

FINANCE COMMITEE MEETING November 29, 2017, 10:00 am ELC Board Room

I.	Welcome & Introductions		Bob Eadie
II.	Approv	al of Minutes	Bob Eadie
	• •	Motion to approve minutes for the month of Septen	nber 2017
III.	Financi	al Statements	Bob Eadie
	Α.	School Readiness/VPK	
	В.	Early Head Start	
IV.	Resolut	tions	Bob Eadie
	Α.	Resolution 11292017-01	
	В.	Resolution 11292017-02	
	С.	Resolution 11292017-03	
	D.	Resolution 11292017-04	
	Ε.	Resolution 11292017-05	
	F.		
	G.	Resolution 11292017-07	
	Н.	Resolution 11292017-08	
	I.	Resolution 11292017-09	
	J.	Resolution 11292017-10	
	К.	Resolution 11292017-11	
V.	Inform	ation Items	Bob Eadie
	Α.	Slot Utilization	
		 Miami Dade County 	
		Monroe County	
		• Early Head Start	
		• Title V	
	В.	Early Head Start Credit Card Report	
	С.	Funding Formula & Coalition Merger Discussion	
	D.	HQ Lease Update	
VI.	Public (Comments	Bob Eadie

Mission: To promote high-quality school readiness, voluntary pre-kindergarten and after school programs, thus increasing all children's chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual needs of Miami-Dade and Monroe County children with a priority toward the ages before birth through age 5.

Bob Eadie

VII.

Meeting Adjourn



Finance Committee Meeting September 27, 2017; 10:00 AM Early Learning Coalition Board Room

Committee Attendees: Adrian Alfonso (via conference call); Theresa Axford (via conference call); Gilda Ferradaz (via conference call); Philip Gassman (via conference call)

Absent Committee: Robert Eadie; Alex Soto

Staff Attendees: Mercy Castiglione; Lisney Badillo; Marie-Jose Sanchez; Angelo Parrino; Lisa Sanabria; Evelio Torres; Jackye Russell; Juan Castillo; Pamela Hollingsworth; Jose Hernandez; Fred Hicks; Evelio Torres (via conference call)

Welcome and Introductions Ι.

A. Alfonso called the meeting to order and welcomed everyone. Quorum was established. •

Approval of Minutes II.

- Motion to approve minutes by T. Axford.
- Motion seconded by P. Gassman.
- Motion was unanimously passed. 0

Financial Statements III.

M. Castiglione reviewed the finance statements and stated that they are not showing much activity as it is the beginning of the fiscal year.

IV. **Resolutions**

- Resolution 09272017-01 authorize the President and CEO to release a Request for Proposal for Early Head Start Coaching Services. Fiscal Impact: An approximate amount of \$66,000.00 for fiscal year 2017-2018, which is subject to the availability of funding. Funding Source: U.S. Department of Health and Human Services, Administration for Children and Families.
 - Motion to approve resolution by T. Axford.
 - Motion seconded by P. Gassman.
 - Motion was unanimously passed. 0

Adrian Alfonso

Adrian Alfonso

Adrian Alfonso

Adrian Alfonso



- Resolution 08312016-02 authorize the President and CEO to negotiate, execute and receive funds from Save the Children to provide rapid relief for childcare providers of the Early Learning Coalition of Miami-Dade/Monroe who have experienced moderate damage from Hurricane Irma. Fiscal Impact: An approximate amount of \$650,000.00 for fiscal year 2017-2018, which is subject to the availability of funding. Funding Source: Save the Children
 - Motion to approve resolution by T. Axford.
 - Motion seconded by P. Gassman.
 - Motion was unanimously passed.
- Resolution 08312016-03 authorizes the President and CEO to negotiate and execute an amendment to Contract CSA 16-21 with H. A. Contracting Corporation, for playgrounds, playground equipment and facility improvements for 10 additional Early Head Start centers. Fiscal Impact: The contract amount increases by \$1,679,000.00 for a total contract amount not to exceed \$2,939,000.00 for the fiscal year 2016-2017, which is subject to the availability of funding. Funding Source: The U.S Department of Health and Human Services, Administration for Children and Families.
 - Motion to approve resolution by P. Gassman.
 - Motion seconded by G. Ferradaz.
 - Motion was unanimously passed.

V. Informational Items

Adrian Alfonso

- A. Parrino stated that the wait list for Miami Dade and Monroe counties remain at 0.
- A. Alfonso stated that the EHS credit card expenditures is included in the packet for the committee to review.
- A. Alfonso stated that there was a surplus notification included in the packet that required committee approval.
 - Motion to approve the surplus notification by T. Axford.
 - Motion seconded by P. Gassman.
 - Motion was unanimously passed.
- VI. Adjourn

Adrian Alfonso

Early Learning Coalition of Miami-Dade and Monroe Counties

Statement of Financial Position

(In thousands \$000)

	Unaudited As of
	9/30/17
Assets Cash & Cash Equivalents Grants Receivable	3,162 30,297
VPK Prepayment	4,159
Property and Equipment, Net	343
Other Assets	101
Total Assets	\$ 38,062
Liabilities	
Accounts Payable	15,214
Advances Due to OEL & Other	17,051
VPK Prepayment	4,159
Deferred Revenues	29
Accrued Expenses & Other Liabilities	538
Total Liabilities	36,991
Net Assets	
Unrestricted	1,139
Temporarily Restricted	(68)
Total Net Assets	1,071
Total Liabilities and Net Assets	\$ 38,062

Early Learning Coalition of Miami-Dade and Monroe Counties

Statement of Activities (In thousands \$000)

	-	Unrestricted	_	Temporarily Restricted	YTD 9/30/2017
Support and revenues					
Grants	\$	0	\$	41,070	\$ 41,070
Contributions and Other		24			24
Net Assets Released from Restrictions	-	41,055	-	(41,055)	0
Total Support and Revenues		41,079		15	41,094
Expenses					
Early Education Services		40,311			40,311
Administration	-	784	-		784
Total Expenses	-	41,095	-	0	41,095
Change in Net Assets		(16)		15	(1)
Beginning Net Assets		1,155		(83)	1,072
Ending Net Assets	\$	1,139	\$	(68)	\$ 1,071

Early Learning Coalition of Miami-Dade and Monroe Counties Statement of Functional Expenses (In thousands \$000)

		Early Education	Preliminary	
	Administration	Services	YTD 9/30/2017	
Expenses:				
Payroll & Employee Benefits	420	3,406	3,826	
Direct Child Care Services		33,869	33,869	
Contracted Services-Subrecipients		812	812	
Dues & Subscriptions	81	14	95	
Occupancy Costs	47	1,038	1,085	
Telephone & Communications	9	99	108	
Equipment Repair & Maintanance	9	3	12	
Postage & Freight	4	15	19	
Printing	3	25	28	
Professional Fees	156	446	602	
Travel & Transportation Expenses	21	17	38	
Program Supplies	1	228	229	
Meetings & Conferences	2	7	9	
Insurance-General & Liability	8	85	93	
Office	164	26	190	
Other Administrative Costs	4	76	80	
Total Expenses	\$929	40,166	41,095	

Early Learning Coalition of Miami-Dade and Monroe Counties Statement of Cash Flows (In thousands \$000)

	Preliminary YTD 9/30/17
Cash Flows From Operating Activities Change In Net Assets	(1)
Adjustments to reconcile change in net cash provided by Depreciation Expense	0
(Increase) Decrease in Assets: Grants Receivables Other Assets VPK Prepayment	(19,847) 172 (4,159)
Increase (Decrease) in Liabilities: Accounts Payable-Vendors Other Accrued Expenses & Other Payables Advances Due to OEL Advances Due to Other Grantors Deferred Revenues Total Adjustments	(4,370) (312) 20,933 0 (7) 0
Net Cash Flows From Operating Activities	(7,591)
Cash Flows from Investing Activities: Purchase of furniture and equipment	
Net Cash Flows From Investing Activities	
Change in Cash	(7,591)
Cash - Beginning of Period	10,754
Cash Balance End of Period	\$ 3,162



BUDGET VARIANCE September 2017 In 000'S

School Readiness									
Category	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining				
REVENUE									
State of Florida	116,849	9,250	30,419	73.97%	75.00%				
EXPENDITURES									
Salary and Fringe	11,721	996	2,913	75.15%					
Child Care Services	98,460	7,753	26,045	73.55%					
Contractual Services	2,204	196	490	77.76%					
Occupancy	1,553	237	528	65.97%					
Travel/Conf/Dev	261	8	35	86.50%					
Program Activity	1,775	32	167	90.60%					
IT	667	9	63	90.61%					
Other	207	18	175	15.15%					
TOTAL EXP	116,849	9,250	30,417	73.97%	75.00%				

VPK								
Category	Budget	Current Month Actual	Current Year Actual		Target % Budget Remaining			
REVENUE								
State of Florida	56,714	3,952	6,005	89.41%	75.00%			
EXPENDITURES								
Salary and Fringe	1,437	71	189	86.83%				
Child Care Services	54,533	3,851	5,741	89.47%				
Contractual Services Occupancy	63 124	4	13 45	78.43% 63.74%				
Travel/Conf/Dev	13	1	2	82.97%				
Program Activity	401	0	0	100.00%				
IT	72	1	5	92.80%				
Other	73	2	8	88.29%				
TOTAL EXP	56,714	3,952	6,004	89.41%	75.00%			

EARLY HEAD START									
Category	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining				
REVENUE									
Office of Head Start	15,453	1,249	3,215	79.20%	75.00%				
EXPENDITURES									
Salary and Fringe	2,731	193	558	79.57%					
Child Care Services	7,127	529	1,411	80.21%					
Contractual Services	405	22	357	11.94%					
Occupancy	4,304	439	744	82.71%					
Travel/Conf/Dev	374	52	59	84.20%					
Program Activity	147		34	77.12%					
IT	104	2	15	85.24%					
Other	262	12	37	85.76%					
TOTAL EXP	15,453	1,249	3,215	79.20%	75.00%				

