

## **BOARD OF DIRECTORS MEETING**

April 2, 2018; 8:00 a.m.

### David Lawrence Jr. Community Meeting Room 2555 Ponce de Leon Blvd, Suite 500, Coral Gables, FL 33134

I. Welcome & Introductions

Adrian Alfonso

A. Roll Call

II. Approval of Minutes

Adrian Alfonso

- A. Motion to approve the February 2018 Board of Directors Meeting minutes. (pg. 3)
- III. Chairman's Report

Adrian Alfonso

- A. 2017 ELC Community Awards
- B. 10 Year Anniversary Awards
- IV. Finance Committee Report

**Bob Eadie** 

- A. Resolution 04022018-01 (Approve the attached 2018-2019 Early Head Start (EHS) grant application and confirm the Early Learning Coalition of Miami-Dade/Monroe's Board knowledge in the development of the Early Head Start grant application pg. 7)
- B. Resolution 04022018-02 (Approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2018-01 (External Auditing Services) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor. pg. 10)
- C. Resolution 04022018-03 (Approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2018-03 (Coaching Services) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor. pg. 14)
- D. Resolution 04022018-04 (Authorize the President and CEO to negotiate and execute the leases listed within the background section of this resolution. pg. 18)
- E. Resolution 04022018-05 (Authorize an increase in the contract amount with Ultimate Software Group, LLC for fiscal year 2018-2019, to cover a one-time implementation fee, as attached and described in the background section of this resolution. pg. 21)
- F. Resolution 04022018-06 (Authorize the President and CEO to execute the Early Head Start Match contract and receive funds from The Children's Trust. pg. 25)

Mission: To promote high-quality school readiness, voluntary pre-kindergarten and after school programs, thus increasing all children's chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual needs of Miami-Dade and Monroe County children with a priority toward the ages before birth through age 5.



- G. Slot Utilization
  - i. Miami Dade County (pg. 28)
  - ii. Monroe County (pg. 29)
  - iii. EHS (pg. 30)
  - iv. Title V/Refugee (pg. 31)
- H. Early Head Start Credit Card Report (pg. 32)
- V. Provider Services Committee Meeting Report

**Rick Beasley** 

- A. Blanca Vega Family Day Care (pg. 33)
- B. Circle Time (pg. 34)
- VI. Programs, Policy & Strategy Committee Meeting Report

Judy Schaechter

A. Resolution 04022018-01 (Approve the attached 2018-2019 Early Head Start (EHS) grant application and confirm the Early Learning Coalition of Miami-Dade/Monroe's Board knowledge in the development of the Early Head Start grant application pg. 35)

VII. CEO Report Angelo Parrino

VIII. Public Comments Adrian Alfonso

IX. Adjourn Adrian Alfonso

Mission: To promote high-quality school readiness, voluntary pre-kindergarten and after school programs, thus increasing all children's chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual needs of Miami-Dade and Monroe County children with a priority toward the ages before birth through age 5.



Board of Directors Meeting March 5, 2017; 10:00 a.m. Murray Nelson Government Center 102050 Overseas Highway, Key Largo, FL 33037

**Board Attendees**: Adrian Alfonso; Theresa Axford; Rick Beasley; Maurice Kemp; Matthew Bruno;

Loreen Chant; Bob Eadie; Alan Eckstein (via conference call); Shaleen Fagundo; Gilda Ferradaz; Philip Gassman (via conference call); James Haj; Gladys Montes; Abilio Rodriguez; Judy Schaechter (via conference call); Gerald Schwartz; Alex Soto (via

conference call); Marisol Diaz (via conference call); Davis Lawrence

**Board Absentees:** Heather Carruthers; Iris Strachan

Staff Attendees: Evelio Torres (President/CEO); Angelo Parrino; Milton Silvera; Fred Hicks; Pamela

Hollingsworth; Fiorella Altare; Michelle Meilan; Mercy Castiglione; Jackye Russell; Zoyla Edwards; Ana Sejeck; Ileana Vallejo; Tammy Garcia; Lidia Clark; Diana Ragbeer; Jose

Hernandez; Leslie Gutierrez; Leigh Cooper

**General Attendees**: Bob de la Fuente (Board Counsel); Barbara Alvarez; Dadou Joseph

### I. Welcome and Introductions

Adrian Alfonso

- A. Alfonso called the meeting to order and welcomed everyone.
- L. Sanabria called roll and a quorum was established with sixteen (16) voting members.
- A. Alfonso stated that on behalf of the board he would like to wish David Lawrence a Happy Birthday (born March 5, 1942).
- A. Alfonso stated that on September 8, 2017, the Early Learning Coalition of Miami-Dade/Monroe was scheduled to host our Annual Awards Ceremony during our Children First Conference. Hurricane Irma had other plans. We had to put the Awards Ceremony on hold to concentrate our efforts on helping families and providers recover from Hurricane Irma's aftermath. Although the conference was cancelled, we want to take this opportunity to officially recognize and highlight the Monroe County Awards' recipients of the:
  - David Lawrence Jr. Raising the Bar on Quality Award
  - o Early Childhood Educator of the Year Award

The David Lawrence Jr. Raising the Bar on Quality Award is intended to recognize the devotion of a team of professionals working in a childcare center or family childcare home that provides high quality early care and education. This includes creating opportunities that involve parents in their children's education; providing culturally responsive instruction and care; and working as a unified team to improve learning outcomes. We are honored to present the 2017 David Lawrence Jr. Raising the Bar on Quality Award to:



- o Barbara Alvarez Family Child Care Home
- Wesley House Family Services Wesley House Family Services is the child care center recipient, but they are unable to attend today, so we will present the award to them at the next Monroe Advisory Committee meeting on April 5th.

The Early Childhood Educator of the Year Award honors a teacher for his/her ongoing dedication and service. This award recognizes a distinguished educator for inciting intellectual curiosity, supporting colleagues, and actively engaging with students' families to inspire a love of learning throughout the community. We are honored to present the 2017 Early Childhood Educator of the Year Award to:

Dadou Joseph, VPK Teacher, Burton Memorial Child Development

• A. Alfonso stated that on February 15th, the Early Learning Children's foundation held its Circle of Friends Reception and 5 children were given the scholarships for school readiness services.

### II. Approval of Minutes

**Adrian Alfonso** 

- A. Alfonso called for the approval of the meeting minutes from February, 2018.
  - o B. Eadie moved to approve the minutes.
  - o T. Axford seconded the motion.
  - o Motion was passed unanimously.

### III. Audit Committee Report

Adrian Alfonso

 Alfonso stated that On February 28th the Audit Committee met and reviewed the audit conducted by Verdeja and de Armas. A. Alfonso announces that it was a clean audit and that Octavio Verdeja will be at the April board meeting to give a more detailed report.

### **IV.** Finance Committee Report

**Bob Eadie** 

- B. Eadie stated that the financial were reviewed and they that are reflecting that we will end the fiscal year in a deficit..
- B. Eadie stated that the snapshots were reviewed and Miami Dade County has a wait list of approximately 1400 children. Monroe County will remain open with 0 children on the waitlist.
- B. Eadie stated that the EHS credit card expenditure report was included in your packet for board review.



