



**BOARD OF DIRECTORS MEETING**  
**June 4, 2018; 8:00 a.m.**  
**David Lawrence Jr. Community Meeting Room**  
**2555 Ponce de Leon Blvd, Suite 500, Coral Gables, FL 33134**

- |      |  |                |
|------|--|----------------|
| I.   | Welcome & Introductions  | Adrian Alfonso |
|      | A. Roll Call   |                |
| II.  | Approval of Minutes  | Adrian Alfonso |
|      | A. Motion to approve the April 2018 Board of Directors Meeting minutes.  |                |
| III. | Chairman’s Report  | Adrian Alfonso |
|      | A. 10 Year Service Awards  |                |
| IV.  | Executive Committee Report   | Adrian Alfonso |
|      | A. Resolution 05072018-01 - Authorize the President and CEO to negotiate and execute the contracts listed within the background section of this resolution, adding all funding sources and shared services as allowed under funder’s guidelines.                                     |                |
|      | B. Resolution 05072018-02 - Authorize the President and CEO to apply to, negotiate, execute and receive funds from the grantors listed in the background section of this resolution.   |                |
|      | C. Resolution 05072018-03 - Authorize the President and CEO to release a Request for Proposal (RFP) for Assessments, General Repairs/Improvements and Playgrounds for our Early Head Start child care centers.   |                |
|      | D. Resolution 05072018-04 - Authorize the President and CEO to negotiate, execute and receive funds from The Children’s Trust for tiered payment differentials and contract slot payments.   |                |
| V.   | Nominating Committee Report  | Alan Eckstein  |
|      | A. Aaron Slavens   |                |
| VI.  | Monroe Advisory Committee Meeting  | Alan Eckstein  |
| VII. | Finance Committee Report   | Bob Eadie      |
|      | A. Resolution 06042018-01 - Authorize the President and CEO to negotiate, execute and receive funds from Save the Children to provide training for hurricane preparedness and psychosocial support for childcare providers, children and families in Miami-Dade and Monroe counties. |                |

Mission: To promote high-quality school readiness, voluntary pre-kindergarten and after school programs, thus increasing all children’s chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual needs of Miami-Dade and Monroe County children with a priority toward the ages before birth through age 5.



- B. Resolution 06042018-02 - Requested: Authorize the President and CEO to apply for 2.6% Cost of Living Adjustment (COLA) funds for the Early Head Start-Child Care Partnership Grant.
- C. Resolution 06042018-03 - Authorize the President and CEO to negotiate, execute and receive funds for the Initial Budget for fiscal year 2018-2019.
- D. Resolution 06042018-04 - Authorize the President and CEO to negotiate and execute the lease listed in the background section of this resolution.
- E. Resolution 06042018-05 - Authorize the President and CEO to accept \$201,251.00 from the Department of Education, Office of Early Learning for the Early Learning Performance Funding Project.
- F. Slot Utilization
  - i. Miami Dade County
  - ii. Monroe County
  - iii. EHS
  - iv. Title V/Refugee
- G. Early Head Start Credit Card Report

VIII. Programs, Policy & Strategy Committee Meeting Report

Judy Schaechter

- A. Resolution 06042018-01
- B. Resolution 06042018-02
- C. Resolution 06042018-03
- D. Resolution 06042018-04
- E. Resolution 06042018-05
- F. Resolution 06042018-06
- G. Early Head Start
  - i. Federal Food Program

IX. Small Business. Big Impact

Rick Beasley

X. Community Needs Assessment Report

Maya McElrath

XI. CEO Report

Evelio Torres

- A. VPK Readiness Rate
- B. House Bill 1091
- C. Quality Counts/Performance Funding Project

Mission: To promote high-quality school readiness, voluntary pre-kindergarten and after school programs, thus increasing all children's chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual needs of Miami-Dade and Monroe County children with a priority toward the ages before birth through age 5.



XII. Public Comments

Adrian Alfonso

XIII. Adjourn

Adrian Alfonso

Mission: To promote high-quality school readiness, voluntary pre-kindergarten and after school programs, thus increasing all children's chances of achieving future educational success and becoming productive members of society. The Coalition seeks to further the physical, social, emotional and intellectual needs of Miami-Dade and Monroe County children with a priority toward the ages before birth through age 5.



Early education. Lifelong success.

### **Quick Links**

[Teacher of the Month](#)

[Professional Development Institute](#)

[Early Learning Coalition Program Information and Updates](#)

[Upcoming Events and Resources](#)

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## Connect With Us!



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## President's Message



Dear Friends:

The summer school break is right around the corner. Now, before school ends, is the ideal time for parents to start to think of activities children can do during the summer. Reading is an ideal activity; fun for kids of all ages and important to help prevent the loss of learning gains, known as summer slide, that occurs for some children during the summer school break. For children who are too young to read independently, the same benefits can be achieved when parents or older siblings read developmentally appropriate books with them. Here are some helpful tips to prevent summer slide:

<https://bit.ly/2KzZGn9>

We are very excited to announce that The Children's Trust and the Early Learning Coalition will soon roll out a new quality improvement system that will build on lessons learned from the current Quality Counts Program. Over the years that Quality Counts has been in existence, we have seen reduced teacher turnover, increased teacher education levels, improved quality in classroom environments and child-teacher interactions, and the creation of more high-quality learning programs for thousands of children in our community. The significant financial investments made by The Children's Trust and the Early Learning Coalition greatly contributed to these achievements. Collectively, we have raised the early care and education quality bar.

Plans are now underway to make even greater improvements in the quality of early education programs operating in Miami-Dade. As the body of research in the field of early child development and education has grown, new and improved practices have been identified and these will become the foundation of the new quality improvement system. In addition to the practical applications of the research, the new system will also delve into the financial challenges of child care providers and how best to help providers meet those challenges.

We will continue to provide regular updates as the plans for implementation of the new quality improvement system progresses. For more comprehensive information, please see the letter drafted by James Haj, President/CEO of the Children's Trust and myself at: [http://www.elcmdm.org/downloads/2018QC\\_ELFPF.pdf](http://www.elcmdm.org/downloads/2018QC_ELFPF.pdf)

As always, we thank you for your partnership and encourage you to follow us on [Facebook](#), [Twitter](#) and [Instagram](#) for up-to-date information on the new quality improvement system, programs and events.

Sincerely,

A handwritten signature in black ink, appearing to read "Evelio C. Torres". The signature is fluid and cursive, with a long horizontal stroke at the end.