OTHER								
Category	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining			
REVENUE								
The Children's Trust	5,330	486	932	82.51%				
Other	565	43	148	73.81%				
Refugee	1,350	95	339	74.91%				
Teen Parent	1,045	24	36	96.55%				
	8,290	649	1,455	82.45%	75.00%			
EXPENDITURES								
Salary and Fringe	907	102	140	84.51%				
Child Care Services	3,290	125	673	79.56%				
Contractual Services	3,386	407	555	83.61%				
Occupancy	30	8	21	30.18%				
Travel/Conf/Dev	126	8	18	85.45%				
Program Activity	430	17	29	93.22%				
IT	47		3	94.04%				
Other	74	5	20	72.67%				
TOTAL EXP	8,290	672	1,460	82.39%	75.00%			
NET		-23	-5					

TOTAL	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining
REVENUE					
State of Florida	173,563	13,202	36,424	79.01%	
Office of Head Start	15,453	1,249	3,215	79.20%	
The Children's Trust	5,330	486	932	82.51%	
Other	565	43	148	73.81%	
Refugee	1,350	95	339	74.91%	
Teen Parent	1,045	24	36	96.55%	
TOTAL REVENUE	197,306	15,100	41,094	79.17%	75.00%
EXPENDITURES					
Salary and Fringe	16,796	1,362	3,801	77.37%	
Child Care Services	163,409	12,258	33,869	79.27%	
Contractual Services	6,058	629	1,415	76.64%	
Occupancy	6,011	707	1,339	77.73%	
Travel/Conf/Dev	774	70	115	85.16%	
Program Activity	2,752	49	229	91.66%	
IT	890	12	86	90.34%	
Other	615	37	241	60.74%	
TOTAL EXP	197,306	15,123	41,095	79.17%	75.00%
NET	-	-23	-2		

Early Learning Coalition of Miami-Dade and Monroe Counties

Statement of Financial Position

(In thousands \$000)

	Unaudited As of
	10/31/17
Assets	
Cash & Cash Equivalents	17,705
Grants Receivable	19,890
VPK Prepayment	4,283
Property and Equipment, Net	343
Other Assets	59
Total Assets	\$ 42,281
Liabilities	
Accounts Payable	17,143
Advances Due to OEL & Other	18,748
VPK Prepayment	4,416
Deferred Revenues	23
Accrued Expenses & Other Liabilities	605
Total Liabilities	40,936
Net Assets	
Unrestricted	1,127
Temporarily Restricted	218
Total Net Assets	1,345
Total Liabilities and Net Assets	\$ 42,281

Early Learning Coalition of Miami-Dade and Monroe Counties

Statement of Activities (In thousands \$000)

	-	Unrestricted	_	Temporarily Restricted	-	YTD 10/31/2017
Support and revenues						
Grants	\$	0	\$	60,719	\$	60,719
Contributions and Other		23		191		214
Net Assets Released from Restrictions	-	60,653	_	(60,653)	-	0
Total Support and Revenues		60,676		257		60,933
Expenses						
Early Education Services		58,484				58,484
Administration	-	2,211	-		-	2,211
Total Expenses	-	60,694	_	0	-	60,694
Change in Net Assets		(18)		257		239
Beginning Net Assets		1,145		(39)		1,106
Ending Net Assets	\$	1,127	\$	218	\$	1,345

Early Learning Coalition of Miami-Dade and Monroe Counties Statement of Functional Expenses (In thousands \$000)

		Early Education	Preliminary YTD
	Administration	Services	10/31/2017
Expenses:			
Payroll & Employee Benefits	3,907	1,282	5,189
Direct Child Care Services	50,765	-	50,765
Contracted Services-Subrecipients	1,180	-	1,180
Dues & Subscriptions	16	87	103
Occupancy Costs	1,288	99	1,387
Telephone & Communications	144	25	169
Equipment Repair & Maintanance	3	9	12
Postage & Freight	16	10	26
Printing	31	7	38
Professional Fees	388	320	708
Travel & Transportation Expenses	22	27	49
Program Supplies	324	1	325
Meetings & Conferences	8	2	10
Insurance-General & Liability	76	20	95
Office	27	229	256
Other Administrative Costs	287	92	379
Total Expenses	\$ 58,484	2,211	60,694

Early Learning Coalition of Miami-Dade and Monroe Counties Statement of Cash Flows (In thousands \$000)

	Preliminary YTD 10/31/17
Cash Flows From Operating Activities Change In Net Assets	239
Adjustments to reconcile change in net cash provided by Depreciation Expense	0
(Increase) Decrease in Assets: Grants Receivables Other Assets VPK Prepayment	(9,419) 183 (4,283)
Increase (Decrease) in Liabilities: Accounts Payable-Vendors Other Accrued Expenses & Other Payables Advances Due to OEL Advances Due to Other Grantors Deferred Revenues Total Adjustments	(2,442) (244) 22,888 (12) (14) 6,657
Net Cash Flows From Operating Activities	6,896
Cash Flows from Investing Activities: Purchase of furniture and equipment	
Net Cash Flows From Investing Activities	
Change in Cash	6,896
Cash - Beginning of Period	10,810
Cash Balance End of Period	\$ 17,705



BUDGET VARIANCE October 2017 In 000'S

School Readiness								
Category	Budget			onth Year Budget				
REVENUE								
State of Florida	116,849	9,873	40,247	65.56%	66.67%			
EXPENDITURES Salary and Fringe Child Care Services Contractual Services	11,721 98,460 2,204	1,023 8,425 141	3,855 34,482 648	67.11% 64.98% 70.62%				
Occupancy	1,553	135	670	56.84%				
Travel/Conf/Dev	261	6	41	84.35%				
Program Activity	1,775	84	251	85.88%				
IT	667	37	100	85.03%				
Other	207	21	201	2.80%				
TOTAL EXP	116,849	9,873	40,247	65.56%	66.67%			

		VPK			
Category	Budget	Current Month Actual	Current Year Actual		Target % Budget Remaining
REVENUE					
State of Florida	56,714	7,893	13,890	75.51%	66.67%
EXPENDITURES					
Salary and Fringe	1,437	59	241	83.22%	
Child Care Services	54,533	7,814	13,554	75.14%	
Contractual Services Occupancy	63 124	5 10	20 54	67.48% 56.17%	
Travel/Conf/Dev	13		2	80.74%	
Program Activity	401	0	0	100.00%	
IT	72	3	8	88.88%	
Other	73	1	10	86.33%	
TOTAL EXP	56,714	7,893	13,890	75.51%	66.67%

EARLY HEAD START								
Category	Budget	Current Current % Month Year Budget udget Actual Actual Remaining		Target % Budget Remaining				
REVENUE								
Office of Head Start	15,453	1,008	4,106	73.43%	66.67%			
EXPENDITURES Salary and Fringe	2,731	195	736	73.05%				
Child Care Services	7,127	498	1.808	74.63%				
Contractual Services	405	35	396	2.20%				
Occupancy	4,304	235	978	77.28%				
Travel/Conf/Dev	374	16	74	80.13%				
Program Activity	147	1	35	76.11%				
IT	104	9	25	76.46%				
Other	262	17	54	79.18%				
TOTAL EXP	15,453	1,008	4,106	73.43%	66.67%			

OTHER								
Category	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining			
REVENUE								
The Children's Trust	5,330	391	1,484	72.16%				
Other	565	419	576	-1.91%				
Refugee	1,350	97	417	69.09%				
Teen Parent	1,045	12	24	97.71%				
	8,290	919	2,501	69.83%	66.67%			
EXPENDITURES								
Salary and Fringe	907	75	322	64.52%				
Child Care Services	3,290	148	921	71.99%				
Contractual Services	3,386	292	825	75.63%				
Occupancy	30	5	21	31.97%				
Travel/Conf/Dev	126	5	24	80.76%				
Program Activity	430	17	46	89.31%				
IT	47	1	4	91.29%				
Other	74	83	99	-33.63%				
TOTAL EXP	8,290	625	2,262	72.71%	66.67%			
NET		294	239					

TOTAL	Budget	Current Month Actual	Current Year Actual	% Budget Remaining	Target % Budget Remaining
REVENUE					
State of Florida	173,563	17,766	54,137	68.81%	
Office of Head Start	15,453	1,008	4,106	73.43%	
The Children's Trust	5,330	391	1,484	72.16%	
Other	565	419	576	-1.91%	
Refugee	1,350	97	417	69.09%	
Teen Parent	1,045	12	24	97.71%	
TOTAL REVENUE	197,306	19,693	60,744	69.21%	66.67%
EXPENDITURES					
Salary and Fringe	16,796	1,353	5,154	69.32%	
Child Care Services	163,409	16,885	50,765	68.93%	
Contractual Services	6,058	474	1,889	68.81%	
Occupancy	6,011	384	1,723	71.34%	
Travel/Conf/Dev	774	27	142	81.67%	
Program Activity	2,752	102	332	87.95%	
IT	890	50	136	84.67%	
Other	615	123	364	40.76%	
TOTAL EXP	197,306	19,399	60,506	69.33%	66.67%
NET	-	294	239		



November 29, 2017

Resolution: 11292017-01

Action Requested: Approval of the Evaluation Committee's recommendation to award contract for ITN#ELCMDM2017-07 (Office Supplies) to the selected vendors. Also, authorize the President and CEO to negotiate and execute contracts with the selected vendors.

Fiscal Impact: The contract is for an approximate amount of \$70,000.00 per fiscal year, which is subject to the availability of funding.

Funding Source: All Funding Sources

Strategic Goal:

Neediest Children
 Youngest Children
 Educate All

□ Providers☑ Internal Capacity□ Funding

RESOLUTION: 11292017-01

APPROVAL OF THE EVALUATION COMMITTEE'S RECOMMENDATION TO AWARD CONTRACT FOR ITN#ELCMDM2017-07 (OFFICE SUPPLIES) TO THE SELECTED VENDORS. ALSO, AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE CONTRACTS WITH THE SELECTED VENDORS.

WHEREAS, the Finance Committee has been apprised of the program goals through the

attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement

with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to

the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall

recommend that the Board approve this action at the next meeting of the Board.