### V. Provider Services Committee Report

**Rick Beasley** 

- R. Beasley stated that Committee met on March 1st and reviewed the following case:
  - The Learning Nest Academy the provider had a 30 gap on the current Liability Insurance policy. After ELC staff reviewed further there was various gaps in insurance during 2013 – 2018. After reviewing all documents the committee decided to terminate the provider's contract with a 5 year revocation.

### **VI.** Legislative Committee Report

**Mathew Bruno** 

- M. Bruno stated that the Legislative Committee met on February 28<sup>th</sup> and the following items were discussed:
  - o The House is considering raising the 6% match requirement to 8%. The Early Learning Coalition of Miami-Dade/Monroe is meeting and exceeding the current 6% requirement. Several other Coalitions are not meeting the current 6% match and are requesting waivers. E. Torres is scheduling meetings with various legislators and writing letters to ask them to reconsider this move.
  - The proposed funding formula legislation was not supported in the Senate and there was not a companion bill filed in the House. The bill died, but the sponsor, Senator Greg Steube from Sarasota has indicated a willingness to reconsider filing again in the future.
  - E. Torres will participate on a workgroup with Association of Early Learning Coalition members to work toward developing a funding methodology that will be fair to all.

VII. CEO Report Evelio Torres

http://www.elcmdm.org/about\_us/Board/minutes/Board/CE0%20report/CE0R03052018.pdf

VIII. Public Comments Adrian Alfonso

IX. Adjourn Adrian Alfonso

	2017				2018								
Name	July 11 (Executive Committee Meeting)	Aug. 7	Sept. 5 (Annual Meeting)	Oct. 2	Nov. 6 Canceled	Dec. 4	Jan (no meeting)	Feb.	Mar.	April	May (Executive Committee Meeting)	June	Absences
Alfonso, Adrian	P	P	P	P		P		P	P				0
Axford, Theresa		TP	P	E		TP		TP	Р				0
Beasley, Roderick E.		TP	E	Р		Р		Р	Р				0
Bruno, Matthew		Α	P	P		P		E	Р				1
Carruthers, Heather		Α	P	TP		TP		P	Α				2
Chant, Loreen		P	P	TP		P		TP	Р				0
Diaz, Marisol		P	E	P		P		P	TP				0
Eadie, Robert	TP	P	Α	E		P		Р	Р				1
Eckstein, Alan		P	P	TP		TP		P	TP				0
Fagundo, Shaleen		P	P	TP		P		Α	P				1
Ferradaz, Gilda	TP	Α	P	P		P		P	Р				1
Gassman, Philip		TP	P	TP		TP		TP	TP				0
Haj, James		Р	P	Р		REP		Р	Р				0
Kemp, Maurice								P	Α				1
Montes, Gladys		Р	Р	Α		P		Α	Р				2
Rodriguez, Abilio		P	P	P		P		P	P				0
Schaechter, Judy		Р	E	E		Α		Р	TP				1
Soto, Alexander		P	E	P		P		P	TP				0
Schwartz, Gerald K.		Р	Р	Р		Р		Р	Р				0
Strachan, Iris			ļ	ļ				P	Α	ļ			1
TOTAL PRESENT		15	13	14	0	17	0	17	17	0	0	0	
TOTAL EXCUSED	0	0	4	3	0	0	0	1	0	0	0	0	
TOTAL ABSENT	0	3	1	1	0	1				0	0		

Legend
P= Present
TP= Telephone
A= Absent
E= Excused
Rep= Representative on behalf of

revised 6.26.17



### April 2, 2018

Resolution: 04022018-01

Action Requested: Approve the attached 2018-2019 Early Head Start (EHS) grant application and confirm the Early Learning Coalition of Miami-Dade/Monroe's Board knowledge in the development of the Early Head Start grant application.

Fiscal Impact: The total award is approximately \$9,789,273.00 for program year 2018-2019.

Funding Source: U.S. Department of Health and Human Services, Administration for Children and Families.

Strategic Goal: ☑ Neediest Children ☑ Providers

☑ Educate All☑ Funding

### RESOLUTION: 04022018-01

APPROVE THE ATTACHED 2018-2019 EARLY HEAD START (EHS) GRANT APPLICATION AND CONFIRM THE EARLY LEARNING COALITION OF MIAMI-DADE/MONROE'S BOARD KNOWLEDGE IN THE DEVELOPMENT OF THE EARLY HEAD START GRANT APPLICATION.

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval;

WHEREAS, the Board approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Board the approval of the attached 2018-2019 Early Head Start (EHS) grant application and confirmation of the Early Learning Coalition of Miami-Dade/Monroe's Board knowledge in the development of the Early Head Start grant application.

The foregoing resolution and attachment was offered by, who moved its approval. The motion was seconded by, and upon being put to a vote, the vote was as follows:
The vote was recorded as listed in the attached roll sheet.
The chairperson thereupon declared this resolution duly passed and adopted this $2^{nd}$ day of April, 2018.
EARLY LEARNING COALITION OF MIAMI-DADE/MONROE, INC,
By:Board Secretary

In February 2015, the Early Learning Coalition of Miami-Dade/Monroe was awarded a five year grant for the Early Head Start-Child Care Partnership Program (EHS-CCPP) to serve 750 children from birth to 3 years old. Per 45 CFR 1304.15, an application is required to be submitted annually for the use of the funds. The Early Head Start program year will run from August 1, 2018 - July 31, 2019.

The grant funding will be used according to the requirements of Head Start Program Performance Standards.

Under the grant, the funding for Program Operations is \$9,556,899.00 and the funding for Training and Technical Assistance is \$232,374.00 for a total funding of \$9,789,273.00 for 750 enrolled children.

Early Head Start Funding	
Program Operations	\$9,556,899.00
Training and Technical Assistance	\$232,374.00
Total	\$9,789,273.00



April 2, 2018

Resolution: 04022018-02

Action Requested: Approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2018-01 (External Auditing Services) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.

Fiscal Impact: The contract is for an approximate amount of \$75,000.00 per fiscal year, which is subject to the availability of funding.

Funding Source: A	AT OOL		
Strategic Goal:	<ul><li>□ Neediest Children</li><li>□ Youngest Children</li><li>□ Educate All</li></ul>	<ul><li>□ Providers</li><li>☑ Internal Capacity</li><li>□ Funding</li></ul>	
			-

### RESOLUTION: 04022018-02

APPROVAL OF THE EVALUATION COMMITTEE'S RECOMMENDATION TO AWARD CONTRACT FOR RFP#ELCMDM2018-01 (EXTERNAL AUDITING SERVICES) TO THE SELECTED VENDOR. ALSO, AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE A CONTRACT WITH THE SELECTED VENDOR.

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval;

WHEREAS, the Board approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Board the authorization and approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2018-01 (External Auditing Services) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.