Evelio C. Torres  
President & CEO

## CALLING ALL SCHOOL READINESS PROVIDERS!

You are invited to apply for the 18-19 Early Learning Performance Funding Project (ELPFP) 2018-2019



### EARLY LEARNING PERFORMANCE FUNDING PROJECT (ELPFP)

#### Now in its fifth year -

Take advantage of the strategies offered to improve the quality of teacher-child interactions in your center and improve child outcomes.

### BENEFITS OF PARTICIPATING

Receive an additional rate for each SR birth through school age child in attendance.

Providers may increase their rate even more by conducting child assessments on all SR children birth through five.

### QUALITY STRATEGIES

Participants choose one or more:

Making the Most of Classroom Interactions (MMCI)

Child Assessment Training and Implementation  
School Readiness Teacher Training/IACET Approved Training

Certified Coaching  
Professional Development Plan Progress





Learn more about the project by viewing this recorded webinar!

**Visit:**

<https://youtu.be/DnJUd004CAg>

### Research on the ELPFP

Results from the 2016-2017 ELPFP Evaluation study determined the following findings:

ELPFP sites improved program quality for 14,733 children who received school readiness funds. Over 1,300 teachers from 275 early learning providers improved program quality, teacher/child interactions, and their skills and knowledge in educating young children.



### RECEIVE FREE CLASS OBSERVATIONS ON SELECTED CLASSROOMS

Providers receive payment based on class SCORES and participation- the higher the CLASS score, the higher the differential payment.

The window for applications opens May 30, 2018, and closes June 15, 2018. Apply for the 2018-2019 Early Learning Performance Funding Project here:

<https://earlylearningpfp.fldoe.org/Home/Welcome>

### Having trouble applying?

Email [performancefunding@oel.myflorida.com](mailto:performancefunding@oel.myflorida.com)  
or call 855-890-3226.



## Regions Bank Delivers Financial Seminars to Parents of Early Head Start Children

Regions believes in providing - wherever and whenever - the knowledge people need for making better financial decisions. That commitment explains how some Miami-area bankers came to deliver seminars to parents of children enrolled at Early Head Start centers serving low-income families.



Sessions are held as parents pick up their children. They leave with budgeting templates, an understanding of credit reports, information about free Volunteer Income Tax Assistance, and other financial tools.

In Miami's Liberty City neighborhood, Regions Bank Branch Managers Della Pitts (left) and Tanisha Johnbaptiste (center) share financial insights with a parent at Liberty Academy Daycare. Regions financing helped Liberty Academy expand its facilities to provide services to more families.



**Following a 2017 pilot program conducted in partnership with the Early Learning Coalition of Miami-Dade and Monroe Counties**, Regions bankers in the first four months of 2018 presented to 171 parents and 33 staffers at 26 Early Head Start centers, providing 78 hours of community service. Those numbers continue to grow.

Parents seminars have resulted in new banking relationships including checking accounts, mortgage applications, insurance policies, and debt-management assistance. Responding to participants' requests, some future sessions will focus entirely on the home-buying process.

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## Have Your Center's Voice Heard

We are excited to share the opportunity to participate in an ongoing study capturing early childhood educator perspectives across Miami-Dade/Monroe. In collaboration with The Children's Trust, the Children's Forum, and the Early Learning Coalition of Miami-Dade, the University of California, Berkeley's Center for the Study of Child Care Employment (CSCCE) is conducting a study exploring the workplace supports that matter most to the success of early childhood leaders and educators.

**SEQUAL (Supportive Environmental Quality Underlying Adult Learning)**, is a way for administrators and teaching staff to provide feedback about their workplaces, focusing on how the workplace supports directors and staff to learn and to continue to develop their knowledge and skills on the job.

All directors and teaching staff who participate will receive a \$20 Target gift card as a thank-you for their time.

You may have recently received an email about the study in your email inbox. If you have not received the email, and would like to participate, please email [aline.hankey@berkeley.edu](mailto:aline.hankey@berkeley.edu). CSCCE researchers will be reaching out to centers to distribute physical versions of the survey to center staff beginning Monday, May 7th. If your center is selected, we hope that you will consider participating.



## Haz que se escuche la voz de su centro

Estamos entusiasmados por brindarles la oportunidad de participar en un estudio continuo que captura las perspectivas de los educadores de la primera infancia en Miami-Dade. En colaboración con The Children's Trust, Children's Forum y Early Learning Coalition de Miami-Dade/Monroe, el Centro para el Estudio del Empleo de Cuidado Infantil (CSCCE) de la Universidad de California - Berkeley está realizando un estudio que explora los apoyos en el lugar de trabajo que más aportan al éxito de directores y educadores de la primera infancia. **El SEQUAL (Supportive Environmental Quality Underlying Adult Learning)** es una forma para que los administradores y los maestros puedan dar sus opiniones sobre sus lugares de trabajo, centrándose en cómo el lugar de trabajo ayuda a los directores y a los educadores a aprender y continuar desarrollando sus conocimientos y habilidades en el trabajo.

Todos los directores y los maestros que participen recibirán una tarjeta de regalo Target de \$20 como agradecimiento por su tiempo.

Puede ser que recientemente hayas recibido un correo electrónico sobre el estudio en su casilla. Si no ha recibido el correo y desea participar, envíe un correo electrónico a [aline.hankey@berkeley.edu](mailto:aline.hankey@berkeley.edu). Los investigadores de CSCCE se comunicarán con los centros para distribuir las versiones físicas (en papel) de la encuesta al personal del centro a partir del lunes 7 de mayo. Si su centro es seleccionado, esperamos que considere participar.



