



Leadership Training RFQ # 814
Questions and Answers

- 1) How many people are in the leadership group? **Around 10.**
- 2) What is the level of responsibility of the people in the leadership group? **Executive leaders and Directors.**
- 3) What training has this group already attended? **None to our knowledge.**
- 4) What is the catalytic event that is leading them to seek training at this time? **Executive leaders want a strong representation of mission and vision throughout the organization.**
- 5) Are they looking to have training in all 15 elements in one day? **Elements serve only as a road map or guidelines. We expect to receive suggestions on the schedule for training.**
- 6) What is their timing for the training? **TBD.**
- 7) Is it possible to get a copy of the overall Coalition Branding Strategy? **See website for information on Mission/ Vision/ and Logo and Colors.**
- 8) Will the training include the directors of individual child care centers? How many? Who? **No.**
- 9) Will the training include individuals from their partner organizations? How many? Who? **No.**
- 10) What is the metric they will use to assess the success of the leadership training? **Not sure, do you have suggestions?**
- 11) What is the total budget for the training? (including travel and materials) **Will be determined by Quote.**
- 12) Is there a budget for this event? **Will be determined by Quote.**
- 13) In your RFP you mentioned you have researched several programs. What programs have you researched? Please share how you are looking to enhance the program you've researched.
 - a. What type of Leadership and Customer Service training is currently in use? **No current program being used.**
- 14) What is the "Overall Objective" you are looking to achieve? **All staff should know the agency's mission and vision.**
- 15) Do you currently have a written Service Strategy? If so, please share this information. **No.**

16) Do you currently have a "Coalition Branding Strategy"? If so, please share this information. **No.**

17) Please confirm the following as your Mission, Vision and Values: **Confirmed.**

Our Mission

To promote school readiness and pre-kindergarten programs, thus increasing all children's chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual needs of Miami-Dade and Monroe County children.

Our Vision

To ensure a comprehensive and integrated system providing for all families and their children, beginning before birth to 5 years, the affordable opportunity to enter school ready to learn and succeed in life.

Our Values

- **Children** - Children are at the heart of all we do. We believe that all children, regardless of circumstance, are capable of educational excellence and personal growth, and we are committed to ensuring school readiness and lifelong success for each one.
- **Community** - We believe children are the future, and our community is an essential part of their road to success. By working together, we can promote education and support children as they become thriving, productive members of society.
- **Partnership** - We value partnerships and are collaborative in all we do. We work closely with fellow service providers, families, corporations, elected officials, individuals and the community at large to promote the importance of early learning and to secure educational opportunities for all children.
- **Advocacy** - We are a champion for children, promoting positive societal and community change. Our staff and community partners are committed to advancing education throughout Miami-Dade and Monroe counties and are set apart by their passion, strength and dedication to children.
- **Excellence** - When it comes to early learning, quality matters. We are committed to excellence, providing quality programs and services that make a difference in our community. Designed to further the physical, social, emotional and intellectual needs of all children, our programs are innovative and offer each child an equal opportunity for a successful future.

18) Are you looking to achieve these objectives by further developing the leaders at ELC only? **Yes.**

a. If Individual contributors will be trained as well, please share the number of individual contributors that will attend training?
1 to 5 people.

b. How many leaders are you looking to train? **We have an organization of approximately 60 people. About 20% are leaders.**

19) How soon would you like to get started? **TBD.**