Resolution #08072017-04 authorized the President and CEO to release an Invitation to Negotiate (ITN) for Office Supplies. On August 25, 2017, the Early Learning Coalition released ITN#ELCMDM2017-07 for Office Supplies. On or before October 3, 2017, the Early Learning Coalition received three (3) proposals from the following:

- Innovative Software Solution, Inc.
- School Specialty, Inc.
- Staples Business Advantage

Legal Counsel reviewed the proposals on October 3, 2017; all proposals were deemed responsive.

On October 5, 2017, the proposals were reviewed by three (3) evaluators who made up the Evaluation Committee.

Evaluation Committee Members:

1. Yusneli Martinez, Administrative Assistant to the Senior Vice President of Strategic Initiatives and Program Development - Early Learning Coalition of Miami-Dade/Monroe

2. Yrma Aldana, Administrative Assistant to the Chief Financial Officer - Early Learning Coalition of Miami-Dade/Monroe

3. Adelina Mercedes Gross, Administrative Assistant for Professional Development Institute-Early Learning Coalition of Miami-Dade/Monroe

On October 20, 2017, at the second Evaluation Committee Meeting, the committee moved and passed a motion to recommend that the Early Learning Coalition negotiate and execute contracts with **Innovative Software Solution, Inc.**, **Staples Business Advantage** and **School Specialty, Inc**. This resolution also requests to move funds between Office Supplies contracts, as needed.

Both vendors are under the State contract list and every quote will be subject to the State Contract Price List.

Proposer's Name	Final Rating (Max 300)
Innovative Software Solution, Inc.	264
School Specialty, Inc.	248
Staples Business Advantage	296

Evaluation Scorecard:

ITN # ELCMDM2017-07 Office Supplies		Innovative Software Solution, Inc.		School Specialty			Staples Business Advantage			
		#1	#2	#3	#1	#2	#3	#1	#2	#3
Organizational Background, Qualifications and Capabilities	40									
1 Most strictly meets the requested needs of the agency as listed within the scope.	10	10	10	10	8	9	10	10	10	10
2 Proposal includes summary of the proposer's overall organization.	10	5	7	10	8	8	10	10	10	10
3 Background of the firm, including areas of practice, stability, and internal quality control program.	10	5	7	10	5	8	10	8	10	10
4 Proposal clearly states the structure of the corporation, availability of corporation support, and financial viability of the firm.	10	8	9	10	8	10	10	10	10	10
Product Design and Performance	30									
1 Proposal clearly demonstrates the Product .	10	5	6	10	8	9	10	10	9	10
2 Proposal list the product warranty, test results, safety and maintenance factors for the products.	10	5	7	10	8	9	10	10	9	10
3 Provided a clear Presentation.	10	10	10	10	10	10	10	10	10	10
Price 1 Proposer submit a complete catalog with detail price list.	30 30	30	30	30	30	30	0	30	30	30
	100	78	86	100	85	93	70	98	98	100
TOTAL	300	70	264	100				36	296	100
			88		248					
AVERAGE	100		88			83			99	



November 29, 2017

Resolution: 11292017-02

Action Requested: Approval of the Evaluation Committee's recommendation to award contract for ITN#ELCMDM2017-08 (IT Equipment) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.

Fiscal Impact: The contract is for an approximate amount of \$1,300,000.00 per fiscal year, which is subject to the availability of funding.

Funding Source: All Funding Sources

Strategic Goal:

□ Neediest Children
 □ Youngest Children
 ☑ Educate All

☑ Providers☑ Internal Capacity□ Funding

RESOLUTION: 11292017-02

APPROVAL OF THE EVALUATION COMMITTEE'S RECOMMENDATION TO AWARD CONTRACT FOR ITN#ELCMDM2017-08 (IT EQUIPMENT) TO THE SELECTED VENDOR. ALSO, AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE A CONTRACT WITH THE SELECTED VENDOR.

WHEREAS, the Finance Committee has been apprised of the program goals through the

attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement

with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to

the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall

recommend that the Board approve this action at the next meeting of the Board.

Resolution #08072017-03 authorized the President and CEO to release an Invitation to Negotiate (ITN) for IT Equipment. On August 25, 2017, the Early Learning Coalition released ITN#ELCMDM2017-08 for IT Equipment. On or before October 3, 2017, the Early Learning Coalition received two (2) proposals from the following:

- CDW Government, LLC
- United Data Technologies, Inc.

Legal Counsel reviewed the proposals on October 3, 2017; the proposal from United Data Technologies, Inc. was deemed non-responsive.

On October 5, 2017, the proposal from CDW Government, LLC was reviewed by three (3) evaluators who made up the Evaluation Committee.

Evaluation Committee Members:

Miguel Alfonso, Fiscal Assistant - Early Learning Coalition of Miami-Dade/Monroe
 Ahmed Mitwalli, Network Administrator - Early Learning Coalition of Miami-Dade/Monroe
 Corey Jackson, Media Coordinator - Early Learning Coalition of Miami-Dade/Monroe

On October 20, 2017, at the second Evaluation Committee Meeting, the committee moved and passed a motion to recommend that the Early Learning Coalition negotiate and execute a contract with **CDW Government, LLC**.

The vendor is under the State contract list and every quote will be subject to the State Contract Price List.

Proposer's Name CDW Government, LLC Final Rating (Max 300) 282

Evaluation Scorecard:

ITN # ELCMDM2017-08 IT Equipment	Max. Score	CDW Government LLC			
		#1	#2	#3	
Organizational Background, Qualifications and Capabilities	40				
1 Most strictly meets the requested needs of the agency as listed within the scope.	10	10	8	10	
Proposal includes summary of the respondent's overall organization.	10	10	9	10	
³ Background of the firm, including areas of practice, stability, and internal quality control program.	10	10	8	10	
⁴ Proposal clearly states the structure of the corporation, availability of corporation support, and financial viability of the firm.	10	10	8	10	
Product Design and Performance	30				
1 Proposal clearly demonstrate the Product construction and system design.	10	10	7	9	
² Proposal list the product warranty, test results, safety and maintenance factors for the product design.	10	10	7	10	
3 Provided a clear Presentation.	10	10	7	9	
Price	30				
1 Proposer submit a complete catalog with detail price list.	30	30	30	30	
TOTAL	100	100	84	98	
TOTAL SUM	300	282			
AVERAGE	100		94		



November 29, 2017

Resolution: 11292017-03

Action Requested: Approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2017-09 (Professional Development & Resources for Positive Adult/Child Interactions) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.

Fiscal Impact: The contract is for an approximate amount of \$60,000.00 per fiscal year, which is subject to the availability of funding.

Funding Source: U.S. Department of Health and Human Services, Administration for Children and Families, Florida Office of Early Learning and The Children's Trust

Strategic Goal:

☑ Neediest Children☑ Youngest Children☑ Educate All

✓ Providers
 □ Internal Capacity
 □ Funding

RESOLUTION: 10252017-03

APPROVAL OF THE EVALUATION COMMITTEE'S RECOMMENDATION TO AWARD CONTRACT FOR RFP#ELCMDM2017-09 (PROFESSIONAL DEVELOPMENT & RESOURCES FOR POSITIVE ADULT/CHILD INTERACTIONS) TO THE SELECTED VENDOR. ALSO, AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE A CONTRACT WITH THE SELECTED VENDOR.

WHEREAS, the Finance Committee has been apprised of the program goals through the

attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement

with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to

the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall

recommend that the Board approve this action at the next meeting of the Board.

Resolution #05012017-08 authorized the President and CEO to release a Request for Proposal (RFP) for Online Professional Development Program and Training for Classroom Assessment Scoring System (CLASS). However, after review and consideration, in an effort to maintain precision to the goal and purpose of Resolution #05012017-08, it was determined that RFP#ELCMDM2017-09 be released under a different name: Professional Development & Resources for Positive Adult/Child Interactions. On August 25, 2017, the Early Learning Coalition released RFP#ELCMDM2017-09 for Professional Development & Resources for Positive Adult/Child Interactions. On or before October 3, 2017, the Early Learning Coalition received one (1) proposal from the following:

• Teachstone Training, LLC

Legal Counsel reviewed the proposal; the proposal was deemed responsive.

On October 5, 2017, the proposal was reviewed by three (3) evaluators who made up the Evaluation Committee.

Evaluation Committee Members:

 Wendy Gordon, QIS Special Project Coordinator - Family Central, Inc.
 Pamela Hollingsworth, M.Ed., Senior Vice President of the Office of Strategic Initiatives and Program Development - Early Learning Coalition of Miami-Dade/Monroe
 Kerry Allen, M.A., Grants Administrator - Early Learning Coalition of Miami-Dade/Monroe

On October 20, 2017, at the second Evaluation Committee Meeting, the committee moved and passed a motion to recommend that the Early Learning Coalition negotiate and execute a contract with **Teachstone Training, LLC**.

Proposer's Name Teachstone Training, LLC Final Rating (Max 300) 257

Evaluation Scorecard:

RFP # ELCMDM2017-09 Professional Development & Resources for Positive Adult/Child Interactions		Teachstone Training, LLC				
Interactions		#1	#2	#3		
Organizational Capacity	10					
The organization has at least five (5) years of experience and knowledge with using and training on the Classroom Assessment Scoring System (CLASS) tool for Pre-K and at lest three (3) years with Infant and Toddler CLASS tool.	10	10	10	10		
Professional Development	40					
1 CLASS trainers are CLASS Observer Certified on the CLASS tool for Infants, Toddlers, and Pre-K.	5	5	5	5		
The organization has certified CLASS Trainers to conduct the CLASS 2 Trainer Certification (Train-the-Trainer) for Infants, Toddlers, and Pre- K.	15	15	15	15		
The organization has certified trainers to conduct Making the Most 3 of Classroom Interactions (MMCI) Train-the-Trainer for Infants, Toddlers, and Pre-K.	15	15	15	15		
4 The organization has certified trainers to conduct introduction to CLASS for Infants, Toddlers, and Pre-K.	5	5	5	5		
Online	40					
1 The organization can provide access to vendor online software.	15	15	10	15		
The organization can provide access to the online recalibration software.	15	15	0	5		
3 The organization can provide access to the CLASS video library.	10	10	10	5		
Resource	6					
The organization can provide CLASS Dimension Guides for Infants, Toddlers, and Pre-K.	3	3	3	3		
2 The organization can provide MMCI resource binders.	3	3	3	3		
Pricing Proposal details ways in which the contractor will provide Early Head Start with in-kind services or materials.	4	3	0	1		
TOTAL	100	99	76	82		
TOTAL SUM	300		257			
AVERAGE	100		86			



November 29, 2017

Resolution: 11292017-04

Action Requested: Approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2017-10 (Payroll and Human Resources) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.