# Together for Children



Only as one can we protect and empower our youth

Together for Children

## Community Update

**Perrine - Goulds - Richmond Heights Coalition**

*Our community has come together to protect and to wrap its arms around our youth. Please join us for the Together for Children — Perrine-Goulds-Richmond Heights Coalition Update!*

*Discussion topics to include:*

- *Review of Neighborhood Action Plan*
- *Together for Children Countywide Update*

**Monday, June 4, 2018**

**6:00 p.m.**

*Miami Southridge Senior High School  
19355 S.W. 114 Avenue  
Miami, Florida 33157*



Strengthening Families • Empowering Youth • Protecting Youth

**Together for  
Children**



**Sólo unidos podemos proteger y empoderar a nuestra juventud**

*Together for Children*

## **Actualización comunitaria**

### **Coalición de Perrine - Goulds - Richmond Heights**

*Nuestra comunidad se ha unido para proteger y resguardar a nuestra juventud. Por favor, únase a nosotros en la actualización de la Coalición de Perrine-Goulds-Richmond Heights – Together for Children! Los temas de diálogo incluirán:*

- *Revisión del Plan de Acción de Vecindario*
- *Actualización a nivel del condado de Together for Children*

**Lunes, 4 de junio del 2018**

**6:00 p.m.**

*Miami Southridge Senior High School  
19355 S.W. 114 Avenue  
Miami, Florida 33157*



*Fortaleciendo familias • Empoderando la juventud • Protegiendo la juventud*



**Together for  
Children**



Se sèlman lè nou fè yonsèl n ap ka pwoteje e responsabilize jèn nou yo

Together for Children

## **Dènye Nouvèl Kominotè sou Kowalisyon Perrine - Goulds - Richmond Heights**

*Kominote nou an met ansanm pou pwoteje e anbrase jèn nou yo. Silvouplè vin jwenn avèk nou pou Dènye Nouvèl Kowalisyon "Together for Children" (Tèt Ansanm pou Timoun) – nan Perrine-Goulds-Richmond Heights!*

*Sijè diskisyon yo gen ladan:*

- *Revizyon Plan Aksyon pou Katye a*
- *Dènye Nouvèl konsènan Together for Children nan tout Konte a*

**Lendi 4 jen 2018**

**6:00 diswa**

*Miami Southridge Senior High School  
19355 S.W. 114<sup>th</sup> Avenue  
Miami, Florida 33157*



*Ranfòse Fanmi • Responsabilize Jèn • Pwoteje Jèn*

## ELC Café

Join In. Join Us. Join the Conversation.

# Gender in the Early Years



*There's a land that I see where the children  
are free  
And I say it ain't far to this land from where  
we are  
Take my hand, come with me  
where the children are free  
Come with me, take my hand  
and we'll live!*

Marlo Thomas, "Free to Be You and Me"

Gender impacts you, me, and everyone. It happens early on: children as young as three begin to develop ideas about gender. These ideas impact how children treat each other, as well as what they choose to play, wear, and do—all as they develop their own gender identity and expression. Yet the conversation about gender doesn't typically happen until a child reaches middle school or beyond. By then, many children will have already faced gender-related bullying.

Join the ELC as we learn how to give every child the tools to learn, grow, and be their authentic selves.

### PANELISTS

**Tori Bertran**  
Director of Youth Services  
SunServe

**Alejandro Diaz, M.D.**  
Pediatric Endocrinologist  
Nicklaus Children's Hospital

**Luke Jude**  
Executive Director, YES Institute

**Jennifer Lopez**  
Education Specialist, YES Institute

**Dr. Maria A. Mejia, LMFT**  
Lead Therapist, Youth Program  
SunServe

Featuring interviews with community members and a resource table courtesy of the Miami-Dade Public Library System

**Friday, June 8, 2018**  
**10:00 a.m. - 12:00 p.m.**

David Lawrence Jr.  
Community Meeting Room  
Early Learning Coalition  
of Miami-Dade/Monroe  
2555 Ponce De Leon, Suite 500  
Coral Gables, FL 33134

RSVP to Yusneli Martinez  
ymartinez@elcmdm.org or  
call 305-646-7220 x2265

For questions about accessibility  
or accommodation requests,  
please contact  
Genesis Barrios in advance at  
305-646-7220 x2554

Continental breakfast will be served



#networkforchange  
#elcmdm



# SAVE THE DATE

## Monroe Early Childhood Conference and Resiliency Summit

### Building a Strong Foundation

**September 22, 2018**

Key West Marriott  
3841 N Roosevelt Blvd.  
Key West, FL 33040

Join community partners along with early learning and child care leaders to celebrate strong children, families and communities, and develop ways to make our communities even stronger.

**Who should attend?** Professionals, parents, youth and interested individuals in the areas of:

Transportation	Safety and Security	Physical and Mental Health
Communications	Early Childhood Education and Development	Youth Development
Workforce Housing	Child Care Best Practices	Faith-based Community
The Local Economy		

**Join us, we are celebrating strong children, families and communities.**



**KEYS  
STRONG**

# AGÉNDELO

**Monroe Early Childhood Conference  
and Resiliency Summit**

**Por la creación de bases sólidas**

**22 de septiembre de 2018**

Key West Marriott  
3841 N Roosevelt Blvd.  
Key West, FL 33040

Únase a socios de la comunidad y líderes de educación en la primera infancia y cuidado infantil para aclamar niños, familias y comunidades fuertes y desarrollar formas para fortalecer aún más a nuestras comunidades.

**¿Quiénes deberían asistir?** Profesionales, padres, jóvenes y personas interesadas en las áreas de:

Transporte	Protección y seguridad	Salud física y mental
Comunicaciones	Primera infancia	Desarrollo de la juventud
Viviendas para la fuerza laboral	Educación y desarrollo	Comunidades de fe
Economía local	Mejores prácticas de cuidado infantil	

**Participe con nosotros para aclamar niños, familias y comunidades fuertes.**



**KEYS  
STRONG**



# 1 Children First Building a Strong Foundation

A professional development conference for the early childhood education community



## Save the Date

NOVEMBER 30<sup>TH</sup>, 2018

Pre-conference  
**LEADERSHIP SUMMIT**  
Early Childhood Development:  
The Cornerstone of a Healthy Community

Miami Dade College - North Campus  
11380 NW 27<sup>th</sup> Ave - Miami, FL 33167

The Early Childhood network is supported by leaders who promote best practice models that support better outcomes for children and families. Join us for a candid discussion on early childhood policies, best practices and business development.

For additional information please contact:

Professional Development Institute

[professionaldevelopment@elcndm.org](mailto:professionaldevelopment@elcndm.org) - 305.646.7220 ext. 2350



# 1 Children First

## Por la creación de bases sólidas

Conferencia de desarrollo profesional para la comunidad de educación de la primera infancia



# Agéndelo

30 de NOVIEMBRE de 2018

## Conferencia previa: CUMBRE DE LÍDERES

Desarrollo de la primera infancia:  
El pilar de una comunidad sana

Miami Dade College - North Campus  
11380 NW 27<sup>th</sup> Ave - Miami, FL 33167

La red Early Childhood está respaldada por líderes que promueven modelos de mejores prácticas que sustentan la obtención de resultados positivos para los niños y las familias. Únase al debate franco sobre políticas de primera infancia, mejores prácticas y desarrollo comercial.