The foregoing resolution and attachment was offered by, who moved its approval. The motion was seconded by, and upon being put to a vote, the vote was as follows:
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The vote was recorded as listed in the attached roll sheet.
The chairperson thereupon declared this resolution duly passed and adopted this $2^{nd}$ day of April, 2018.
EARLY LEARNING COALITION OF MIAMI-DADE/MONROE, INC,
By: Board Secretary

Resolution #12042017-09 authorized the President and CEO to release a Request for Proposal (RFP) for External Auditing Services. On January 8, 2018, the Early Learning Coalition released RFP#ELCMDM2018-01 for External Auditing Services. On or before February 9, 2018, the Early Learning Coalition received four (4) proposals from the following:

- · Cherry Bekaert, LLP
- Hancock, Askew & Co, LLP
- Moss, Krusick & Associates, LLC
- Verdeja, De Armas & Trujillo, LLP

Legal Counsel reviewed the proposals on February 12, 2018; the proposal from Cherry Bekaert was deemed non-responsive.

On February 15, 2018, the proposals from Hancock, Askew & Co, LLP, Moss, Krusick & Associates, LLC and Verdeja, De Armas & Trujillo, LLP were reviewed by three (3) evaluators who made up the Evaluation Committee.

### **Evaluation Committee Members:**

- 1. Ana Rodriguez, M.A., Director of Loss Prevention & Compliance Early Learning Coalition of Miami-Dade/Monroe
- 2. Aileen Martinez, Director of Grants/Budgets Early Learning Coalition of Palm Beach County
- 3. Yvette Zaragoza, Controller United Way of Miami-Dade

On March 23, 2018, at the second Evaluation Committee Meeting, the committee moved and passed a motion to recommend that the Early Learning Coalition negotiate and execute a contract with **Verdeja**, **De Armas & Trujillo**, **LLP**.

Proposer's Name	Final Rating (Max 300)
Hancock, Askew & Co, LLP	262
Moss, Krusick & Associates, LLC	277
Verdeja, De Armas & Trujillo, LLP	298

<sup>\*</sup> APOOL (Specific Funding Sources): Department of Health and Human Services, Administration for Children and Families, Florida Department of Children and Families, Department of Education Office of Early Learning Miami-Dade and Monroe (School Readiness Services, Voluntary Prekindergarten Services), Save the Children Federation, Inc., The Nemours Foundation

## **Evaluation Scorecard:**

RFP # ELCMDM2018-01 External Auditing Services		Verdeja, De Armas & Trujillo			Moss, Krusick & Associates, LLC			Hancock, Askew & Co., LLP		
		#1	#2	#3	#1	#2	#3	#1	#2	#3
Organizational Background, Qualifications and Capabilities	35									
Seasoned firm with knowledge in programmatic monitoring for Federal and State funded programs.	35	35	35	35	35	35	35	30	28	35
Specifications	30									
1 At least 5 years of relevant experience.	15	15	15	15	15	15	15	15	14	15
2 Licensed CPA and local presence.	15	15	15	15	15	10	10	15	15	15
Documentation	20									
1 Report format.	20	20	18	20	15	17	20	10	10	15
Pricing	15									
1 Cost for services are within the range of \$60k - \$75k	15	15	15	15	15	10	15	15	15	15
TOTAL	100	100	98	100	95	87	95	85	82	95
TOTAL SUM			298		277			262		
AVERAGE		99			92			87		



April 2, 2018

Resolution: 04022018-03

Action Requested: Approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2018-03 (Coaching Services) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.

Fiscal Impact: The contract is for an approximate amount of \$66,000.00 per fiscal year, which is subject to the availability of funding.

Funding Source: U.S. Department of Health and Human Services, Administration for Children and Families

Strategic Goal: **☑** Neediest Children **☑** Providers ☑ Youngest Children ☐ Internal Capacity

**☑** Educate All □ Funding

#### **RESOLUTION: 04022018-03**

APPROVAL OF THE EVALUATION COMMITTEE'S RECOMMENDATION TO AWARD CONTRACT FOR RFP#ELCMDM2018-03 (COACHING SERVICES) TO THE SELECTED VENDOR. ALSO, AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE A CONTRACT WITH THE **SELECTED VENDOR.** 

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein:

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval:

WHEREAS, the Board approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Board the authorization and approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2018-03 (Coaching Services) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.

motion was seconded by, and upon being put to a vote, the vote was as follows:
The vote was recorded as listed in the attached roll sheet.
The chairperson thereupon declared this resolution duly passed and adopted this $2^{nd}$ day of April, 2018.
EARLY LEARNING COALITION OF MIAMI-DADE/MONROE, INC,
By:Board Secretary

Resolution #10022017-01 authorized the President and CEO to release a Request for Proposal (RFP) for Coaching Services. On January 8, 2018, the Early Learning Coalition released RFP#ELCMDM2018-03 for Coaching Services. On or before February 9, 2018, the Early Learning Coalition received one (1) proposal from the following:

• Quality Consulting & Research Group

Legal Counsel reviewed the proposal on February 12, 2018; the proposal was deemed responsive.

On February 15, 2018, the proposal was reviewed by three (3) evaluators who made up the Evaluation Committee.

### **Evaluation Committee Members:**

- 1. Debbie Cherubini, Early Childhood Development Consultant Le Jardin Community Center, Inc.
- 2. Annie Benedetti, Provider Program Director Rainbow Intergenerational Learning Centers
- **3. Jackeline Perdomo,** Early Head Start Technical Assistant Specialist Early Learning Coalition of Miami-Dade/Monroe

On March 8, 2018, at the second Evaluation Committee Meeting, the committee moved and passed a motion to recommend that the Early Learning Coalition negotiate and execute a contract with **Quality Consulting & Research Group**.

Proposer's Name	Final Rating (Max 300)
Quality Consulting & Research Group	265

## **Evaluation Scorecard:**

RFP # ELCMDM2018-03 Coaching Services	Max. Score		ultant rch	
		#1	#2	#3
Organizational Capacity	30			
Description includes previous experience with research0based coaching, including any issues and final resolutions.	5	4	5	5
The proposer has at least five (5) years' experience with providing support/coaching in an infant and toddler classroom.	8	8	8	5
The proposer has at least ten (10) years' experience coaching in an education setting.	10	10	10	6
The proposer has at minimum of a Master's degree in Early Childhood Education or equivalent.	7	7	7	4
Specifications (Coaching Approach)	60			
The description contains the philosophy, rationale/theory and basic components for their research-based coaching approach.	8	7	8	7
The propser's response provides introspective approach in helping learners reflect on their practice.	10	10	10	9
The proposer's response provides a strength-based approach in the research-based coaching model.	10	10	10	9
The proposer describes an effective plan for assessing the level of coaching skills for each coachee.	8	7	8	7
The proposer describes an effective plan for establishing goals and objectives.	8	8	8	7
The proposer describes effective method for providing support to coachee outside of the coaching cycles.	9	8	8	8
The proposer describes a plan for providing monthly progress feedback/reports to the program.	7	7	7	6
Pricing	10			
Proposal details ways in which the contractor will provide Early Head Start with in-kind services or materials.	10	10	1	6
TOTAL	100	96	90	79
TOTAL SUM	300	265		
AVERAGE	100		88	



### April 2, 2018

Resolution: 04022018-04

Action Requested: Authorize the President and CEO to negotiate and execute the leases listed within the background section of this resolution.