Fiscal Impact: The contract is for an approximate amount of \$120,000.00 per fiscal year, which is subject to the availability of funding.

Funding Source: All Funding Sources

Strategic Goal:

Neediest Children
 Youngest Children
 Educate All

□ Providers
 ☑ Internal Capacity
 □ Funding

RESOLUTION: 11292017-04

APPROVAL OF THE EVALUATION COMMITTEE'S RECOMMENDATION TO AWARD CONTRACT FOR RFP#ELCMDM2017-10 (PAYROLL AND HUMAN RESOURCES) TO THE SELECTED VENDOR. ALSO, AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE A CONTRACT WITH THE SELECTED VENDOR.

WHEREAS, the Finance Committee has been apprised of the program goals through the

attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement

with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to

the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall

recommend that the Board approve this action at the next meeting of the Board.

Resolution #08072017-01 authorized the President and CEO to release a Request for Proposal (RFP) for Payroll and Human Resources. On August 25, 2017, the Early Learning Coalition released RFP#ELCMDM2017-10 for Payroll and Human Resources. On or before October 3, 2017, the Early Learning Coalition received two (2) proposals from the following:

- ADP
- Ultimate Software, Inc.

Legal Counsel reviewed the proposals on October 3, 2017; the proposal from ADP was deemed non-responsive.

On October 5, 2017, the proposal from Ultimate Software, Inc. was reviewed by three (3) evaluators who made up the Evaluation Committee.

Evaluation Committee Members:

Joanna Revelo, MPA, PHR, SHRM-CP, Human Resources Manager - The Children's Trust
 Yeimilyn Lorenzo, Human Resources Consultant
 Ros Desroches, Accounting Analyst/Human Resource Coordinator - Early Learning Coalition of Broward County, Inc.

On October 20, 2017, at the second Evaluation Committee Meeting, the committee moved and passed a motion to recommend that the Early Learning Coalition negotiate and execute a contract with **Ultimate Software, Inc**.

Proposer's Name Ultimate Software, Inc. Final Rating (Max 300) 279

Evaluation Scorecard:

RFP # ELCMDM2017-10 Payroll and Human Resources	Max. Score	Ultimate Software			
		#1	#2	#3	
Organizational Capacity	70				
1 Most closely meets the requested needs of the agency as listed within the scope.	70	68	70	65	
Program Management	25				
1 Implementation and transfer of exisiting Employee & Payroll data	15	15	15	13	
2 Customer Service Availability	5	5	5	4	
3 Presentation	5	3	3	4	
Staffing 1. Cost for services are within the range of \$300.00 - \$340.00 max per person annually 2. Current number of employees is 329 with the expectation of	5	4	1	4	
reaching 355 employees by December 2017					
TOTAL	100	95	94	90	
TOTAL SUM	300	00 279			
AVERAGE	100	93			



November 29, 2017

Resolution: 11292017-05

Action Requested: Approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2017-11 (Cleaning/Janitorial Services) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.

Fiscal Impact: The contract is for an approximate amount of \$90,000.00 per fiscal year, which is subject to the availability of funding.

Funding Source: All Funding Sources

Strategic Goal:

Neediest Children
 Youngest Children
 Educate All

□ Providers☑ Internal Capacity□ Funding

RESOLUTION: 11292017-05

APPROVAL OF THE EVALUATION COMMITTEE'S RECOMMENDATION TO AWARD CONTRACT FOR RFP#ELCMDM2017-11 (CLEANING/JANITORIAL SERVICES) TO THE SELECTED VENDOR. ALSO, AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE A CONTRACT WITH THE SELECTED VENDOR.

WHEREAS, the Finance Committee has been apprised of the program goals through the

attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement

with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to

the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall

recommend that the Board approve this action at the next meeting of the Board.

Resolution #08072017-02 authorized the President and CEO to release a Request for Proposal (RFP) for Cleaning/Janitorial Services. On August 25, 2017, the Early Learning Coalition released RFP#ELCMDM2017-11 for Cleaning/Janitorial Services. On or before October 3, 2017, the Early Learning Coalition received four (4) proposals from the following:

- Able Business Service, Inc.
- Miami Janitorial Supplies, Inc.
- Tapia Empire Services
- Vanguard Cleaning Systems of South Florida

Legal Counsel reviewed the proposals on October 3, 2017; the proposals from Tapia Empire Services and Vanguard Cleaning Systems of South Florida were deemed non-responsive.

On October 5, 2017, the proposals from Able Business Service, Inc. and Miami Janitorial Supplies, Inc. were reviewed by three (3) evaluators who made up the Evaluation Committee.

Evaluation Committee Members:

1. Sarah Brazier, Owner and Director- Liberty Academy Daycare and Preschool, Inc.

2. Isabel Afanador, Family Support Manager – Early Learning Coalition of Miami-Dade/Monroe **3. Hansell Rodriguez,** Provider Relationship Specialist – Early Learning Coalition of Miami-Dade/Monroe, Inc.

On October 20, 2017, at the second Evaluation Committee Meeting, the committee moved and passed a motion to recommend that the Early Learning Coalition negotiate and execute a contract with **Miami Janitorial Supplies**, **Inc.**

Proposer's Name	Final Rating (Max 300)
Able Business Service, Inc.	232
Miami Janitorial Supplies, Inc.	288

Evaluation Scorecard:

RFP # ELCMDM2017-11 Cleaning/Janitorial Services	Max. Score		e Busir rvice, I		Miami Janitorial Supplies, Inc.		
		#1	#2	#3	#1	#2	#3
Organizational Background, Qualifications and Capabilities	40						
1 Most strictly meets the requested needs of the agency as listed within the scope.	10	10	10	7	10	10	8
2 Proposal includes summary of the proposer's overall organization.	10	10	10	8	10	10	9
3 Background of the firm, including areas of practice, and stability.	10	10	10	8	10	10	9
4 Proposal clearly states the structure of the corporation, availability of corporation support, and financial viability of the firm.	10	10	10	7	10	10	10
Products and Performance	30						
1 Proposal clearly demonstrates the Products and services.	10	10	10	7	10	10	9
Proposal list the product warranty, test results, safety and maintenance factors for the services.	10	10	10	8	10	10	8
3 Provided a clear presentation.	10	10	10	7	10	10	9
Pricing	30 30	20	0	20	30	30	26
1 Competitive pricing as it relates to all proposing vendors.	100	90	70	72	100	100	88
TOTAL SUM	300	50	232	12	100	288	00
AVERAGE	100		77			200 96	
AVERAGE	100		11			36	



November 29, 2017

Resolution: 11292017-06

Action Requested: Approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2017-12 (Early Head Start Medical Services) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.

Fiscal Impact: The contract is for an approximate amount of \$75,000.00 per fiscal year, which is subject to the availability of funding.

Funding Source: U.S. Department of Health and Human Services, Administration for Children and Families

Strategic Goal:

☑ Neediest Children
 ☑ Youngest Children
 ☑ Educate All

☑ Providers☑ Internal Capacity□ Funding

RESOLUTION: 11292017-06

APPROVAL OF THE EVALUATION COMMITTEE'S RECOMMENDATION TO AWARD CONTRACT FOR RFP#ELCMDM2017-12 (EARLY HEAD START MEDICAL SERVICES) TO THE SELECTED VENDOR. ALSO, AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE A CONTRACT WITH THE SELECTED VENDOR.

WHEREAS, the Finance Committee has been apprised of the program goals through the

attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement

with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to

the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall

recommend that the Board approve this action at the next meeting of the Board.

Resolution #06052017-05 authorized the President and CEO to release a Request for Proposal (RFP) for Early Head Start children's vision, hearing testing and medical/dental trainings for Early Head Start parents, childcare providers and staff. On August 25, 2017, the Early Learning Coalition released RFP#ELCMDM2017-12 for Early Head Start Medical Services. On or before October 3, 2017, the Early Learning Coalition received one (1) proposal from the following:

• Jessie Trice Community Health Center, Inc.

Legal Counsel reviewed the proposal on October 3, 2017; the proposal was deemed responsive.

On October 20, 2017, the proposal was reviewed by four (4) evaluators who made up the Evaluation Committee.

Evaluation Committee Members:

 Fatima Waite, Nurse, University Hospital
 Caroline Leyva, Health/Mental Health/Disability Coordinator- Centro Mater Head Start
 Dr. Rosa Martin, DMD, Dental Director - Florida Department of Health in Miami-Dade County
 Otilia Gonzalez-Varese, BS, MBA, Disabilities and Mental Health Manager of The Neighborhood Place for Early Head Start - Early Learning Coalition of Miami-Dade/Monroe

On October 20, 2017, at the second Evaluation Committee Meeting, the committee moved and passed a motion to recommend that the Early Learning Coalition negotiate and execute a contract with **Jessie Trice Community Health Center, Inc**.

