial screening for each child, aged 6 weeks to kindergarten eligibility, within 45 days after the child’s first or subsequent enrollment, to identify a child who may need individualized supports
Rule: 6M-4.720 Screening of Children in the School Readiness Program (Florida Administrative Code)

• Initial screening. Each early learning coalition shall coordinate with parents or providers to complete initial screening for each child, aged six weeks to age of kindergarten eligibility. Children shall be screened no later than 45 calendar days after:
  ▪ 1. His or her first enrollment in the School Readiness program; or
  ▪ 2. Subsequent enrollment after being terminated or withdrawn from the School Readiness program

• Subsequent Screening. Each early learning coalition shall coordinate with parents or providers for subsequent screenings:
  ▪ 1. Each child care provider shall screen, at a minimum, annually in the month of the child’s birthday, every child aged six weeks to age of kindergarten eligibility, who is enrolled in the provider’s School Readiness program.
ELCMDM (statewide) Contract Requirement:

• Provider is responsible for conducting developmental screenings for each child aged six weeks to kindergarten eligibility in accordance with Rule: 6M-4.720, Florida Administrative Code
• Provider must collaborate with Coalition to complete initial screening for each child aged six weeks to kindergarten eligibility, within 45 days after child’s first or subsequent enrollment and annually in the child’s birth month
Compliance With Contractual Obligations

As per Section 1002.88, Florida Statutes

(2) If a school readiness program provider fails or refuses to comply with this part or any contractual obligation of the statewide provider contract under s. 1002.82(2)(m), the coalition may revoke the provider’s eligibility to deliver the school readiness program or receive state or federal funds under this chapter for a period of 5 years.

• As per the statewide provider contract, providers have up to 105 days to complete and enter the results of ASQs into the ASQ Portal
• Up to 45 days to complete the ASQ-3
• Up to 60 days after completion to enter the results into the ASQ-3 Portal
Technical Assistance and Support for Providers

- Reminder Notifications
- Past Due Notifications
- ASQ Tips
- Notice of Non-Compliance
- Provider Orientation
- E-blasts
- Training & Technical Assistance
- Calls & Follow Up Emails
- Provider Portal Dashboard
Important Time Sensitive Announcements

Updates and News

- Please fill out this survey!
- Other important news updates on elc-mdm.org
- Verification of School Readiness Curriculum Form
- View the updated Provider Zone list
- Provider Payments Department Caseload Assignments

LOGIN

Username (email)
aespinosa@elc-mdm.org
Password
*******

CREATE ACCOUNT

Username (email)
aespinosa@elc-mdm.org
Re-enter Username
aespinosa@elc-mdm.org
Password
*******
Re-enter Password

The following information will be used to verify your Provider status.

- DCF ID / License #
- Phone Number
Dear Provider,

The ASQ-SE is **now** available in your Provider Portal!

The ASQ-SE can be used in conjunction with the ASQ-3 in order to identify children in need of intervention with their social-emotional development.

The ASQ-SE is **not required** by your School Readiness contract, however, we highly recommend that you take advantage of this tool when it becomes available.

Remember, early intervention is crucial for children's developmental progress.

<table>
<thead>
<tr>
<th>Name</th>
<th>DOB</th>
<th>Due</th>
<th>Screenings</th>
<th>Exemption</th>
</tr>
</thead>
<tbody>
<tr>
<td>Andy Smith</td>
<td>11/29/2012</td>
<td>11/29/2013</td>
<td>Do Screening</td>
<td>None</td>
</tr>
<tr>
<td><strong>ASQ-3 is due in 0.30 days</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jacky Jones (New Enrollment)</td>
<td>8/16/2016</td>
<td>11/15/2016</td>
<td>Do Screening</td>
<td>None</td>
</tr>
<tr>
<td>John Doe (New Enrollment)</td>
<td>12/3/2013</td>
<td>12/31/2015</td>
<td>Do Screening</td>
<td>None</td>
</tr>
<tr>
<td>Mary Lee</td>
<td>9/2/2014</td>
<td></td>
<td>Do Screening</td>
<td>None</td>
</tr>
<tr>
<td></td>
<td>1/14/2013</td>
<td></td>
<td>Do Screening</td>
<td>None</td>
</tr>
<tr>
<td></td>
<td>10/30/2014</td>
<td>10/31/2015</td>
<td>Do Screening</td>
<td>None</td>
</tr>
</tbody>
</table>

**ASQ-3 is > 1 day Past Due**
Dear Provider,

The ASQ-SE is now available in your Provider Portal.