Para recibir más información, póngase en contacto con:

Professional Development Institute

[professionaldevelopment@elcndm.org](mailto:professionaldevelopment@elcndm.org) - 305.646.7220 ext. 2350





# 1 Children First Building a Strong Foundation

A professional development conference for the early childhood education community

CHILDREN FIRST CONFERENCE

# Save the Date

DECEMBER 1<sup>ST</sup>, 2018

Miami Dade College - North Campus  
11380 NW 27<sup>th</sup> Ave - Miami, FL 33167

Join your fellow early childhood educators and advocates at The **Children First Conference**. You will experience professional development that reinforces core competencies for early learning practitioners and supports positive outcomes for children and families.

For additional information please contact:  
Professional Development Institute

[professionaldevelopment@elcndm.org](mailto:professionaldevelopment@elcndm.org) - 305.646.7220 ext. 2350







**1** Children  
**First**

Por la creación de  
**bases sólidas**

Conferencia de desarrollo profesional para la  
comunidad de educación de la primera infancia

**CHILDREN FIRST  
CONFERENCE**

**Agéndelo**

**1° de  
DICIEMBRE  
de 2018**

**Miami Dade College - North Campus  
11380 NW 27<sup>th</sup> Ave - Miami, FL 33167**

Participe junto a sus colegas educadores y defensores de la primera infancia en la **Children First Conference**. Esta experiencia de desarrollo profesional reforzará las competencias clave de los educadores de aprendizaje temprano para sustentar la obtención de resultados positivos para los niños y las familias.

Para recibir más información, póngase en contacto con:  
Professional Development Institute  
[professionaldevelopment@elcmdm.org](mailto:professionaldevelopment@elcmdm.org) - 305.646.7220 ext. 2350



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**Early Learning Coalition Program Information and Updates**

1. [Early Head Start Enrollment](#)
2. [Capitol Connection](#)
3. [Read to Learn Book Club](#)
4. [Miami-Dade County Public Schools 2018-2019 Kindergarten Enrollment](#)

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## Upcoming Events

[History Miami Free Family Fun Day](#)



Miami-Dade: 2555 Ponce de Leon Blvd, Suite 500, Coral Gables, FL 33134 305-646-7220  
Monroe: 1111 12 St, Suite 206, Key West, FL 33040 305-296-5557



Name	2017					2018							Absences
	July 11 (Executive Committee Meeting)	Aug. 7	Sept. 5 (Annual Meeting)	Oct. 2	Nov. 6 Canceled	Dec. 4	Jan (no meeting)	Feb.	Mar.	April	May (Executive Committee Meeting)	June	
Alfonso, Adrian	P	P	P	P		P		P	P	P	TP		0
Axford, Theresa		TP	P	E		TP		TP	P	TP			0
Beasley, Roderick E.		TP	E	P		P		P	P	P			0
Bruno, Matthew		A	P	P		P		E	P	P			1
Carruthers, Heather		A	P	TP		TP		P	A	P			2
Chant, Loreen		P	P	TP		P		TP	P	P			0
Diaz, Marisol		P	E	P		P		P	TP	REP	P		0
Eadie, Robert	TP	P	A	E		P		P	P	E	TP		1
Eckstein, Alan		P	P	TP		TP		P	TP	TP			0
Fagundo, Shaleen		P	P	TP		P		A	P	E			1
Ferradaz, Gilda	TP	A	P	P		P		P	P	P	TP		1
Gassman, Philip		TP	P	TP		TP		TP	TP	P			0
Haj, James		P	P	P		REP		P	P	P			0
Kemp, Maurice								P	A	P			1
Montes, Gladys		P	P	A		P		A	P	P			2
Rodriguez, Abilio		P	P	P		P		P	P	P			0
Schaechter, Judy		P	E	E		A		P	TP	P	TP		1
Soto, Alexander		P	E	P		P		P	TP	A			1
Schwartz, Gerald K.		P	P	P		P		P	P	P			0
Strachan, Iris								P	A	P	TP		1
<b>TOTAL PRESENT</b>	<b>3</b>	<b>15</b>	<b>13</b>	<b>14</b>	<b>0</b>	<b>17</b>	<b>0</b>	<b>17</b>	<b>17</b>	<b>17</b>	<b>6</b>	<b>0</b>	
<b>TOTAL EXCUSED</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>0</b>	
<b>TOTAL ABSENT</b>	<b>0</b>	<b>3</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>2</b>	<b>3</b>	<b>1</b>	<b>0</b>	<b>0</b>	

Legend
P= Present
TP= Telephone
A= Absent
E= Excused
Rep= Representative on behalf of

revised 6.26.17



# Minutes

Board of Directors Meeting  
April 2, 2018; 8:00 a.m.  
David Lawrence Jr. Community Meeting Room

**Board Attendees:** Adrian Alfonso; Theresa Axford (via conference call); Rick Beasley; Maurice Kemp; Matthew Bruno; Heather Carruthers; Loreen Chant; Alan Eckstein (via conference call); Gilda Ferradaz; Philip Gassman; James Haj; Gladys Montes; Abilio Rodriguez; Judy Schaechter; Gerald Schwartz; Iris Strachan; Marisol Diaz (rep); David Lawrence

**Board Absentees:** Bob Eadie (excused); Shaleen Fagundo (excused); Alex Soto

**Staff Attendees:** Angelo Parrino; Milton Silvera; Fred Hicks; Pamela Hollingsworth; Fiorella Altare; Michelle Meilan; Mercy Castiglione; Jackye Russell; Ana Sejeck; Tammy Garcia; Diana Ragbeer; Jose Hernandez; Cassie Alaniz; Salvatore Martorano; Paloma Lopez; Belkis Torres; Vanessa Aguilera; Belinda Jeanty; Yusneli Martinez; Ana Rodriguez; Lisney Badillo; Anabel Espinosa; Isabel Afanador; Corey Jackson; Miguel Alfonso; Victor Caballero; Wilfredo Ayala; Elaine Lorenzo; Kathy Evans; Dexter Lehtinen; Beatriz Vera-Lopez; Risha Hunter

**General Attendees:** Bob de la Fuente (Board Counsel); Eddie Berrone (Le Jardin); Caridad de la Torriente (The Creative Learning Center); Veronica Fernandez (FIU); Derek Kearney (EHS); Tori Thompson (TTCHS); Vittoria DeCaria (Deuereux); Audelia Martinez (Le Jardin); Dina Westberg (MDCPS); Emilio Alvarez (The Creative Learning Center); Maria Riestra (MDCPS); Arlene Lambert (Home Child Care); Daniela Fueran (FIU)