Proposer's Name	Final Rating (Max 400)
Jessie Trice Community Health Center, Inc.	341

Evaluation Scorecard:

	RFP # ELCMDM2017-12 Early Head Start Medical Services		Max. Score	Jessie Trice Community Health Center, Inc.				
			30		#1	#2	#3	#4
	Organizational Capacity		30					
1	Description includes previous experience providing health care services to EHS or HS programs, including any issues and final resolutions.		5		5	4	3	5
2	The proposer has at least ten (10) years' experience providing health care services to the infant and toddler population in Miami-Dade County.		15		15	15	13	15
3	The proposer has various medical services that families are able to take advantage of (i.e. health services, dental services, mental health services).		10		10	8	9	10
	Specifications (Early Head Start Medical Services Provided)		60					
1	The description contains the philosophy, mission, and basic components for their medical services to the community.		5		5	5	5	5
2	The proposer's response provides detail of the evidence-based hearing and vision screening approach utilized.		15		13	10	10	15
3	The proposer describes the medical personnel that will used to provide each of the services requested.		10		9	8	8	10
4	The proposer describes an effective plan for follow-up of children who do not pass the vision and/or hearing screening.		10		8	8	5	9
5	The proposer describes additional efforts of medical services that can be provided on-site at the childcare centers.		6		5	5	5	6
6	The proposer describes effective method for providing support to teachers and parents regarding health education appropriate for the population.		7		6	6	5	6
7	The proposer describes a plan for providing monthly progress feedback/reports to the program.		7		7	5	5	7
1	Pricing Proposal details ways in which the contractor will provide Early Head		10 10		10	8	5	5
F	Start with in-kind services or materials. TOTAL	╞	100	\vdash	93	82	73	93
	TOTAL	╞	400		55			55
	AVERAGE	╞	100	341 85				
	AVERAGE		100					



November 29, 2017

Resolution: 11292017-07

Action Requested: Authorize the President and CEO to request a Non-Federal Share Waiver from the U.S. Department of Health and Human Services for the Early Head Start Grant in the amount of \$1,910,406.00 for Program Year II (08/01/2016 - 07/31/2017).

Fiscal Impact: An approximate amount of \$1,910,406.00 for fiscal year 2016-2017

Funding Source: U.S. Department of Health and Human Services, Administration for Children and Families.

Strategic Goal:

Neediest Children
 Youngest Children
 Educate All

□ Providers
 □ Internal Capacity
 ☑ Funding

RESOLUTION: 11292017-07

AUTHORIZE THE PRESIDENT AND CEO TO REQUEST A NON-FEDERAL SHARE WAIVER FROM THE U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES FOR THE EARLY HEAD START GRANT IN THE AMOUNT OF \$1,910,406.00 FOR PROGRAM YEAR II (08/01/2016 - 07/31/2017).

WHEREAS, the Finance Committee has been apprised of the program goals through the

attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement

with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to

the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall

recommend that the Board approve this action at the next meeting of the Board.

On June 5, 2017, Resolution #06052017-06 was approved to request a Non-Federal Share Waiver from the U.S. Department of Health and Human Services for the Early Head Start Grant in the approximate amount of \$3,426,274.00. At the time, the amount estimated was the amount recorded in the Early Learning Coalition of Miami-Dade/Monroe's General Ledger. Subsequently, from the time that Resolution #06052017-06 was approved, until now, additional Non-Federal Share has been provided and recorded in the General Ledger to the Early Head Start Program. The waiver amount is based on the difference of the amount of the Non-Federal Share total required on the Federal Share of Expenditures and the current amount collected in the General Ledger. Thus, the new amount is \$1,910,406.00.

This is a requirement and a condition of the Notice of Award compliance with Uniform Guidance 45 CFR Part 75.308 (Revision of Budget and Program Plans).

Non-Federal Share	Amount
Total Required	\$3,015,270.00*
Total Collected	\$1,104,864.00
Waiver Requested	\$1,910,406.00

*Based upon actual expenditures



November 29, 2017

Resolution: 11292017-08

Action Requested: Authorize the President and CEO to request and use the carryover balance from the 04HP0007-02 program grant (year (2) two) to the 04HP0007-03 program grant (year (3) three).

Fiscal Impact: The requested carryover balance in the amount of \$3,875,027.00 will increase from \$9,789,273.00 to a total not to exceed amount of \$13,664,300.00 for the 04HP007-03 program Grant.

Funding Source: U.S. Department of Health and Human Services Administration for Children and Families

Strategic Goal:

☑ Neediest Children
 ☑ Youngest Children
 ☑ Educate All

☑ Providers☑ Internal Capacity☑ Funding

RESOLUTION: 11292017-08

AUTHORIZE THE PRESIDENT AND CEO TO REQUEST AND USE THE CARRYOVER BALANCE FROM THE 04HP0007-02 PROGRAM GRANT (YEAR (2) TWO) TO THE 04HP0007-03 PROGRAM GRANT (YEAR (3) THREE).

WHEREAS, the Finance Committee has been apprised of the program goals through the

attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement

with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to

the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall

recommend that the Board approve this action at the next meeting of the Board.

On December 5, 2016, Resolution #12052016-07, requesting the use of carryover balance in the amount of \$6,910,449.00 from the 04HP0007-01program grant (year (1) one) to the 04HP0007-02 program grant (year (2) two), was duly passed and adopted. The Office of Head Start awarded \$6,241,456.00 of the requested amount. On July 25, 2017, the Carry Over Balance was approved by the Office of Head Start, leaving six days to obligate funds (projects had to be obligated by July 31, 2017). Due to the time of the approval of the Carry Over Balance, not all awarded items were obligated and completed.

The Office of Head Start allows for projects and any other identified use of awarded funds not used, to be considered a Carry Over Balance into the current program year.

The Early Learning Coalition of Miami-Dade/Monroe is requesting approval of the Carry Over Balance for \$3,875,027.00.

Uses for Carry Over Balance	Previously Approved Resolution	No	tice of Award	Pr	ensed During ogram Year 2016-2017)	Carry Over Balance
Equipment						
Equipment (Edison Plaza)	12052016-07	\$	300,000	\$	187,366	\$ 112,634
Supplies						
Computers	12052016-07	\$	150,400	\$	150,400	
CONTRACTUAL						
Provider Payments	12052016-07	\$	1,015,007	\$	390,093	\$ 624,914
Playgrounds	12052016-07	\$	2,199,200	\$	717,273	\$ 1,481,927
Provider Repairs	12052016-07	\$	2,090,449	\$	887,782	\$ 1,202,667
Consultant - Fiscal policies	12052016-07	\$	70,000	\$	-	\$ 70,000
Community Need Assessment	12052016-07	\$	35,000			\$ 35,000
Classroom consultant -mentor 188 teachers	12052016-07	\$	250,400	\$	-	\$ 250,400
Teacher Prof Dev (TTA Funds) - obtain NCDA	12052016-07	\$	50,000	\$	-	\$ 50,000
Staff Dev - PITC Institute	12052016-07	\$	40,000	\$	26,567	\$ 13,433
Temporary Staff	12052016-07	\$	41,000	\$	6,948	\$ 34,052
Total Contractual		\$	5,791,056	\$	2,028,663	\$ 3,762,393
Carry over balance - TOTAL		\$	6,241,456	\$	2,366,429	\$ 3,875,027

The following table reflects the uses for Carry Over Balance:



November 29, 2017

Resolution: 11292017-09

Action Requested: Authorize the President and CEO to release a Request for Proposal (RFP) for External Auditing Services.

Fiscal Impact: The contract is for an approximate amount of \$75,000.00 for fiscal year 2018-2019, which is subject to the availability of funding.

Funding Source: All Funding Sources

Strategic Goal:

☑ Neediest Children
 ☑ Youngest Children
 ☑ Educate All

☑ Providers☑ Internal Capacity□ Funding

RESOLUTION: 11292017-09

AUTHORIZE THE PRESIDENT AND CEO TO RELEASE A REQUEST FOR PROPOSAL (RFP) FOR EXTERNAL AUDITING.

WHEREAS, the Finance Committee has been apprised of the program goals through the

attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement

with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall recommend that the Board approve this action at the next meeting of the Board.

This resolution is requesting authorization for the President and CEO to release a Request for Proposal (RFP) for External Auditing Services. External Auditing Services will ensure that the Early Learning Coalition of Miami-Dade/Monroe's financial statements are fairly presented in conformity with U.S. generally accepted accounting principles and government auditing standards for agreed upon procedures. Additionally, these services will require an audit of the Early Learning Coalition's 401k Plan.

The above-referenced RFP will seek to contract by July 2018.



November 29, 2017

Resolution: 11292017-11

Action Requested: Authorize the President and CEO to negotiate, execute and receive funds for the Florida Child Care Executive Partnership (CCEP) Match Memorandum of Understanding (MOU)

Fiscal Impact: A total amount of approximate amount of \$23,100.00 for fiscal year 2017-2018, which is subject to the availability of funding.

Funding Source: United Way of Monroe County

Strategic Goal:

☑ Neediest Children
 ☑ Youngest Children
 □ Educate All

□ Providers
 □ Internal Capacity
 ☑ Funding

RESOLUTION: 11292017-11

AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE, EXECUTE AND RECEIVE FUNDS FOR THE FLORIDA CHILD CARE EXECUTIVE PARTNERSHIP (CCEP) MATCH MEMORANDUM OF UNDERSTANDING (MOU)

WHEREAS, the Finance Committee has been apprised of the program goals through the

attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement

with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Finance Committee shall present this action to

the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall

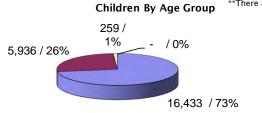
recommend that the Board approve this action at the next meeting of the Board.

United Way of Monroe County will provide the required local match for the Child Care Executive Partnership (CCEP) childcare subsidy program. The Florida Child Care Executive Partnership (CCEP) purchasing pool funds serve as a general funding source to assist eligible low to moderate income families in the Upper Keys, who earn up to 200% of the federal poverty level.