Fiscal Impact: An approximate amount of \$54,768.43 for fiscal year 2018-2019, which is subject to the availability of funding.

Funding Source: POOL\*

Strategic Goal: ☑ Neediest Children ☑ Providers

☑ Youngest Children
☑ Internal Capacity

☑ Educate All
 □ Funding

### **RESOLUTION: 04022018-04**

# AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE THE LEASES LISTED WITHIN THE BACKGROUND SECTION OF THIS RESOLUTION.

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein:

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval;

WHEREAS, the Board approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Board that the President and CEO is authorized to negotiate and execute the leases listed within the background section of this resolution.

The foregoing resolution and attachment was offered by, who moved its approval. The motion was seconded by, and upon being put to a vote, the vote was as follows:
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The vote was recorded as listed in the attached roll sheet.
The chairperson thereupon declared this resolution duly passed and adopted this $2^{nd}$ day of April, 2018.
EARLY LEARNING COALITION OF MIAMI-DADE/MONROE, INC,
By: Board Secretary

This resolution is requesting authorization for the President and CEO to negotiate and execute the leases listed in the table below. The Key West and Marathon locations serve as the Early Learning Coalition's service centers and as designated locations to hold provider trainings. The Early Learning Coalition's Marathon Service Center office has co-located with the Florida Keys Area Health Education Center since 2013. The total amount of the leases, for fiscal year 2018-2019, is approximately \$54,768.43.

The following table describes the leases for renewal:

Center	Location Address	Lease Identification Number	Term	Contract Amount (average per year)
Key West Service Center - Kennedy Drive Investors/ Professional Plaza	1111 12 <sup>th</sup> Street, Suite 206, Key West, Florida 33040	L2013-005	May 1, 2018 - May 30, 2024	\$47,268.43
Marathon Service Center - FL Keys Area Health Education Center, Inc.	5800 Overseas Hwy, Units 36 & 38, Marathon, Florida 33050	L2018-002	May 1, 2018 - April 30, 2019	\$7,500.00
		Total Amount (avera	age for 2018-2019):	\$54,768.43

<sup>\*</sup> POOL (Specific Funding Source): Florida Department of Children and Families, Department of Education Office of Early Learning Miami-Dade and Monroe (School Readiness Services, Voluntary Prekindergarten Services), Save the Children Federation, Inc., The Nemours Foundation



April 2, 2018

Resolution: 04022018-05

Action Requested: Authorize an increase in the contract amount with Ultimate Software Group, LLC for fiscal year 2018-2019, to cover a one-time implementation fee, as attached and described in the background section of this resolution.

Fiscal Impact: The one-time implementation fee is for an approximate amount of \$40,360.00, which is subject to the availability of funding.

Strategic Goal:	□ Neediest Children	□ Providers
J	☐ Youngest Children	☑ Internal Capacity
	☐ Educate All	☐ Funding

### RESOLUTION: 04022018-05

AUTHORIZE AN INCREASE IN THE CONTRACT AMOUNT WITH ULTIMATE SOFTWARE GROUP, LLC FOR FISCAL YEAR 2018-2019, TO COVER A ONE-TIME IMPLEMENTATION FEE, AS ATTACHED AND DESCRIBED IN THE BACKGROUND SECTION OF THIS RESOLUTION.

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval;

WHEREAS, the Board approves the adoption of this action:

NOW, THEREFORE, be it resolved by the Board the authorization to an increase in the contract amount with Ultimate Software Group, LLC for fiscal year 2018-2019, to cover a one-time implementation fee, as attached and described in the background section of this resolution.

The foregoing resolution and attachment was offered by, who moved its approval. The motion was seconded by, and upon being put to a vote, the vote was as follows:
The vote was recorded as listed in the attached roll sheet.
The chairperson thereupon declared this resolution duly passed and adopted this $2^{nd}$ day of April, 2018.
EARLY LEARNING COALITION OF MIAMI-DADE/MONROE, INC,
By:Board Secretary

On December 4, 2017, Resolution #12042017-04, granted approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2017-10 for Payroll and Human Resources to Ultimate Software Group, LLC, while also authorizing the President and CEO to negotiate and execute a contract with Ultimate Software Group, LLC. The original contract amount is for a total of \$120,000.00.

As part of a new implementation, the Early Learning Coalition of Miami-Dade/Monroe will need to pay a one-time implementation fee of \$40,360.00 in order for Ultimate Software Group, LLC to set up various services for all 340 employees, as described in detail in the attached price summary.

<sup>\*</sup> APOOL (Specific Funding Sources): Department of Health and Human Services, Administration for Children and Families, Florida Department of Children and Families, Department of Education Office of Early Learning Miami-Dade and Monroe (School Readiness Services, Voluntary Prekindergarten Services), Save the Children Federation, Inc., The Nemours Foundation





PROPOSAL BASED ON: 340 Active Compensated People

	SELECTED	PEPM	<u>Monthly</u>	ONE TIME
CORE HR/PAYROLL & BENEFITS/COMPLIANCE/REPORTING	YES	\$21.00	\$7,140.00	\$40,360.00
<ul> <li>One unified database for all HCM activities</li> <li>Real-time payroll processing</li> <li>Printing of live checks</li> <li>Manual and off-cycle checks</li> <li>Federal, state and local tax filing</li> <li>New hire reporting</li> <li>Garnishment administration</li> <li>Direct deposit: creation/transmission of NACHA file</li> <li>250 standard reports and business intelligence tools</li> <li>Web-based open enrollment for employees</li> <li>Automated life event management</li> <li>Online setup/management of open enrollment events</li> <li>Mass update benefit costs</li> </ul>	Company Employee Online pa 146+ conf Documen General le PTO accru Messaging	ce reporting - OSHA, EEO, rintranet and communica /manager self-service y statements and W-2s/10 igurable workflows thanagement and storadger interface last, requests, and approvig to employees during enrouments and links to enroagement and links to enroagement.	utions portal 99 ge als ollment process	

## TIME MANAGEMENT (included in Core)

- Eliminate paper time sheets
- Clock in/out or transfer labor codes
- View timesheet details for current/previous periods
- Enter timesheet data and submit for approval
- Create schedules

		PEPM	<u>Monthly</u>	ONE TIME
TALENT MANAGEMENT: PERFORMANCE & SUCCESSION	YES	\$3.25	\$1,105.00	Included

- Automated performance reviews no more paper Peer-to-peer, multi-rater, 360, 30-day, annual, etc.
- Log relevant milestones throughout the year via goal journaling
- View performance history
  Identify high performers and support employee career development
- Instantly view a snapshot of an employee, including salary, job, tenure, etc. via the Talent Card Create measurable goals and objectives for employees
- Distribute goals to employees via automated workflow

- ✓ Track the progress of individual or team goals on the fly via your smartphone or tablet
   ✓ Rate competencies

Disciplinary point system

✓ View accruals and balances
 ✓ Approve/deny PTO requests
 ✓ View complete attendance history
 ✓ Access analytics (overtime, in/out, scheduled hours, etc.)