## I. Welcome and Introductions

**Adrian Alfonso**

- A. Alfonso called the meeting to order and welcomed everyone.
- L. Sanabria called roll and a quorum was established with sixteen (16) voting members.
- A. Alfonso stated that the ELC received the OEL Accountability Monitoring Report. The report showed that 100% of children being served were found to be eligible for services and there were no unallowable costs/no paybacks to OEL.
- A. Alfonso stated that on March 21st Captain Bob Bialas Regional Manger Region IV Office of Head Start and Olissa H. Williams Program Specialist Office of Head Start visited the ELC, meeting with ELC Leadership, a group of our Board members as well as members of the Policy council. The Board members present were Loreen Chant, Dr. Rodriguez, and Gilda Ferradaz. These meetings were an opportunity for ELC Leadership our Board and the Policy Council to connect with Head Start Leadership and share the initiatives and progressive programs we have developed to assist and serve the Early Learning Community in Miami Dade and Monroe. The progressive programs are not a requirement of EHS but are added to better assist and enhance the



program. It was also an opportunity for the Regional Office to share the activities of the Region and receive feedback from the local community. That afternoon and the entire next day the Regional Office accompanied by Belkis Torres visited EHS childcare centers throughout the County. The Regional Office got a firsthand look at the improvements in the facilities and the playgrounds.

- A. Alfonso stated that On September 8, 2017, the Early Learning Coalition of Miami-Dade/Monroe was scheduled to host our Annual Awards Ceremony during our Children First Conference but was canceled due to Hurricane Irma. Today the ELC officially recognizes and highlight the Miami Dade County Awards' recipients of the:
  - David Lawrence Jr. Raising Lifetime Achievement Award
  - Outstanding Community Partner
  - 2017 Chairman's Award

## II. Approval of Minutes

**Adrian Alfonso**

- A. Alfonso called for the approval of the meeting minutes from March, 2018.
  - M. Bruno moved to approve the minutes.
  - J. Haj seconded the motion.
  - Motion was passed unanimously.

## III. Finance Committee Report

**Adrian Alfonso**

- Resolution 04022018-01 Approve the attached 2018-2019 Early Head Start (EHS) grant application and confirm the Early Learning Coalition of Miami-Dade/Monroe's Board knowledge in the development of the Early Head Start grant application.
- Resolution 04022018-02 Approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2018-01 (External Auditing Services) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.
- Resolution 04022018-03 Approval of the Evaluation Committee's recommendation to award contract for RFP#ELCMDM2018-03 (Coaching Services) to the selected vendor. Also, authorize the President and CEO to negotiate and execute a contract with the selected vendor.
- Resolution 04022018-04 Authorize the President and CEO to negotiate and execute the leases listed within the background section of this resolution.
- Resolution 04022018-05 Authorize an increase in the contract amount with Ultimate Software Group, LLC for fiscal year 2018-2019, to cover a one-time implementation fee, as attached and described in the background section of this resolution.
- Resolution 04022018-06 Authorize the President and CEO to execute the Early Head Start Match contract and receive funds from The Children's Trust.



- Motion to approve resolution as a block by G. Schwartz.
- Motion seconded by H. Carruthers.
- Motion was unanimously passed.

- A. Alfonso stated that the snapshots were also reviewed at the Finance Committee meeting. Miami Dade County has a wait list of approximately 1400 and Monroe County continues to maintain zero children on the waitlist.
- A. Alfonso stated that The Early Head Start credit card report is in your packet for review.

**IV. Provider Services Committee Report**

**Rick Beasley**

- R. Beasley stated that Committee met on March 29<sup>th</sup> and reviewed the following cases:
  - B.V. Family Day Care had a gap in insurance of approximately 5 months. The Provider did not have any school readiness children during this gap. After reviewing all documents the committee decided to terminate the provider's contract for this contract year. The provider may reapply in July but must meet with the contract manager beforehand to receive training on her contract responsibilities.
  - Circle Time Learning Center had a gap of insurance of approximately 4 days. After reviewing all documents the committee decided to terminate the provider's contract for this contract year. Provider may reapply in July.

**V. Programs, Policy and Strategy Committee Report**

**Judy Schaechter**

- J. Schaechter stated that the Programs, Policy and Strategy Committee met on April 2<sup>nd</sup> and the following items were discussed:
  - Resolution 04022018-01, Approve the attached 2018-2019 Early Head Start (EHS) grant application and confirm the Early Learning Coalition of Miami-Dade/Monroe's Board knowledge in the development of the Early Head Start grant application. This resolution was already approved by board through the consent agenda.
  - The OEL Accountability report was discussed and there were no findings in the following areas, VPK Payment Validation and VPK Child Eligibility.

**VI. CEO Report**

**Evelio Torres**

[http://www.elcmdm.org/about\\_us/Board/minutes/Board/CEO%20report/CEOR04022018.pdf](http://www.elcmdm.org/about_us/Board/minutes/Board/CEO%20report/CEOR04022018.pdf)

**VII. Public Comments**

**Adrian Alfonso**

**VIII. Adjourn**

**Adrian Alfonso**



**Early Learning Coalition Executive Committee Meeting**

**May 7, 2018**

**Resolution: 05072018-01**

**Action Requested: Authorize the President and CEO to negotiate and execute the contracts listed within the background section of this resolution, adding all funding sources and shared services as allowed under funder's guidelines.**

**Fiscal Impact: An approximate amount of \$10,921,438.50 for fiscal year 2018-2019, which is subject to the availability of funding.**

**Funding Source: Multiple Funding Sources, as listed below\***

<b>Strategic Goal:</b>	<input checked="" type="checkbox"/> <b>Neidiest Children</b>	<input checked="" type="checkbox"/> <b>Providers</b>
	<input checked="" type="checkbox"/> <b>Youngest Children</b>	<input checked="" type="checkbox"/> <b>Internal Capacity</b>
	<input checked="" type="checkbox"/> <b>Educate All</b>	<input type="checkbox"/> <b>Funding</b>

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**RESOLUTION: 05072018-01**

**AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE THE CONTRACTS LISTED WITHIN THE BACKGROUND SECTION OF THIS RESOLUTION, ADDING ALL FUNDING SOURCES AND SHARED SERVICES AS ALLOWED UNDER FUNDER'S GUIDELINES.**

WHEREAS, the Executive Committee of the Early Learning Coalition of Miami-Dade/Monroe, Inc. has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Executive Committee for adoption and approval;

WHEREAS, the Executive Committee approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Executive Committee that the President and CEO is authorized to negotiate and execute the contracts listed within the background section of this resolution, adding all funding sources and shared services as allowed under funder's guidelines.