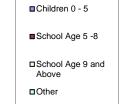
School Readiness Slot Utilization Snapshot - Miami-Dade

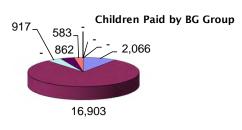
September 2017

(all dollar amounts in thousands '000)		3	September 2			
Children Served	Amount	Eligibility Breakdown		Children Paid by Billing Group	Do	ollars Paid by Billing Group
1		Ţ	Receiving			% of
Total actual paid - YTD	24,263	Туре		% of Total		Total
Total actual paid - September 2017		AT Risk (BG1)	2,066		\$884.16	11.64%
	,	Income Eligible (BG8)	16,903		\$5,959.91	78.47%
Net Slot Payment and Gold Seal	\$ 6,954	Florida One Parent	-	0.00%	\$ -	0.00%
	\$	Transitional Child Care (BG5)	917		\$334.92	4.41%
	\$ 7,692	Work Force Development (BG3x)	862		\$319.10	4.20%
Change month over month	÷ .,	CCEP (Purchasing Pool) (CCPP)	583		\$96.88	1.28%
Total Net Increase(decrease) children	(1,327)	ARRA	1 -	0.00%	\$ -	0.00%
	···- ,	BGSNT	1 -	0.00%	\$ -	0.00%
		BGCSD&BGCSO	1 -	0.00%	\$0.00	0.00%
Monthly Activity	Amount	Total	21,331	100%	\$7,594.97	100%
Beginning Census	22,552	Minus 106 Overlap	21,225		Ψ,	100/0
Beginning Census	22,332	Minus 106 Overlap	21,225			
NET Increase/(Decrease)	(1,327)	GOLD SEAL	1		\$641.34	8.44%
Total	21,225	categories above)	-	-	- \$ -	
Current Data		SFW GOLD SEAL	1		\$ -	-
Enrolled As of Oct 23, 2017	23,534	Age Break Down		All Eligible Clients-Paid	Dc	ollars Paid by Age Category
Projected Paid for October (96% of						
enrolled)	22,593		Receiving			% of
Waitlist		Туре	Service	% of Total	Amount-\$	Total
Ages 0-5	677	Infant	3,933		\$1,726.06	22.70%
Ages 6-9	92	Toddler	3,893	18.32%	\$1,592.71	20.95%
Ages 10-13	22	Three Year Old	4,383		\$1,677.34	22.06%
VPK Enrolled As of Oct 23, 2017		Pre-School	4,224		\$1,225.21	16.12%
Regular	19,494	Sub-Total			\$6,221.31	
Summer	,	School Age: 6 yrs	1,832		\$403.62	5.31%
SISP		School Age: 7 yrs	1,064		\$227.27	2.99%
VPK Total Actual Paid - September 2017		School Age: 8 yrs	503		\$106.12	1.40%
1		Unduplicated School Age: 5 - 8	A CONTRACT OF			
SISP	20	yrs**	5,936	39.34%	\$1,330.09	17.50%
Regular		School Age: 9 yrs and above	259		\$51.03	0.67%
Summer	1	School Age (Duplicated)	17	0.11%	\$0.00	0.00%
	-					
VPK Total Actual Paid - YTD		School Age (Unduplicated)	6,178		\$1,381.12	18.17%
SISP		Other	1	0.00%	\$0.00	0.00%
Regular		Sub-Total			\$1,381.12	
Summer	276	Total	21,250	106%	\$7,602.43	100%
		'	1			



**There	are	2548	5-year-old	within	this	count.





■AT Risk (BG1)
■Income Eligible (BG8)
Florida One Parent
Transitional Child Care (BG5)
 Work Force Development (BG3x) CCEP (Purchasing Pool) (CCPP) ARRA
■BGSNT

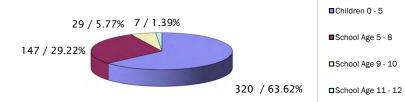
Note: Legends with too small percentage are not shown on the pie chart.

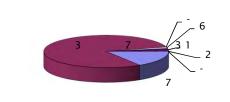
School Readiness Slot Utilization Snapshot - Monroe

September 2017

(all dollar amounts in thousands '000)

		Eligibility Breakdown	Children Paid by Billing Group	Dollars Paid by Billing Group
Children Served	Amount	Туре	Receiving % of Service Total	% of Amount Total
Children Served	Amount			
Tatal actual maid. Contamber 2017	466	AT Risk (BG1)	75 16.03% 373 79.70%	\$31.64 19.93% \$120.01 75.60%
Total actual paid - September 2017	468	Income Eligible (BG8) Florida One Parent	373 79.70% - 0.00%	\$120.01 75.60% \$ - 0.00%
Net Slot Payment and Gold Seal	\$ 155		6 1.28%	\$1.92 1.21%
Match (BG8 and CCEP)	\$ 155		12 2.56%	\$4.72 2.97%
Total cost (in thousands) (incl match)	\$ 159		2 0.43%	\$0.46 0.29%
Change month over month	\$ 155	ARRA	- 0.00%	\$0.00 0.00%
Total Net Increase(decrease) children	(33)		468 100%	\$158.74 100%
Total Net increase(decrease) clindren	())	Minus 0 Overlap	468	\$130.74 100%
Monthly Activity	Amount	GOLD SEAL		\$4.23 2.67%
Beginning Census	501	BGCSD+BGCSO	- 0.00%	- 0.00%
Net Increase/(Decrease)	(33)	Age Break Down	All Eligible Clients-Paid	Dollars Paid by Age Category
			Receiving % of	% of
T : 1	460		Service Total	Amount-\$ Total
Total	468	Туре	Service Total	Amount-\$ Total
		Infant	62 12.30%	\$27.99 17.63%
		Toddler	86 17.06%	\$37.58 23.67%
Current Data		Three Year Old	78 15.48%	\$27.75 17.48%
Enrolled as of Oct 19, 2017	488	Pre-School	94 18.65%	\$26.17 16.48%
Projected Paid for October (96% of				
enrolled)	468	Sub-Total	320 63.49%	\$119.49 75.27%
Waitlist		School Age: 6	40 7.94%	\$7.99 5.03%
Ages 0-5	C		35 6.94%	\$7.43 4.68%
Ages 6-9	C		29 5.75%	\$6.37 4.01%
Ages 10-13	C	School Age: 5 - 8**	147 29.17%	\$31.24 19.68%
VPK Enrolled as of Oct 19, 2017	420	School Age: 9 - 10	29 5.75%	\$6.24 3.93%
		School Age: 11 - 12	7 1.39%	\$1.50 0.95%
VPK Total Actual Paid - September 2017	423	School Age: Other Age	1 0.20%	\$0.27 0.17%
· · · · · · · · · · · · · · · · · · ·		School Age Total	184 36.51%	\$39.26 24.73%
		Other	- 0.00%	\$ - 0.00%
		Sub-Total	184 36.51%	\$39.26 24.73%
		Total	504 100%	\$158.74 100%
		Minus 36 Overlap	468	
		**There are 43 5-year-old within this count.		-
CI	hildren By Age G	roup	Children Paid by BG Gro	Pup







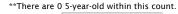
- Income Eligible (BG8)
- Florida One Parent
- Transitional Child Care (BG5)
- Work Force Development (BG3x)
- CCEP (Purchasing Pool) (CCPP)

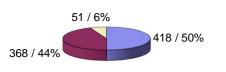
EHS Slot Utilization Snapshot - Miami-Dade

September 2017

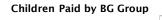
(all dollar amounts in thousands '000)			September 2017	
Children Served	Amount	Eligibility Breakdown	Children Paid by Billing Group	Dollars Paid by Billing Group
			Receiving	
Total actual paid - YTD	1,021	Туре	Service % of Total	Amount* % of Total
Total actual paid - September 2017	758	EHS	758 100.00%	\$529.20 100.00%
Net Clet Drugs at and Celd Ceel	¢ 520			
Net Slot Payment and Gold Seal Match (BG8 and CCEP)	\$529 \$-			
Total cost (in thousands) (incl match)	\$ 529			
Change month over month	\$ 529			
Total Net Increase(decrease) children	(7)			
Total Net mercuse(decreuse) emdren	(7)			
Monthly Activity	Amount	Total	758 100%	\$529.20 100%
Beginning Census	765	Minus 0 Overlap	758	
NET Increase/(Decrease)	(7)	GOLD SEAL		\$0.06 0.01%
Total	758	categories above)	-	\$ -
Current Data		SFW GOLD SEAL		\$
Enrolled As of Oct 23, 2017	727	Age Break Down	All Eligible Clients-Paid	Dollars Paid by Age Category
Projected Paid for October (96% of				, , , , , , , , , , , , , , , , , , , ,
enrolled)	698		Receiving	
		Туре	Service % of Total	Amount-\$ % of Total
Waitlist	223	Infant	418 49.94%	\$265.10 50.09%
		Toddler	368 43.97%	\$243.33 45.97%
		Three Year Old	51 6.09%	\$20.86 3.94%
		Pre-School	0 0.00%	\$0.00 0.00%
		Sub-Total	837 100.00%	\$529.29 100.00%
		School Age: 6 yrs	0 0.00%	\$0.00 0.00%
		School Age: 7 yrs	0 0.00%	\$0.00 0.00%
		School Age: 8 yrs	0 0.00%	\$0.00 0.00%
		Unduplicated School Age: 5 - 8		
		yrs**	0 0.00%	\$0.00 0.00%
		School Age: 9 yrs and above	0 0.00%	\$0.00 0.00%
		School Age Total Includes 0 Overlap	0 0.00%	\$0.00 0.00%
		School Age (Unduplicated)	0 0.00%	\$0.00 0.00%
		Other Sult Tatal	- 0.00%	
		Sub-Total	- 0.00%	\$0.00 0.00%
		Total	837 100%	\$529.29 100%
		Minus 78 Overlap	759	