- Create development plans
  Assign and measure performance objectives
  Build, execute, and manage plans for every level of your organization
  Predict an employee's retention within the next 12 months using a statistically accurate
  Log critical employee talent factors including leadership potential, job performance, and promotability
  Develope in biddle complexes of the product of the second process of these products of the produ
- Develop individual employee's skills and qualifications necessary to grow and progress towards future roles

  Monthly

  ONE

		PEPIVI	IVIOITUITY	ONE THE
TALENT ACQUISITION: RECRUITING & ONBOARDING	YES	\$3.25	\$1,105.00	Included

- Requisition creation/approval with unlimited workflow Congifure multiple internal and external job boards
- Leverage the 'Discover Your Potential' tool to find oppportunities that best match their skills Allow candidates to instantly share open opportunities with their personal networks via Twitter
- Conventiently apply with LinkedIn profile

**COMPENSATION MANAGEMENT** 

- Create multiple candidate pools to organize applicants by job, experience, qualifications, etc. Personalize a simple and meaningful welcome packages for target employee groups

- ✓ Outline all the required tasks, including due dates with clear visual timeline
   ✓ Add dynamic contentand videos to engage new hires
   ✓ Timeline of activities that should be handled before and after the new hires first day
- Instantly connect and collaborate with fellow team members Proactively assign provisioning tasks to prepare for new hire

- Set up screening questions and rank candidates Manage interviews and offers

- Multiple search capabilities Request recommendations from references from within UltiPro
- Leverage real-time reporting and analytics View key analytics such as time/cost to hire

- Establish mentor or coaches Establish individual goals for first 30, 60, 90 days of employment
- Electronically complete, review and sign documents such as W4, I9, direct deposit EEO and veterans reporting Automate E-Verify®
- Electronically complete, review and sign company policies and procedures
- **PEPM** Monthly **ONE TIME** YES \$2.00 \$680.00 Included
- Automate salary planning process giving you greater insight
- Experience flexibility in establishing reviewer and approver paths
- Configure merit quidelines based on performance rating or comparatio in local currencies Quickly post salary changes and one-time payouts with automatic proration based on your rules
- Use visualizations and executive roll-up views for informed decision making
- Create compensation plans based on job, location. department, etc. Mass assign plans to employees
- Provide employees and managers clear visibility to compensation plans
- Easily configure calculation rules
  Establish target amounts based on percentage of base pay, flat amounts, or units (e.g., rsus)

**PEPM Optional Functionality and Services** ONE TIME HR Only People \$ 4.00

Terminated Employees (terminated employees that have access to UltiPro) \$ 1.00

Carrier Connections (per connection) \$ 1.00

Historical Data Conversion - Employee Job History / Employee Status History / Employee Review History / Candidate History Premier Data Conversion for ADP \$10/Person N/A 2,000.00 TBD Included Ś

**Total Annual Subscription Total One Time implementation Fee TOTAL for SELECTED COMPONENTS** \$120,360.00 \$40,360.00 EE = Employees PEPM = Per Employee Per Month

If required -Touchbase (Facial Recognition) or Timebase (Biometric) clocks are \$85-\$110 per month each and include maintenance, upgrades, and replacements.



April 2, 2018

Resolution: 04022018-06

Action Requested: Authorize the President and CEO to execute the Early Head Start Match contract and receive funds from The Children's Trust.

Fiscal Impact: The contract is a not-to-exceed amount of \$866,667.00, subject to approval for legal sufficiency and form.

Funding Source: T	he Children's Trust		
Strategic Goal:	<ul><li>□ Neediest Children</li><li>□ Youngest Children</li><li>□ Educate All</li></ul>	<ul><li>□ Providers</li><li>□ Internal Capacity</li><li>☑ Funding</li></ul>	-
			•

### **RESOLUTION: 04022018-06**

AUTHORIZE THE PRESIDENT AND CEO TO EXECUTE THE EARLY HEAD START MATCH CONTRACT AND RECEIVE FUNDS FROM THE CHILDREN'S TRUST.

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein:

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval;

WHEREAS, the Board approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Board that the President and CEO is authorized to execute the Early Head Start Match contract and receive funds from The Children's Trust.

The foregoing resolution and attachment was offered by, who moved its approval. The motion was seconded by, and upon being put to a vote, the vote was as follows:
The vote was recorded as listed in the attached roll sheet.
The chairperson thereupon declared this resolution duly passed and adopted this $2^{nd}$ day of April, 2018.
EARLY LEARNING COALITION OF MIAMI-DADE/MONROE, INC,
By: Board Secretary

The Early Learning Coalition has received a grant award for the Early Head Start program to provide services for approximately 750 children. This Federal program has proven success through educational, health, comprehensive family and social services for participating families. The grant requires a 20% non-federal match. The Children's Trust will provide a portion of the non-federal match share in an amount not to exceed \$866,667.00.

School Readiness Slot Utilization Snapshot - Miami-Dade February 2018

(all dollar amounts in thousands '000)

Children Served	Amount
Total actual paid - YTD	28,336
Total actual paid - February 2018	22,883
	,
Net Slot Payment and Gold Seal	\$ 7,048
Match (BG8 and CCEP)	\$ 275
Total cost (in thousands) (incl match)	\$ 7,953
Change month over month	(63)
Total Net Increase(decrease) children	(62)
Monthly Activity	Amount
Beginning Census	22,945
	,-
NET Increase/(Decrease)	(62)
Total	22,883
Current Data	ĺ
Enrolled As of Mar 26, 2018	23,301
Projected Paid for March (96% of enrolled)	22,369
Waitlist	
Ages 0-5	2,089
Ages 6-9	272
Ages 10-13	61
VPK Enrolled As of Mar 26, 2018	20.001
Regular Summer	20,991
SISP	29
VPK Total Actual Paid - February 2018	23
SISP	19
Regular	20,691
Summer	
VPK Total Actual Paid - YTD	
SISP	50
Regular	21,992
Summer	276