\* APOOL (Specific Funding Sources): Department of Health and Human Services (EHS), Administration for Children and Families (EHS), Florida Department of Children and Families, Department of Education Office of Early Learning Miami-Dade and Monroe - School Readiness Services (OEL-SR), Department of Education Office of Early Learning Miami-Dade and Monroe - Voluntary Prekindergarten Services (OEL-VPK), Save the Children Federation, Inc., The Nemours Foundation; Ocean Reef, The Children's Trust - Quality Counts and Professional Development Network (TCT-PDN QC and Prof. Dev.), Home Instruction for Parents of Preschool Youngsters - University of South Florida Board of Trustees for University of South Florida (HIPPY-USF)

The foregoing resolution and attachment were offered by \_\_\_\_\_, who moved its approval. The motion was seconded by \_\_\_\_\_, and upon being put to a vote, the vote was as follows:  
\_\_\_\_\_.

The vote was recorded as listed in the attached roll sheet.

The chairperson thereupon declared this resolution duly passed and adopted this 7<sup>th</sup> day of May 2018.

EARLY LEARNING COALITION  
OF MIAMI-DADE/MONROE, INC,

By: \_\_\_\_\_  
Executive Committee Secretary

**Background:**

PROGRAMS SERVICES CONTRACTS FY 2018-2019 OVER \$35,000.00					
Contractors for Program Services	Program	Funding Source	Term	Current FY 2017-2018 Amount	Proposed FY 2018-2019 Amount
Citrus Health Network	Developmental Screening Follow-up and Individualized Support	OEL-SR	July 1, 2018- June 30, 2019	\$770,000	\$770,000
Devereux Foundation - EHS	Environmental Classroom Assessment Services	EHS	August 1, 2018 - July 31, 2019	\$53,162.00	\$53,162.00
Citrus Health Network - EHS	Social Emotional Services	EHS		\$125,000.00	\$125,000.00
Florida International University	Developmental Assessments	OEL-SR	July 1, 2018 - June 30, 2019	\$143,748.42	\$143,748.42
Citrus Health Network - SR	Social Emotional Services	OEL-SR	July 1, 2018 - December 31, 2018	\$75,000.00	\$37,500.00
Citrus Health Network	Care Coordination	OEL-SR	July 1, 2018 - December 31, 2018	\$180,000.00	\$90,000.00
NON-PROGRAMS SERVICES CONTRACTS					
Verdeja, De Armas & Trujillo, LLP	External Auditing Services	APOOL	July 1, 2018- June 30, 2019	\$65,500	\$75,000
Bluejean Software, Inc.	Provider Portal Hosting and Dashboard Services	APOOL		\$200,000	\$200,000
PC Depot	Enterprise Network Support & Hosting Services	APOOL		\$185,000	\$185,000
Nonprofit Technologies, Inc.	MIP Accounting Software Services	APOOL		\$97,327	\$97,327
PROFESSIONAL SERVICES AGREEMENTS					
Miami Dade College	EHS Formal Education and Credentialing	EHS	August 1, 2018 - July 31, 2019	\$284,087.00	\$284,087.00
Bob De La Fuente, PLLC	Legal Services	APOOL	July 1, 2018- June 30, 2019	\$125,000.00	\$125,000.00
CDW Government, LLC	IT Equipment	APOOL		\$1,300,000.00	\$1,300,000.00
The Florida Keys Area Health Education Center	AHEC Health Screenings consultant	OEL-SR/OEL-VPK		\$25,000.00	\$25,000.00
N Bartels Consulting, LLC	SR Program Consultant	OEL-SR		\$16,660.00	\$10,000.00
Miami Children's Initiative (MCI)	Outreach Services and Training	OEL-SR/OEL-VPK		\$25,000.00	\$25,000.00
H.A. Contracting Corp.	EHS General Contractor	OEL-SR/OEL-VPK/MDCPS-TAP		\$4,639,000.00	Until the work is completed that falls under the current contract
SoFla	Phone Service, Maintenance & Support	APOOL		\$259,710.00	\$260,610.00
Teachstone Training, LLC	License Subscription	OEL-SR/EHS/ Prof Dev.		\$34,900.00	\$34,900.00
Teachstone Training, LLC	Professional Development and Resources	OEL-SR/EHS/ Prof Dev.		\$60,000.00	\$60,000.00
Simply Fabielous	Catering	EHS/Prof. Dev		\$50,104.50	\$50,104.50
University of Florida	Advance Coaching Support Program	OEL-SR		\$10,000.00	\$10,000.00
Kaplan Early Learning Company	Quality Materials Services	OEL-SR/EHS/Ocean Reef		\$1,100,000.00	\$1,100,000.00
Lakeshore Learning Materials	Quality Materials Services	OEL-SR/EHS/Ocean Reef		\$1,200,000.00	\$1,200,000.00
Early Childhood, LLC/DBA Discount School Supply	Quality Materials Services	OEL-SR/EHS/Ocean Reef		\$900,000.00	\$900,000.00
Beckers School Supplies	Quality Materials Services	OEL-SR/EHS/Ocean Reef		\$1,100,000.00	\$1,100,000.00
School Specialty, Inc.	Quality Materials Services/Office Supplies	OEL-SR/EHS/Ocean Reef		\$900,000.00	\$900,000.00
Scholastic, Inc.	Quality Materials Services	OEL-SR/EHS/Ocean Reef		\$800,000.00	\$800,000.00
Teaching Strategies, LLC	Curriculum Materials Services	OEL-SR/EHS/Ocean Reef		\$200,000.00	\$200,000.00
Robert-Leslie Publishing, LLC	Curriculum Materials Services	OEL-SR/EHS/Ocean Reef		\$200,000.00	\$200,000.00
Kaplan Early Learning Company	Curriculum Materials Services	OEL-SR/EHS/Ocean Reef		\$200,000.00	\$200,000.00
Houghton Mifflin Harcourt Publishing Company	Curriculum Materials Services	OEL-SR/EHS/Ocean Reef	\$200,000.00	\$200,000.00	
Miami Janitorial Supplies, Inc.	Cleaning/Janitorial	APOOL	\$90,000.00	\$90,000.00	
Staples Business Advantage	Office Supplies	APOOL	\$35,000.00	\$35,000.00	
Innovative Software Solutions, Inc.	Office Supplies	APOOL	\$35,000.00	\$35,000.00	





**Early Learning Coalition Executive Committee Meeting**

**May 7, 2018**

**Resolution: 05072018-02**

**Action Requested:** Authorize the President and CEO to apply to, negotiate, execute and receive funds from the grantors listed in the background section of this resolution.