The ASQ-SE can be used in conjunction with the ASQ-3 in order to identify children in need of intervention with their social-emotional development.

The ASQ-SE is not required by your School Readiness contract, however, we highly recommend that you take advantage of this tool when it becomes available.

Remember, early intervention is crucial for children's developmental progress.

---

<table>
<thead>
<tr>
<th>Name</th>
<th>DOB</th>
<th>Due</th>
<th>Screenings</th>
<th>Exemption</th>
</tr>
</thead>
<tbody>
<tr>
<td>Naomi M. Beauregard</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7/16/2012</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Completed Screenings:

- Age 27 on 10/15/2014
- Age 36 on 7/29/2015
## Past Due ASQ-3

<table>
<thead>
<tr>
<th>Category</th>
<th>October 2, 2015</th>
<th>November 2, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Providers have a past due ASQ-3</td>
<td>436</td>
<td>326</td>
</tr>
<tr>
<td>Providers have &lt;5 children past due</td>
<td>386</td>
<td>301</td>
</tr>
<tr>
<td>Providers have 5-10 children past due</td>
<td>43</td>
<td>21</td>
</tr>
<tr>
<td>Providers have 11 or more children past due</td>
<td>7</td>
<td>4</td>
</tr>
<tr>
<td>Providers who are in compliance</td>
<td>955 (69%)</td>
<td>1064 (76%)</td>
</tr>
</tbody>
</table>
Number of Children with Past Due ASQ-3

Children with Past Due ASQ-3

<table>
<thead>
<tr>
<th>Date</th>
<th># of children</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-Oct-15</td>
<td>1041</td>
</tr>
<tr>
<td>6-Oct-15</td>
<td>746</td>
</tr>
<tr>
<td>10-Oct-15</td>
<td>631</td>
</tr>
</tbody>
</table>

# of children
Recommendation for Not Meeting ASQ Contractual Obligation Effective January 2016

- Payment will be issued when Provider completes the ASQ-3(s)
- Payments will be withheld for Providers with past due ASQs
- Payments will be processed and prepared for release, pending compliance
Screening, Follow-Up and Early Intervention: Citrus Health Network

<table>
<thead>
<tr>
<th>FY 2014-2015 Children Birth - 5</th>
<th>Number</th>
<th>Percentage (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Children participating in School Readiness</td>
<td>27,621*</td>
<td></td>
</tr>
<tr>
<td>Children screened with ASQ-3</td>
<td>23,741</td>
<td>86%</td>
</tr>
<tr>
<td>Children who presented concerns</td>
<td>3,244</td>
<td>14%</td>
</tr>
<tr>
<td>Children with validated concerns</td>
<td>1,063</td>
<td>4.5%</td>
</tr>
<tr>
<td>Children referred (Early Steps, FDLRS, Speech/Occupational, Psychologist/Neurologists)</td>
<td>344</td>
<td></td>
</tr>
</tbody>
</table>

*aggregate number
Quality Counts

**Strategic Goals:** Neediest Children, Youngest Children, Educate All, Providers

**Priority Initiatives:** Target Neediest Areas, Parent Accountability, Parental Choice, Child Care Program Standards, Teacher Education, Technical Business Assistance, Educate Providers, Quality Counts,
Participants: Who is part of QC?

411 early care and education programs as of September 30, 2015

- 86% (24,452) Centers
- 11% (46) Family Homes
- 1% (5) Head Start
- 2% (404) RCMA
- 0% (369) # of Programs
- 95% (24,452) # of Children

# of Programs
# of Children
Priority Programs: Who are we serving?

n = 411 as of September 30, 2015

Priority Program = those serving 30% or more children receiving subsidized care or located in a low-income census tract.
Participants: Who is Accredited?