Children By Age Group











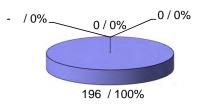


DCF Title V Slot Utilization Snapshot - Miami-Dade

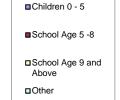
September 2017

(all dollar amounts in thousands '000)		2	-			
Children Served	Amount	Eligibility Breakdown	C	Children Paid by Billing Group	Do	ollars Paid by Billing Group
		T	Receiving			% of
Total actual paid - YTD	396		Service	% of Total	Amount*	Total
Total actual paid - September 2017	293	V	293	100.00%	\$78.84	100.00%
	* 7 2	- I	1			
Net Slot Payment and Gold Seal Match (BG8 and CCEP)	\$73 \$-	- I				
Total cost (in thousands) (incl match)	\$ 79					
Change month over month		- I				
Total Net Increase(decrease) children	(53)		1			
			1			
Monthly Activity	Amount	Total	293	100%	\$78.84	100%
Beginning Census	346	Minus 0 Overlap	293	100/0	φ <i>ι</i> υ.υ.	100%
	0-5	Willus o Overlap	235			
NET Increase/(Decrease)	(53)	GOLD SEAL	1		\$5.76	7.30%
Total	293	categories above)	-		\$-	
Current Data		SFW GOLD SEAL	<u> </u>		\$ -	
Enrolled As of Oct 23, 2017	306	Age Break Down		All Eligible Clients-Paid	Do	ollars Paid by Age Category
Projected Paid for October (96% of						
enrolled)	294		Receiving			% of
		Туре	Service	% of Total	Amount-\$	Total
		Infant	50		\$18.71	23.73%
		Toddler Three Year Old	52		\$16.30	20.68%
		Three Year Old Pre-School	51 43	16.67% 14.05%	\$17.16 \$10.15	21.77% 12.87%
		Sub-Total		64.05%	\$62.32	79.04%
1		School Age: 6 yrs	0		\$0.00	0.00%
l		School Age: 7 yrs	0		\$0.00	0.00%
			- · · ·	0.00%	\$0.00	
		School Age: 8 yrs	0		\$0.00	0.00%
		School Age: 8 yrs Unduplicated School Age: 5 - 8	0	0.00%	\$0.00	
		School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs**	0	0.00%	\$0.00 \$0.00	0.00%
		School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above	0	0.00%	\$0.00	
		School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs**	0	0.00% 0.00% 0.00%	\$0.00 \$0.00	0.00%
		School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above School Age Total Includes -110	0 0 0	0.00% 0.00% 0.00%	\$0.00 \$0.00 \$0.00	0.00% 0.00%
		School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above School Age Total Includes -110 Overlap School Age (Unduplicated)	0 0 0 0	0.00% 0.00% 0.00% 0.00% 35.95%	\$0.00 \$0.00 \$0.00 \$0.00 \$16.52	0.00% 0.00% 0.00% 20.96%
		School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above School Age Total Includes -110 Overlap	0 0 0 110 -	0.00% 0.00% 0.00%	\$0.00 \$0.00 \$0.00 \$0.00	0.00% 0.00% 0.00%
		School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above School Age Total Includes -110 Overlap School Age (Unduplicated) Other	0 0 0 110 -	0.00% 0.00% 0.00% 35.95% 0.00%	\$0.00 \$0.00 \$0.00 \$0.00 \$16.52 \$0.00	0.00% 0.00% 0.00% 20.96% 0.00%

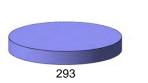
Children By Age Group



**There are 0 5-year-old within this count.







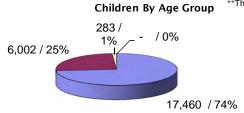


Note: Legends with too small percentage are not shown on the pie chart.

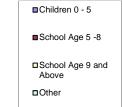
School Readiness Slot Utilization Snapshot - Miami-Dade October 2017

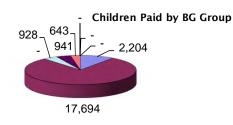
(all dollar amounts in thousands '000)

		Receiving			% of	
25,462	Туре	Service	% of Total	Amount*	Total	
22,204	AT Risk (BG1)	2,204	9.83%	\$927.77	11.23%	
	Income Eligible (BG8)	17,694	78.96%	\$6,547.40	79.29%	
		-	0.00%	\$ -	0.00%	
		928				
\$ 8,365		941				
	3 , , , , ,	643				
979		-				
		-				
		-	0.00%	\$0.00	0.00%	
Amount	Total	22,410	100%	\$8,258.02	100%	
21,225	Minus 206 Overlap	22,204				
979	GOLD SEAL			\$681.74	8.26%	
22,204	categories above)	-	-	- \$ -		
, -	SFW GOLD SEAL			\$ -	-	
23,763	Age Break Down		All Eligible Clients-Paid	D	ollars Paid by Age Category	
22,812		Receiving			% of	
	Туре	Service	% of Total	Amount-\$	Total	
1,296	Infant	4,085	18.38%	\$1,820.24	22.00%	
186	Toddler	4,103	18.46%	\$1,735.85	20.98%	
50	Three Year Old	4,527	20.37%		21.56%	
	Pre-School	4,745	21.35%	\$1,436.14	17.36%	
20,352	Sub-Total	17,460	78.55%	\$6,775.95	81.90%	
2	School Age: 6 yrs	1,960	12.24%	\$465.65	5.63%	
16		1,146	7.16%	\$265.73	3.21%	
		570	3.56%	\$131.11	1.58%	
3						
20,339	School Age: 9 yrs and above	283	1.77%	\$58.34	0.71%	
15	School Age (Duplicated)	24	0.15%	\$0.00	0.00%	
	School Age (Unduplicated)	6,261	28.17%	\$1,497.79	18.10%	
27	Other	-	0.00%	\$0.00	0.00%	
20,709	Sub-Total	6,261		\$1,497.79	18.10%	
276	Total	22,227	107%	\$8,273.74	100%	
		-				
	\$ 7,576 \$ 107 \$ 8,365 979 Amount 21,225 979 22,204 23,763 22,812 1,296 186 50 20,352 2 16 3 20,339 15 27 20,709	 Income Eligible (BG8) 7,576 Florida One Parent Transitional Child Care (BG5) Work Force Development (BG3x) CCEP (Purchasing Pool) (CCPP) ARRA BGSNT BGCSD&BGCSO Amount 21,225 Minus 206 Overlap GOLD SEAL 23,763 Age Break Down 22,812 Infant Toddler Three Year Old Pre-School School Age: 6 yrs School Age: 7 yrs School Age: 9 yrs and above School Age (Unduplicated) School Age (Unduplicated) Cother School Age (Unduplicated) Other Sub-Total 	Income Eligible (BG8) $17,694$ \$ 7,576Florida One Parent-\$ 107Transitional Child Care (BG5)928\$ 8,365Work Force Development (BG3x)941 979 ARRA-BGSNTBGSNT-BGCSD&BGCSOAmount22,20422,204979GOLD SEAL-23,763Age Break Down-22,812Categories above)-SFW GOLD SEAL22,812TypeService1,296Infant4,085186Toddler4,10350Three Year Old4,527Pre-SchoolSub-Total17,46020,352School Age: 6 yrs1,96016School Age: 9 yrs and above2833School Age (Duplicated)2820,339School Age (Unduplicated)6,26127Other20,709Infart-	\$ 7,576 Income Eligible (BG8) 17,694 78.96% \$ 107 Transitional Child Care (BG5) 928 4.14% \$ 8,365 Work Force Development (BG3x) 941 4.20% 979 ARRA - 0.00% BCSNT - 0.00% BCSNT - 0.00% BCSNT - 0.00% BCSD&BGCSO - 0.00% ARRA 22,204 - 979 GOLD SEAL - 21,225 Minus 206 Overlap 22,204 979 GOLD SEAL - 23,763 Age Break Down - 1,296 Infant 4,085 18.38% 186 Toddler 4,103 18.46% 186 Toddler 4,103 18.46% 186 Toddler 1,460 78.55% 20,352 2 - - 2 School Age: 6 yrs 1,960 12.24% 2 School Age: 7 yrs 1,960 12.24% 20,352 School Age: 8 yrs 570 <t< td=""><td>Income Eligible (8G8) 17,694 78.96% \$6,547.40 \$ 7,576 Florida One Parent - 0.00% \$ \$ 7,576 Transitional Child Care (8G5) 928 4.14% \$334.95 \$ 8,365 Work Force Development (8G3x) 941 4.20% \$331.06 979 ARRA - 0.00% \$. 8CSD CEP (Purchasing Pool) (CCPP) 643 2.87% \$0.00 \$. BGCSD&BGCSO - 0.00% \$. . 0.00% \$. 21,225 Minus 206 Overlap 22,204 . . \$.</td></t<> <td>Income Eligible (8G8) 17,694 78,96% \$6,547,40 79,29% 5 7,576 Florida One Parent 0.00% \$ 0.00% 5 0.757 Florida One Parent 928 4.14% \$344.95 4.18% 5 0.757 S106.84 1.29% \$313.06 4.01% 5 0.757 S106.84 1.29% \$313.06 4.01% CCEP (Purchasing Pool) (CCPP) - 0.00% \$ - 0.00% BGCSD8.8GCSO - 0.00% \$ 0.00% \$ 0.00% BGCSD8.8GCSO - 0.00% \$ \$ 0.00% 37.973 GOLD SEAL - 5 - - 22,204 - S681.74 8.26% - 22,204 ColD Sexel</td>	Income Eligible (8G8) 17,694 78.96% \$6,547.40 \$ 7,576 Florida One Parent - 0.00% \$ \$ 7,576 Transitional Child Care (8G5) 928 4.14% \$334.95 \$ 8,365 Work Force Development (8G3x) 941 4.20% \$331.06 979 ARRA - 0.00% \$. 8CSD CEP (Purchasing Pool) (CCPP) 643 2.87% \$0.00 \$. BGCSD&BGCSO - 0.00% \$. . 0.00% \$. 21,225 Minus 206 Overlap 22,204 . . \$.	Income Eligible (8G8) 17,694 78,96% \$6,547,40 79,29% 5 7,576 Florida One Parent 0.00% \$ 0.00% 5 0.757 Florida One Parent 928 4.14% \$344.95 4.18% 5 0.757 S106.84 1.29% \$313.06 4.01% 5 0.757 S106.84 1.29% \$313.06 4.01% CCEP (Purchasing Pool) (CCPP) - 0.00% \$ - 0.00% BGCSD8.8GCSO - 0.00% \$ 0.00% \$ 0.00% BGCSD8.8GCSO - 0.00% \$ \$ 0.00% 37.973 GOLD SEAL - 5 - - 22,204 - S681.74 8.26% - 22,204 ColD Sexel



**There are 2347	5-year-old	within	this	count.
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■AT Risk (BG1)
■Income Eligible (BG8)
Florida One Parent
Transitional Child Care (BG5)
 Work Force Development (BG3x) CCEP (Purchasing Pool) (CCPP) ARRA
■BGSNT

Note: Legends with too small percentage are not shown on the pie chart.