**Fiscal Impact:** An approximate amount of \$186,138,210.00 for fiscal year 2018-2019, which is subject to the availability of funding.

**Funding Source:** Florida Department of Education Office of Early Learning, Miami-Dade County & Monroe County School Boards Teenage Parent Program (TAP), The Children's Trust Administration, Florida Department of Children and Families, U.S. Department of Health, Ocean Reef, University of Florida Lastinger Center

**Strategic Goal:**

- Neediest Children
- Youngest Children
- Educate All

- Providers
- Internal Capacity
- Funding

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**RESOLUTION: 05072018-02**

**AUTHORIZE THE PRESIDENT AND CEO TO APPLY TO, NEGOTIATE, EXECUTE AND RECEIVE FUNDS FROM THE GRANTORS LISTED IN THE BACKGROUND SECTION OF THIS RESOLUTION.**

WHEREAS, the Executive Committee of the Early Learning Coalition of Miami-Dade/Monroe, Inc. has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Executive Committee for adoption and approval;

WHEREAS, the Executive Committee approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Executive Committee that the President and CEO is authorized to apply to, negotiate, execute and receive funds from the grantors listed in the background section of this resolution.

The foregoing resolution and attachment were offered by \_\_\_\_\_, who moved its approval. The motion was seconded by \_\_\_\_\_, and upon being put to a vote, the vote was as follows:  
\_\_\_\_\_.

The vote was recorded as listed in the attached roll sheet.

The chairperson thereupon declared this resolution duly passed and adopted this 7<sup>th</sup> day of May 2018.

EARLY LEARNING COALITION  
OF MIAMI-DADE/MONROE, INC,

By: \_\_\_\_\_  
Executive Committee Secretary

**Background:**

Authorize the President and CEO to apply to, negotiate, execute and receive funds from the grantors listed below. This resolution is for a total amount of approximately \$186,138,210.00, which is subject to the availability of funding.

The following table describes the grants for fiscal year 2018-2019:

GRANTS Fiscal Year (FY) 2018-2019				
Grant	Program	Term	Current FY 2017-2018 Amount	Proposed FY 2018-2019 Amount
Department of Education Office of Early Learning	School Readiness	FY 2018-2019	\$116,848,618.00	\$116,848,618.00
Department of Education Office of Early Learning	Voluntary Prekindergarten Services		\$56,713,910.00	\$56,713,910.00
Department of Education Office of Early Learning	Voluntary Prekindergarten Services Outreach & Awareness and Monitoring Initiative		\$136,742.00	\$136,742.00
Department of Education Office of Early Learning	Performance Funding Pilot		\$376,142.00	TBD
Teenage Parent Program (TAP) Miami-Dade	TAP Childcare Services		\$500,000.00	\$500,000.00
Teenage Parent Program (TAP) Monroe	Educational Services		\$45,000.00	\$45,000.00
The Children's Trust-Florida Child Care Executive Partnership	Leverage and Match #1813-1650		\$1,230,000.00	\$1,230,000.00
The Children's Trust-Florida Child Care Executive Partnership	Leverage and Match #1813-1651		\$650,000.00	\$866,667.00
Department of Children and Families	Refugee		\$1,350,000.00	TBD
U.S. Department of Health	Early Head Start		\$9,789,273.00	\$9,789,273.00
Ocean Reef	Monroe County Providers		\$7,000.00	\$8,000.00
University of Florida Lastinger	Professional Development Project		\$43,750.00	TBD
The Children's Trust Administration	Quality Counts		\$4,200,000.00	TBD



**Early Learning Coalition Executive Committee Meeting**

**May 7, 2018**

**Resolution: 05072018-03**

**Action Requested: Authorize the President and CEO to release a Request for Proposal (RFP) for Assessments, General Repairs/Improvements and Playgrounds for our Early Head Start child care centers.**

**Fiscal Impact: An approximate amount of \$470,320.00 for fiscal year 2018-2019, which is subject to the availability of funding.**

**Funding Source: The Department of Health and Human Services, Administration for Children and Families, Office of Head Start**

**Strategic Goal:**

- Neediest Children**
- Youngest Children**
- Educate All**

- Providers**
- Internal Capacity**
- Funding**

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**RESOLUTION: 05072018-03**

**AUTHORIZE THE PRESIDENT AND CEO TO RELEASE A REQUEST FOR PROPOSAL (RFP) FOR ASSESSMENTS, GENERAL REPAIRS/IMPROVEMENTS AND PLAYGROUNDS FOR OUR EARLY HEAD START CHILD CARE CENTERS.**

WHEREAS, the Executive Committee of the Early Learning Coalition of Miami-Dade/Monroe, Inc. has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Executive Committee for adoption and approval;

WHEREAS, the Executive Committee approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Executive Committee that the President and CEO is authorized to release a Request for Proposal (RFP) for Assessments, General Repairs/Improvements and Playgrounds for our Early Head Start child care centers.

The foregoing resolution and attachment were offered by \_\_\_\_\_, who moved its approval. The motion was seconded by \_\_\_\_\_, and upon being put to a vote, the vote was as follows:  
\_\_\_\_\_.

The vote was recorded as listed in the attached roll sheet.

The chairperson thereupon declared this resolution duly passed and adopted this 7<sup>th</sup> day of May 2018.

EARLY LEARNING COALITION  
OF MIAMI-DADE/MONROE, INC,

By: \_\_\_\_\_  
Executive Committee Secretary

**Background:**

The Neighborhood Place for Early Head Start, a division of the Early Learning Coalition of Miami-Dade and Monroe, Inc., provides Early Head Start services to 750 infant/toddlers and their families residing in Miami-Dade County. The Neighborhood Place for Early Head Start partners with approximately 28 private Miami-Dade child care providers who provide the educational standards to our target enrollment of 750 infants/toddlers. It is the intent of Early Head Start-Child Care Partnership Grants to increase the level of quality of private child care providers in their schools and playgrounds.

**1. General Repairs/Improvements:**

All work must be conducted by Florida licensed general contractors that are in good standing, who adhere to the Davis-Bacon Act and Americans with Disabilities Act (ADA) regulations.