Eliaibility Progledown		Children Baid by Billing Croup		llars Daid by Pilling Croup
Eligibility Breakdown		Children Paid by Billing Group	Do	ollars Paid by Billing Group
	Receiving			% of
Туре		% of Total	Amount*	Total
AT Risk (BG1)	2,224	9.64%	\$897.50	11.69%
Income Eligible (BG8)	17,572	76.15%	\$5,941.52	77.38%
Florida One Parent	-	0.00%	\$ -	0.00%
Transitional Child Care (BG5)	863	3.74%	\$294.64	3.84%
Work Force Development (BG3x)	854	3.70%	\$270.03	3.52%
CCEP (Purchasing Pool) (CCPP)	1,564	6.78%	\$274.63	3.58%
ARRA	-	0.00%	\$ -	0.00%
BGSNT	-	0.00%	\$ -	0.00%
BGCSD&BGCSO		0.00%	\$0.00	0.00%
Total	23,077	100%	\$7,678.32	100%
Minus 194 Overlap	22,883			
GOLD SEAL			\$629.96	8.20%
categories above)	-	-	- \$ -	
SFW GOLD SEAL			\$ -	-
Age Break Down		All Eligible Clients-Paid	Do	ollars Paid by Age Category
	Receiving			% of
Туре	Service	% of Total	Amount-\$	Total
Type Infant		7	Amount-\$ \$1,583.69	
· ·	Service	17.34%		Total
Infant	Service 3,967	17.34% 17.65%	\$1,583.69	<b>Total</b> 20.62%
Infant Toddler	<b>Service</b> 3,967 4,039	17.34% 17.65% 19.34%	\$1,583.69 \$1,518.81	<b>Total</b> 20.62% 19.77%
Infant Toddler Three Year Old Pre-School Sub-Total	Service 3,967 4,039 4,426 5,792 18,224	17.34% 17.65% 19.34% 25.31% 79.64%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45	Total 20.62% 19.77% 20.46% 22.47% 83.33%
Infant Toddler Three Year Old Pre-School Sub-Total School Age: 6 yrs	Service 3,967 4,039 4,426 5,792 18,224 2,109	17.34% 17.65% 19.34% 25.31% 79.64%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00%
Infant Toddler Three Year Old Pre-School School Age: 6 yrs School Age: 7 yrs	Service 3,967 4,039 4,426 5,792 18,224 2,109 1,414	17.34% 17.65% 19.34% 25.31% 79.64% 12.41% 8.32%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19 \$294.52	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00% 3.83%
Infant Toddler Three Year Old Pre-School School Age: 6 yrs School Age: 7 yrs School Age: 8 yrs	Service 3,967 4,039 4,426 5,792 18,224 2,109	17.34% 17.65% 19.34% 25.31% 79.64% 12.41% 8.32%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00%
Infant Toddler Three Year Old Pre-School School Age: 6 yrs School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8	Service 3,967 4,039 4,426 5,792 18,224 2,109 1,414 768	17.34% 17.65% 19.34% 25.31% 79.64% 12.41% 8.32% 4.52%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19 \$294.52 \$156.05	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00% 3.83% 2.03%
Infant Toddler Three Year Old Pre-School School Age: 6 yrs School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs**	Service 3,967 4,039 4,426 5,792 18,224 2,109 1,414 768 5,563	17.34% 17.65% 19.34% 25.31% 79.64% 12.41% 8.32% 4.52% 32.79%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19 \$294.52 \$156.05	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00% 3.83% 2.03%
Infant Toddler Three Year Old Pre-School School Age: 6 yrs School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8	Service 3,967 4,039 4,426 5,792 18,224 2,109 1,414 768	17.34% 17.65% 19.34% 25.31% 79.64% 12.41% 8.32% 4.52%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19 \$294.52 \$156.05	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00% 3.83% 2.03%
Infant Toddler Three Year Old Pre-School School Age: 6 yrs School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs**	Service 3,967 4,039 4,426 5,792 18,224 2,109 1,414 768 5,563	17.34% 17.65% 19.34% 25.31% 79.64% 12.41% 8.32% 4.52%  32.79% 2.43%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19 \$294.52 \$156.05	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00% 3.83% 2.03%
Infant Toddler Three Year Old Pre-School  School Age: 6 yrs School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above	Service 3,967 4,039 4,426 5,792 18,224 2,109 1,414 768 5,563 413	17.34% 17.65% 19.34% 25.31% 79.64% 12.41% 8.32% 4.52% 32.79% 2.43% 0.17%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19 \$294.52 \$156.05 \$1,199.56 \$81.08	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00% 3.83% 2.03%  15.62% 1.06%
Infant Toddler Three Year Old Pre-School School Age: 6 yrs School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above School Age (Duplicated)	Service 3,967 4,039 4,426 5,792 18,224 2,109 1,414 768 5,563 413	17.34% 17.65% 19.34% 25.31% 79.64% 12.41% 8.32% 4.52% 32.79% 2.43% 0.17%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19 \$294.52 \$156.05 \$1,199.56 \$81.08	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00% 3.83% 2.03%  15.62% 1.06%  0.00%
Infant Toddler Three Year Old Pre-School  School Age: 6 yrs School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above  School Age (Duplicated) School Age (Unduplicated) Other	Service 3,967 4,039 4,426 5,792 18,224 2,109 1,414 768 5,563 413 28 5,948	17.34% 17.65% 19.34% 25.31% 79.64% 12.41% 8.32% 4.52%  32.79% 2.43%  0.17%  25.99% 0.00%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19 \$294.52 \$156.05 \$1,199.56 \$81.08 \$0.00 \$1,280.64 \$0.00	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00% 3.83% 2.03%  15.62% 1.06%  0.00%
Infant Toddler Three Year Old Pre-School  School Age: 6 yrs School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above  School Age (Duplicated) School Age (Unduplicated)	Service 3,967 4,039 4,426 5,792 18,224 2,109 1,414 768 5,563 413	17.34% 17.65% 19.34% 25.31% 79.64% 12.41% 8.32% 4.52% 32.79% 2.43%  0.17% 25.99%	\$1,583.69 \$1,518.81 \$1,571.81 \$1,726.14 \$6,400.45 \$461.19 \$294.52 \$156.05 \$1,199.56 \$81.08 \$0.00 \$1,280.64	Total 20.62% 19.77% 20.46% 22.47% 83.33% 6.00% 3.83% 2.03%  15.62% 1.06%  0.00%



413/ / 0% 5,563 / 23% 18,224 / 75%

\*\*There are 1304 5-year-old within this count. Children 0 - 5 ■School Age 5 -8 ■School Age 9 and Above □Other



■AT Risk (BG1) ■Income Eligible (BG8) ■Florida One Parent ■Transitional Child Care (BG5) ■Work Force Development (BG3x)
■CCEP (Purchasing Pool) (CCPP)

ARRA ■BGSNT

Note: Legends with too small percentage are not shown on the pie chart.