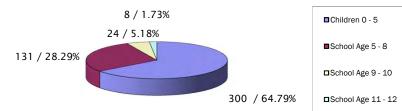
School Readiness Slot Utilization Snapshot - Monroe

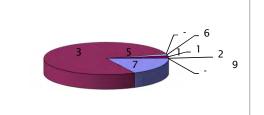
October 2017

(all dollar amounts in thousands '000)

		Eligibility Breakdown	Chil	dren Paid by Billing Group	Do	llars Paid by Billing Group
			Receiving %			% of
Children Served	Amount	Туре	Service T	otal	Amount	Total
		AT Risk (BG1)	79	17.59%	\$29.50	19.46%
Total actual paid - October 2017	447		351	78.17%	\$115.27	76.03%
		Florida One Parent	-	0.00%	\$-	0.00%
Net Slot Payment and Gold Seal	\$ 147	Transitional Child Care (BG5)	6	1.34%	\$1.91	1.26%
Match (BG8 and CCEP)	\$ 0	Work Force Development (BG3x)	11	2.45%	\$4.45	2.93%
Total cost (in thousands) (incl match)	\$ 152	CCEP (Purchasing Pool) (CCPP)	2	0.45%	\$0.48	0.32%
<u>Change month over month</u>		ARRA	-	0.00%	\$0.00	0.00%
Total Net Increase(decrease) children	(21)	Total	449	100%	\$151.61	100%
		Minus 2 Overlap	447			
Monthly Activity	Amount	GOLD SEAL	-	-	\$4.40	2.91%
Beginning Census	468	BGCSD+BGCSO	-	0.00%	-	0.00%
Net Increase/(Decrease)	(21)	Age Break Down		All Eligible Clients-Paid	Do	llars Paid by Age Category
			Dessiving 0	f		% of
/		_	Receiving %		A	
Total	447	Туре	Service T	otal	Amount-\$	Total
		Infant	61	13.15%	\$27.68	18.26%
		Toddler	74	15.95%	\$32.34	21.33%
Current Data		Three Year Old	76	16.38%	\$30.01	19.79%
Enrolled as of Nov 21, 2017	484	Pre-School	89	19.18%	\$25.28	16.68%
Projected Paid for November (96% of						
enrolled)	465	Sub-Total	1 300	64.66%	\$115.31	76.06%
Waitlist		School Age: 6	34	7.33%	\$7.59	5.01%
Ages 0-5	0	School Age: 7	28	6.03%	\$6.45	4.26%
Ages 6-9	0		32	6.90%	\$6.88	4.54%
Ages 10-13	0	School Age: 5 - 8**	131	28.23%	\$29.40	19.39%
/PK Enrolled as of Nov 21, 2017	439	School Age: 9 - 10	24	5.17%	\$4.86	3.20%
		School Age: 11 - 12	8	1.72%	\$1.76	1.16%
/PK Total Actual Paid - October 2017	426	School Age: Other Age	1	0.22%	\$0.28	0.18%
		School Age Total	164	35.34%	\$36.30	23.94%
		Other	-	0.00%	\$ -	0.00%
		Sub-Total	164	35.34%	\$36.30	23.94%
		Total	464	100%	\$151.61	100%
		Minus 17 Overlap	447			
		**There are 37 5-year-old within this count			·	

Children By Age Group





Children Paid by BG Group



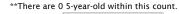
- Income Eligible (BG8)
- Florida One Parent
- Transitional Child Care (BG5)
- Work Force Development (BG3x)
- CCEP (Purchasing Pool) (CCPP)
- ARRA

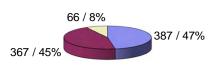
EHS Slot Utilization Snapshot - Miami-Dade

October 2017

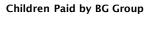
(all dollar amounts in thousands '000)			October 2017		
Children Served Amount		Eligibility Breakdown	Children Paid by Billing Group	Dollars Paid by Billing Group	
			Receiving		
Total actual paid - YTD	1,035	Туре	Service % of Total	Amount* % of Total	
Total actual paid - October 2017	745	EHS	745 100.00%	\$498.35 100.00%	
Net Slot Payment and Gold Seal	\$ 498				
Match (BG8 and CCEP)	\$ -				
Total cost (in thousands) (incl match)	\$ 498				
Change month over month	(1.2)				
Total Net Increase(decrease) children	(13)				
Monthly Activity	Amount	Total	745 100%	\$498.35 100%	
Beginning Census	758	Minus 0 Overlap	745		
NET Increase/(Decrease)	(13)	GOLD SEAL		\$0.06 0.01%	
Total	745	categories above)	-	\$ -	
Current Data		SFW GOLD SEAL		\$	
Enrolled As of Nov 27, 2017	691	Age Break Down	All Eligible Clients-Paid	Dollars Paid by Age Category	
Projected Paid for November (96% of					
enrolled)	663		Receiving		
		Туре	Service % of Total	Amount-\$ % of Total	
Waitlist	264	Infant	387 47.20%	\$235.19 47.19%	
		Toddler	367 44.76%	\$234.41 47.04%	
•		Three Year Old	66 8.05%	\$28.76 5.77%	
		Pre-School	0 0.00%	\$0.00 0.00%	
		Sub-Total	820 100.00%	\$498.35 100.00%	
		School Age: 6 yrs	0 0.00%	\$0.00 0.00%	
		School Age: 7 yrs	0 0.00%	\$0.00 0.00%	
		School Age: 8 yrs	0 0.00%	\$0.00 0.00%	
		Unduplicated School Age: 5 - 8 vrs**	0 0.00%	¢0.00 0.00%	
		yrs** School Age: 9 yrs and above	0 0.00% 0 0.00%	\$0.00 0.00% \$0.00 0.00%	
		School Age Total Includes 0	0 0.00%	\$0.00 0.00/0	
		Overlap	0 0.00%	\$0.00 0.00%	
		School Age (Unduplicated)	0 0.00%	\$0.00 0.00%	
		Other	- 0.00%	\$0.00 0.00%	
		Sub-Total	- 0.00%	\$0.00 0.00%	
		Total	820 100%	\$498.35 100%	
		Minus 75 Overlap	745		

Children By Age Group









745



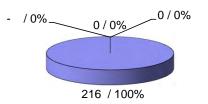
■EHS

DCF Title V Slot Utilization Snapshot - Miami-Dade

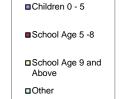
October 2017

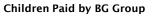
(all dollar amounts in thousands '000)			October 20				
Children Served	Amount	Eligibility Breakdown	Children Paid by Billing Group		Do	Dollars Paid by Billing Group	
		1	Receiving			% of	
Total actual paid - YTD	416			% of Total		Total	
Total actual paid - October 2017	303	V	303	100.00%	\$89.51	100.00%	
Net Slot Payment and Gold Seal	\$83						
Match (BG8 and CCEP) Total cost (in thousands) (incl match)	<u>\$</u> - \$90						
Change month over month	<u>≯</u> 90						
Total Net Increase(decrease) children	10						
			202	100%	¢00 51		
Monthly Activity	Amount	Total	303	100%	\$89.51	100%	
Beginning Census	293	Minus 0 Overlap	303				
NET Increase/(Decrease)	10	GOLD SEAL			\$6.08	6.79%	
Total	303	categories above)	-		\$-		
Current Data		SFW GOLD SEAL			\$ -	-	
Enrolled As of Nov 27, 2017	293	Age Break Down		All Eligible Clients-Paid	De	ollars Paid by Age Category	
Projected Paid for November (96% of		T T					
enrolled)	281		Receiving			% of	
		Туре	Service	% of Total	Amount-\$	Total	
		Infant	59	17.99%	\$21.70	24.19%	
		Toddler	49		\$18.34	20.45%	
		Three Year Old	61	18.60%	\$19.86	22.13%	
		Pre-School	47		\$11.59	12.92%	
		Sub-Total	216	65.85%	\$71.48	79.69%	
		School Age: 6 yrs	0		\$0.00	0.00%	
		School Age: 7 yrs	0	0.00%	\$0.00	0.00%	
		School Age: 7 yrs School Age: 8 yrs		0.00%			
		School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8	0	0.00% 0.00%	\$0.00 \$0.00	0.00% 0.00%	
		School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs**	0 0	0.00% 0.00% 0.00%	\$0.00 \$0.00 \$0.00	0.00% 0.00% 0.00%	
		School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above	0	0.00% 0.00% 0.00%	\$0.00 \$0.00	0.00% 0.00%	
		School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs**	0 0	0.00% 0.00% 0.00% 0.00%	\$0.00 \$0.00 \$0.00	0.00% 0.00% 0.00%	
		School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above School Age Total Includes -112	0 0 0	0.00% 0.00% 0.00% 0.00%	\$0.00 \$0.00 \$0.00 \$0.00	0.00% 0.00% 0.00% 0.00%	
		School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above School Age Total Includes -112 Overlap	0 0 0 0	0.00% 0.00% 0.00% 0.00%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0.00% 0.00% 0.00% 0.00%	
		School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above School Age Total Includes -112 Overlap School Age (Unduplicated)	0 0 0 0 0 112	0.00% 0.00% 0.00% 0.00% 34.15%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$18.22	0.00% 0.00% 0.00% 0.00% 20.31%	
		School Age: 7 yrs School Age: 8 yrs Unduplicated School Age: 5 - 8 yrs** School Age: 9 yrs and above School Age Total Includes -112 Overlap School Age (Unduplicated) Other	0 0 0 0 112 -	0.00% 0.00% 0.00% 0.00% 34.15% 0.00%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$18.22 \$0.00	0.00% 0.00% 0.00% 0.00% 20.31% 0.00%	

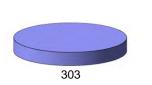
Children By Age Group



**There are 0_5-year-old within this count.









Note: Legends with too small percentage are not shown on the pie chart.