Percentage of QC Gold Seal Accredited Programs as of September 30, 2015

- Centers: 63%
- Family Homes: 54%
- Head Start: 100%
- RCMA: 100%
QC Waitlist

(TCT Year 9: July 2015 – June 2016)

Programs on the waitlist for QC as of October 26, 2015 = 4
QC Assessment Levels

Distribution of Learning Environment Levels
n=314 as of October 31, 2015

*97 programs are in some stage of their Self-Study process and will be assessed between Nov 2015-Feb 2016
### Miami-Dade/Monroe - Accredited Individual Sites

<table>
<thead>
<tr>
<th>County</th>
<th>License Type</th>
<th>Sites</th>
</tr>
</thead>
<tbody>
<tr>
<td>Miami-Dade</td>
<td>Center</td>
<td>463</td>
</tr>
<tr>
<td>Miami-Dade</td>
<td>Family</td>
<td>43</td>
</tr>
<tr>
<td>Monroe</td>
<td>Center</td>
<td>7</td>
</tr>
<tr>
<td><strong>Total Sites</strong></td>
<td></td>
<td><strong>513</strong></td>
</tr>
</tbody>
</table>

Source: United Way of Miami as of 10/21/15 Via WELS
Miami-Dade/Monroe - Gold Seal Sites

Note: Some sites are accredited by more than one accrediting body.

Source: United Way of Miami as of 10/21/15 Via WELS
Children in Quality Care

School Readiness Children in Quality Counts and/or Accredited Providers

<table>
<thead>
<tr>
<th>Children in Quality Counts*</th>
<th>Children in Accredited Sites**</th>
<th>Total Number of Children in School Readiness</th>
</tr>
</thead>
<tbody>
<tr>
<td>10,408</td>
<td>11,973</td>
<td>21,634</td>
</tr>
</tbody>
</table>

VPK Children in Quality Counts and/or Accredited Providers

<table>
<thead>
<tr>
<th>Children in Quality Counts*</th>
<th>Children in Accredited Sites**</th>
<th>Total Number of Children in VPK</th>
</tr>
</thead>
<tbody>
<tr>
<td>5,598</td>
<td>8,447</td>
<td>20,545</td>
</tr>
</tbody>
</table>

* Quality Counts as of 10/9/2015
** Accredited Sites as of 10/28/2015
ELC Café: It’s More Than Lunch

• ELC Café is an ongoing dialogue space for ELC staff and community stakeholders to engage in meaningful, challenging and authentic conversations about race and ethnicity
• ELC Café is a safe space to unpack and explore issues around who we are and what we believe as we seek to understand the experiences of others
• Through these dialogues, we can critically identify barriers within social systems and work towards living a more socially just life
ELC CAFÉ. IT’S MORE THAN JUST LUNCH.

Launch of 1st ELC Café on October 15th
honored Hispanic Heritage Month

Thirty-six staff participated representing departments across the organization

November 18th, Native American Heritage Month
Monroe Updates
## Marathon Capacity

<table>
<thead>
<tr>
<th></th>
<th>Community Co-op&lt;sup&gt;1&lt;/sup&gt;</th>
<th>Grace Jones Daycare</th>
<th>Kreative Kids&lt;sup&gt;2&lt;/sup&gt;</th>
<th>Marathon Lutheran&lt;sup&gt;3&lt;/sup&gt;</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Slots</strong></td>
<td>90</td>
<td>72</td>
<td>63</td>
<td>40</td>
</tr>
<tr>
<td><strong>Availability</strong></td>
<td>12</td>
<td>0</td>
<td>6</td>
<td>20</td>
</tr>
<tr>
<td>Infant</td>
<td>3</td>
<td>0</td>
<td>0</td>
<td>2</td>
</tr>
<tr>
<td>Toddler</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Two-Year olds</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Three Year olds</td>
<td>2</td>
<td>0</td>
<td>0</td>
<td>10</td>
</tr>
<tr>
<td>Preschool</td>
<td>2</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>After School</td>
<td>5</td>
<td>0</td>
<td>6</td>
<td>6</td>
</tr>
<tr>
<td><strong>Waitlist</strong></td>
<td>1</td>
<td>6</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Infant</td>
<td>0</td>
<td>6</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Toddler</td>
<td>0</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>Two-Year olds</td>
<td>1</td>
<td>4</td>
<td>13</td>
<td>0</td>
</tr>
<tr>
<td>Three Year olds</td>
<td>0</td>
<td>0</td>
<td>6</td>
<td>0</td>
</tr>
<tr>
<td>Preschool</td>
<td>0</td>
<td>0</td>
<td>2</td>
<td>0</td>
</tr>
<tr>
<td>After School</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