School Readiness Slot Utilization Snapshot - Monroe February 2018

(all dollar amounts in thousands '000)

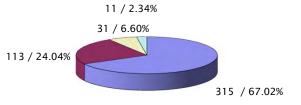
Children Served	An	nount
Total actual paid - February 2018		450
Net Slot Payment and Gold Seal Match (BG8 and CCEP) Total cost (in thousands) (incl match) Change month over month Total Net Increase(decrease) children	\$ \$ \$	144 2 151 3
Monthly Activity	An	nount
Beginning Census Net Increase/(Decrease)		447
Total		450

Current Data	
Enrolled as of Mar 23, 2018	460
Projected Paid for March (96% of	
enrolled)	442
Waitlist	
Ages 0-5	0
Ages 6-9	0
Ages 10-13	0
VPK Enrolled as of Mar 23, 2018	438
VPK Total Actual Paid - February 2018	433

Eligibility Breakdown	Children Paid by Billing Group	Dollars Paid by Billing Group
	Receiving % of	% of
T	Service Total	Amount Total
Type		
AT Risk (BG1)	75 16.63%	\$31.10 20.87%
Income Eligible (BG8)	352 78.05%	\$111.32 74.69%
Florida One Parent	- 0.00%	\$ - 0.00%
Transitional Child Care (BG5)	6 1.33%	\$2.09 1.40%
Work Force Development (BG3x)	9 2.00% 9 2.00%	\$3.03 2.03% \$1.51 1.01%
CCEP (Purchasing Pool) (CCPP) ARRA		\$0.00 0.00%
Total	- 0.00% 451 100%	\$149.04 100%
	450	\$149.04 100%
Minus 1 Overlap	450	
GOLD SEAL	-	\$5.03 3.37%
BGCSD+BGCSO	- 0.00%	- 0.00%
Age Break Down	All Eligible Clients-Paid	Dollars Paid by Age Category
	Receiving % of	% of
Type	Service Total	Amount-\$ Total
Infant	64 13.62%	\$24.53 16.45%
Toddler	68 14.47%	\$29.61 19.86%
Three Year Old	79 16.81%	\$28.23 18.93%
Pre-School	104 22.13%	\$34.14 22.89%
Sub-Total	315 67.02%	<i>\$116.51 78.14%</i>
School Age: 6	29 6.17%	\$6.35 4.26%
School Age: 7	36 7.66%	\$7.56 5.07%
School Age: 8	28 5.96%	\$5.48 3.67%
School Age: 5 - 8**	113 24.04%	\$24.18 16.21%
School Age: 9 - 10	31 6.60%	\$6.24 4.18%
School Age: 11 - 12	11 2.34%	\$2.18 1.46%
School Age: Other Age	0 0.00%	\$0.00 0.00%
School Age Total	155 32.98%	\$32.60 21.86%
Other	- 0.00%	\$ - 0.00%
Sub-Total		\$32.60 21.86%
Total	470 100%	\$149.11 100%
Minus 20 Overlap	450	
as 20 o terrap		<del></del>

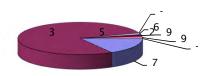
<sup>\*\*</sup>There are 20 5-year-old within this count.

### Children By Age Group



□ Children 0 - 5
□ School Age 5 - 8
□ School Age 9 - 10
□ School Age 11 - 12

### Children Paid by BG Group





EHS Slot Utilization Snapshot - Miami-Dade February 2018

<u>Children Served</u>	An	nount
Total actual paid - YTD		1,178
Total actual paid - February 2018		750
Net Slot Payment and Gold Seal	\$	487
Match (BG8 and CCEP)	\$ \$	487
Total cost (in thousands) (incl match)  Change month over month	⊅	487
Total Net Increase(decrease) children		13
Monthly Activity	An	nount
Beginning Census		737
NET Increase/(Decrease)		13
Total		750
Current Data		
Enrolled As of Mar 26, 2018		736
Projected Paid for March (96% of enrolled)		707
Waitlist		319

Eligibility Breakdown	C	hildren Paid by Billing Group	Do	ollars Paid by Billing Group
	Receiving			
Туре	Service 9	6 of Total	Amount*	% of Total
EHS	750	100.00%	\$487.40	100.00%
<b>Total</b> Minus 0 Overlap	750 750	100%	\$487.40	100%
GOLD SEAL			\$0.00	0.00%
categories above) SFW GOLD SEAL	-		\$ - \$ -	-
Age Break Down		All Eligible Clients-Paid	Do	ollars Paid by Age Category
<b>Type</b> Infant Toddler	Receiving Service 347 358	% of Total 43.05% 44.42%	Amount-\$ \$208.30 \$225.55	42.74% 46.28%
Three Year Old	101	12.53%	\$53.55	10.99%
Pre-School	0	0.00%	\$0.00	0.00%
Sub-Total		100.00%	\$487.40	100.00%
School Age: 6 yrs School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8	0 0 0	0.00% 0.00% 0.00%	\$0.00 \$0.00 \$0.00	0.00% 0.00% 0.00%
yrs**	0	0.00%	\$0.00	0.00%
School Age: 9 yrs and above School Age Total Includes 0	0	0.00%	\$0.00	0.00%
Overlap	0	0.00%	\$0.00	0.00%
School Age (Unduplicated)	0	0.00%	\$0.00	0.00%
			1	
Other	-	0.00%	\$0.00	0.00%
Other Sub-Total	-	0.00% 0.00%	\$0.00 \$0.00	0.00% 0.00%
	- - 806			

Children By Age Group

\*\*There are 0 5-year-old within this count.

101 / 13% 347 / 43% 358 / 44% □ Infant
□ Toddler
□ Three Year Old

Children Paid by BG Group



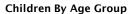


DCF Title V Slot Utilization Snapshot - Miami-Dade February 2018

(all dollar amounts in thousands '000)

Children Served	Amount
<u>Cimaren Servea</u>	7 till Galle
Total actual paid - YTD	487
Total actual paid - February 2018	234
Net Slot Payment and Gold Seal	\$ 61
Match (BG8 and CCEP)	\$ -
Total cost (in thousands) (incl match)	\$ - \$ 65
Change month over month	
Total Net Increase(decrease) children	(10)
Monthly Activity	Amount
Beginning Census	244
NET I (/D	(1.0)
NET Increase/(Decrease)	(10)
Total	234
Current Data	
Enrolled As of Mar 26, 2018	217
Projected Paid for March (96% of	
enrolled)	208

Eligibility Breakdown	rebluary 20	hildren Paid by Billing Group	<u> </u>	ollars Paid by Billing Group
Eligibility Breakdown		illidieli raid by billing Group	D	onars raid by billing Group
	Receiving			% of
Туре	Service	% of Total	Amount*	Total
V	234	100.00%	\$65.43	100.00%
<b>Total</b> Minus 0 Overlap	234 234	100%	\$65.43	100%
GOLD SEAL			\$4.51	6.89%
categories above) SFW GOLD SEAL	-		\$ - \$ -	-
Age Break Down		All Eligible Clients-Paid	D	ollars Paid by Age Category
Туре	Receiving Service	% of Total	Amount-\$	% of Total
Infant	58	24.17%	\$20.19	30.85%
Toddler	33	13.75%	\$11.49	17.56%
Three Year Old	40	16.67%	\$13.23	20.22%
Pre-School	39	16.25%	\$10.39	15.87%
Sub-Total	170	70.83%	\$55.29	84.51%
School Age: 6 yrs	0	0.00%	\$0.00	0.00%
School Age: 7 yrs	0	0.00%	\$0.00	
School Age: 8 yrs	0	0.00%	\$0.00	0.00%
Unduplicated School Age: 5 - 8				
yrs**	0	0.00%	\$0.00	
School Age: 9 yrs and above	0	0.00%	\$0.00	0.00%
School Age Total Includes -70				



- /0% 0/0% 0/0% 170 /100% \*\*There are 0 5-year-old within this count.

School Age (Unduplicated)

Overlap

Other

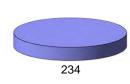
Total

Minus 6 Overlap

■ Children 0 - 5
■ School Age 5 -8
■ School Age 9 and Above
■ Other

Sub-Total

### Children Paid by BG Group



0.00%

29.17%

29.17%

0.00%

100%

0

70

70

240

234



0.00%

15.49%

0.00%

100%

15.49%

\$0.00

\$10.14

\$10.14

\$65.43

\$0.00

520EH0

520EH0

#### **FEBRUARY 2018 BTA AMEX** Dist Code **AMEX Description ELC Description** Trans. Date Amount **PAYROLL CODE** AMERICAN AIRLINES - TICKET# 0012171745181 O. AA airfare for O. Gonzalez Varese to attend PITC Module V Beginning Together trainging 2/7/2018 GONZALEZ VARESE 598.30 03-04 to 03-08 520EH0 AMERICAN AIRLINES - TICKET# 0012171745183 L. AA airfare for L. Jones to attend PITC Module V Beginning Together training 2/7/2018 JONES 598.30 03-04 to 03-08 520EH0 AA airfare for H. Raymond to attend PITC Module V Beginning Together training 598.30 03-04 to 03-08 2/7/2018 AMERICAN AIRLINES - TICKET # H. RAYMOND 520EH0 AMERICAN AIRLINES - TICKET# 0012171745184 J. AA airfare for J. Saint Louis to attend PITC Module V Beginning Together training 598.30 03-04 to 03-08 520EH0 2/7/2018 SAINT LOUIS AA airfare for Y. Soler to attend PITC Module V Beginning Together training 2/7/2018 AMERICAN AIRLINES - TICKET# Y. SOLER 598.30 03-04 to 03-08 520EH0 Holiday lodging for S. Martorano to attend 2018 Focus Area Fiscal Monitoring Protocols 2/2/2018 HOLIDAY INN EXPRESS ATLANTA GA 167.49 02-04 to 02-05 400EH0 HOME2SUITES credit for M. Lundi for cancelled room when attended Managing 2/4/2018 HOME2 SUITES BALTIMO BALTIMORE MD (429.66) Comprehensive Health Nutrition 04-18 to 04-20 520EH0 HOME2SUITES credit for C. Burkhalter for cancelled room when attended Managing 2/4/2018 HOME2 SUITES BALTIMO BALTIMORE MD (407.34) Comprehensive Health Nutrition 04-18 to 04-20 520EH0 Staybridges Suites lodging for O. Gonzalez Varese to attend Region IV Headstart

Staybridges Suites lodging for L. Jones to attend Region IV Headstart Conference

\$ 1,067.44 Conference 02-04 to 02-08

835.65 02-05 to 02-08

#### \$ 4,225.08

Quarterly Breakdown - Airfare, Hotel, Car Rental			
Total Airfare February	\$	2,991.50	
Total Hotel February	\$	2,070.58	
Total Hotel CREDIT February	\$	(837.00)	
Total car rental & tolls February	\$	-	

2/8/2018 STAYBRIDGE SUITES AT ATLANTA GA

2/8/2018 STAYBRIDGE SUITES AT ATLANTA GA

\$ 4.225.08



## Early Learning Coalition Review Hearing Committee Meeting

### March 29th 2018

B.V. Family Day Care Inc.- F11MD1032 3607 NW 188th Street Miami Gardens, FL 33056

Action Requested: The Executive Leadership Team recommends termination of the School Readiness Contract for the 2017-2018 FY and revocation of eligibility for a period of five (5) years.

## **Background**

## **B.V. Family Day Care Inc.**

- Center's Capacity: 10
- Care Level Offered: <u>Infants School Age</u>
- Children Currently Enrolled in SR: 1
- Accreditation: No
- Contracted with the ELC since: 2016
- 2016-2017 reimbursements approximately = \$0

### Issues

Provider has a gap in insurance of approximately 5 months on the current Liability Insurance policy.

- Previous Certificate of Liability Insurance expired August 26 2017.
- Gap in insurance: Provider submitted new certificate of insurance covering February 7<sup>th</sup> 2018- February 7<sup>th</sup> 2019
- Provider stated she did not renew the policy because she did not kids until now.



## **Early Learning Coalition Review Hearing Committee Meeting**

### March 29th 2018

Circle Time Learning Center- C11MD2058 9709 NW 41st Street Suite 105 Doral, FL 33178

Action Requested: The Executive Leadership Team recommends termination of the School Readiness and VPK Contracts for the 2017-2018 FY and revocation of eligibility for a period of five (5) years.

## Background

## **Circle Time Learning Center**

- Center's Capacity: 50
- Care Level Offered: 1 year through 4 years
- Children Currently Enrolled in SR: 2
- Children Currently Enrolled in VPK: 18
- Accreditation: No
- Contracted with the ELC since: 2012
- 2016-2017 reimbursements approximately = \$36,376.87

### <u>Issues</u>

Provider has a gap in insurance of approximately 4 days in the current Liability Insurance policy.

- Certificate of Liability expired 01/20/2018
- Gap of insurance: Provider submitted new certification of liability covering from 01/24/2018- 01/24/2019



### Early Learning Coalition Program Committee Meeting

April 2, 2018

Resolution: 04022018-01

Action Requested: Approve the attached 2018-2019 Early Head Start (EHS) grant application and confirm the Early Learning Coalition of Miami-Dade/Monroe's Board knowledge in the development of the Early Head Start grant application.

Fiscal Impact: The total award is approximately \$9,789,273.00 for program year 2018-2019.

Funding Source: U.S. Department of Health and Human Services, Administration for Children and Families.

Strategic Goal: ☑ Neediest Children ☑ Providers

☑ Educate All☑ Funding

### RESOLUTION: 04022018-01

APPROVE THE ATTACHED 2018-2019 EARLY HEAD START (EHS) GRANT APPLICATION AND CONFIRM THE EARLY LEARNING COALITION OF MIAMI-DADE/MONROE'S BOARD KNOWLEDGE IN THE DEVELOPMENT OF THE EARLY HEAD START GRANT APPLICATION.

WHEREAS, the Program Committee has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Program Committee is in agreement with the goals described therein;

WHEREAS, the Program Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Program Committee shall present this action to the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall recommend that the Board approve this action at the next meeting of the Board.

In February 2015, the Early Learning Coalition of Miami-Dade/Monroe was awarded a five year grant for the Early Head Start-Child Care Partnership Program (EHS-CCPP) to serve 750 children from birth to 3 years old. Per 45 CFR 1304.15, an application is required to be submitted annually for the use of the funds. The Early Head Start program year will run from August 1, 2018 - July 31, 2019.

The grant funding will be used according to the requirements of Head Start Program Performance Standards.

Under the grant, the funding for Program Operations is \$9,556,899.00 and the funding for Training and Technical Assistance is \$232,374.00 for a total funding of \$9,789,273.00 for 750 enrolled children.

Early Head Start Funding			
Program Operations	\$9,556,899.00		
Training and Technical Assistance	\$232,374.00		
Total	\$9,789,273.00		