1. Community Co-op is at capacity for Toddlers and Two Year olds, but has availability in other age groups.
2. Kreative Kids has a wait list for two year olds. Wait list includes 3 parents confirmed waiting for placement and 10 parents who could not be contacted to update their status.
3. Marathon Lutheran School is a new school. They are picking up new enrollments weekly, as they grow they are bringing on additional staff.
ELC Around Town

**Strategic Goal:** Neediest Children, Youngest Children, Educate All, Providers, Funding

**Priority Initiatives:** Target Neediest Areas, Visibility
Provider Orientation

• Provider Orientations are offered to each Zone
• There are two sessions, one in English, the other in Spanish

• Have occurred
  • ZONE 5: 10/9
  • ZONE 1: 10/16
  • ZONE 2: 10/23

• Will occur
  • ZONE 3: 11/6
  • ZONE 4: 11/13
  • ZONE 6: 11/20
Sheyes Early Head Start Event

• The Neighborhood Place for Early Head Start, a division of the Early Learning Coalition of Miami-Dade/Monroe, hosted outreach event at Sheyes Learning Center, on October 15, 2015, to share information and answer any questions regarding Early Head Start.
The ELC presented on Wednesday, October 21, 2015 at the First 1000 Days Conference in West Palm Beach.

The presentation, “Look Who’s Talking”, focused on ways positive interactions lead to social-emotional development as well as strategies to increase language development with infants and toddlers.

The participants also gained knowledge on appropriate strategies for book selection and labeling environments.
Read for the Record®

• This year's celebration for Read for the Record® was even more successful!

• Total readers: more than 28k and counting. More than 10k over our original pledge of 18k

• The Early Learning Coalition is now the recognized leader for this global literacy event for Miami-Dade and Monroe Counties!

• Key partner: Miami Dade Public Library System with events in 9 branch locations.

• Books distributed to:
  - Miami-Dade Public Library System
  - Miami Children’s Initiative
  - Family Learning Partnership/Reach out and Read
  - Miami-Dade County Public School all pre-K and Head Start Classrooms
  - The Children's Trust/Read to Learn Book Club
  - Reading Pals/United Way of Miami-Dade
  - Childcare Centers and Family Childcare Homes
  - Monroe County: Head Start, Childcare Centers and Family Childcare Homes
Read for the Record®

- Read for the Record- Commissioner Carruthers @ The Learning Center, Key West
Read for the Record®

- Univision and the Early Learning Coalition at the Hispanic Branch Library
BOD Chair, Adrian Alfonso and a team from PAAST participated in an Early Head Start events at Liberty Academy and Excel Learning Center on October 30, 2015
Children’s Day

- Our Monroe team participated in Children’s Day events on November 1, 2015
Children’s Day

- Our Monroe team participated in Children’s Day events on November 1, 2015
• Miami Foundation Give Miami Day 2015 - November 19
• Donations for registered nonprofits (The Coalition is registered)
• An online event in which donors have 24 hours to donate to the nonprofit of their choice within Miami-Dade
• $25 Minimum donation. No maximum and all donations are tax deductible
• Bonus pools and Prize Pools available to increase donation totals

HOW YOU CAN HELP!
Brand Ambassadors Needed to post on respective social media networks to fundraise and raise awareness prior to and during the online event!
#Miami Reads - Miami International Book Fair

- The Early Learning Coalition of Miami-Dade/Monroe will be hosting the Tot-Lot of the Miami International Book Fair on **November 20-22, 2015**
- Come out and join us at our tent for interactive reading, games and books galore
- The Miami International Book Fair is a magical event for all ages, but the tot-lot is an especially fun place

Join us there