- a. Conduct assessment on each site to determine repair/improvement needs:
- b. Perform job on each site after approval including:
  - Painting
  - Carpentry includes, but is not limited to, installation/replacement/removal of walls, baseboards, doors, cabinets, ceiling replacement
  - Electrical installation of updated receptacles, electrical boards, etc.
  - Flooring installation and repairs
  - Plumbing
  - Air Conditioning
  - Building structures including roof

**2. Playground Needs:**

All work must be conducted by Certified Playground Safety Inspectors certified by the National Association of Park and Recreation Association.

- a. Evaluate each site and provide design plans showcasing appropriate equipment and play areas including proper ground covering and shade structures to accommodate children ages birth to 3 years old
- b. Installation of equipment must meet all Davis-Bacon Act and Americans with Disabilities Act (ADA) regulations
- c. All work done is to be according to Miami-Dade County Building and zoning rules and regulations, as well as, the city in which each partner school is located.

Note: As per 45 CFR 1309.3, services should be conducted in the school owner's owned facilities.



**Early Learning Coalition Executive Committee Meeting**

**May 7, 2018**

**Resolution: 05072018-04**

**Action Requested: Authorize the President and CEO to negotiate, execute and receive funds from The Children’s Trust for tiered payment differentials and contract slot payments.**

**Fiscal Impact: An approximate amount of \$12,000,000.00 for fiscal year 2018-2019, which is subject to the availability of funding.**

**Funding Source: The Children’s Trust**

<b>Strategic Goal:</b>	<input checked="" type="checkbox"/> <b>Needing Children</b>	<input checked="" type="checkbox"/> <b>Providers</b>
	<input checked="" type="checkbox"/> <b>Youngest Children</b>	<input checked="" type="checkbox"/> <b>Internal Capacity</b>
	<input checked="" type="checkbox"/> <b>Educate All</b>	<input checked="" type="checkbox"/> <b>Funding</b>

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**RESOLUTION: 05072018-04**

**AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE, EXECUTE AND RECEIVE FUNDS FROM THE CHILDREN’S TRUST FOR TIERED PAYMENT DIFFERENTIALS AND CONTRACT SLOT PAYMENTS.**

WHEREAS, the Executive Committee of the Early Learning Coalition of Miami-Dade/Monroe, Inc. has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Executive Committee for adoption and approval;

WHEREAS, the Executive Committee approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Executive Committee that the President and CEO is authorized to negotiate, execute and receive funds from The Children’s Trust for tiered payment differentials and contract slot payments.

The foregoing resolution and attachment were offered by \_\_\_\_\_, who moved its approval. The motion was seconded by \_\_\_\_\_, and upon being put to a vote, the vote was as follows: \_\_\_\_\_.

The vote was recorded as listed in the attached roll sheet.

The chairperson thereupon declared this resolution duly passed and adopted this 7<sup>th</sup> day of May 2018.

EARLY LEARNING COALITION  
OF MIAMI-DADE/MONROE, INC,

By: \_\_\_\_\_  
Executive Committee Secretary



**Background:**

See attached.

## The Children's Trust Board Meeting

**Date: April 16, 2018**

**Resolution: 2018-56**

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**Strategic Plan Priority Investment Area:** Early Childhood Development: Child Care Quality Improvement.

**Strategic Plan Headline Community Result(s):** Children attend quality child care; and children are ready for kindergarten.

**Recommended Action:** Authorization for a procurement waiver from competitive solicitation for tiered payment differentials and contracted slot payments; and authorization to negotiate and execute a contract with The Early Learning Coalition of Miami-Dade/Monroe for up to \$12,000,000.00 for tiered payment differentials and contract slot payments to early learning programs that meet various quality-level thresholds, for a term of 12 months, commencing August 1, 2018 and ending July 31, 2019.

**Budget Impact:** Funding in the amount of \$12,000,000.00 for this resolution is allocated for FY 2017-18 with a projected availability in FY 2018-19.

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**Description of Services:** The Children's Trust will build on Florida's current strategic investments to improve the quality of early learning programs for children at greatest risk of school failure through the Early Learning Performance Funding Project (ELPPF). This funding seeks to better customize and address the financial challenges of child care providers in low income/high-need ZIP codes, resulting in higher quality programming for children. The Children's Trust established targeted investments and processes designed to address local challenges and needs. Funding for the achievement and maintenance of quality standards would be available to early learning providers through a payment differential and through contracted slot payments. The Early Learning Coalition of Miami-Dade/Monroe (ELC) has a contract with the State Office of Early Learning (OEL) to administer school readiness payments, Gold Seal payments and administer the ELPPF in Miami-Dade County. This shift allows The Children's Trust to leverage state funding.

The child care payment differential and the value of the contracted slot will be established based on the level of quality, as measured by the Classroom Assessment and Scoring System (CLASS) tool, a research-based observational system to measure teacher-child interactions. Child care providers will have access to separately-funded quality improvement supports from the Early Learning Coalition, including professional development, accreditation supports, and on-site technical assistance and coaching.

Contracted slot payments address the early learning capacity issues in our community. Because Miami has a significant oversaturation of the childcare market and coupled with low payment rates for children receiving school readiness subsidies, providers are unable to meet and maintain high quality standards. The Children's Trust will offer guaranteed payment for slots in high quality programs, to serve children that are not otherwise served by the school readiness program. The Trust proposes to serve children that become ineligible for school readiness subsidy during the school year, families that have income up to 250% of the federal poverty rate, children on the school readiness waitlist or children and families referred from one of our funded programs.

To receive a payment differential on top of the current school readiness subsidy rate, eligible providers would be required to have a CLASS score that meets a minimum threshold of quality and must also provide infant and toddler care, a service in short supply that is critical to closing the achievement gap. The requirement to offer infant and toddler care is aimed at increasing access through reducing some of the financial disincentives for offering this more expensive care for our youngest children.

The proposed strategies will positively impact the quality of early learning in Miami-Dade County in several ways:

- 1) children at greatest risk of school failure in low income ZIP codes will have increased access to quality early learning experiences that prepare them for early grade success;
- 2) child care providers in high-poverty/high-need areas will have financial supports and incentives to increase quality;
- 3) the Early Learning Coalition of Miami-Dade will be able to provide payment differentials to improve the access to quality child care for families in high-need communities; and
- 4) The Trust will model how variances in identifying and addressing the financial challenges of providers can be used to improve quality, increase access for infants and toddlers, and positively impact the child care market.

**Background:** The Children’s Trust has made significant investments to increase the quality of child care in Miami-Dade County for almost a decade through the Quality Counts program. These strategic investments have assisted many child care providers in achieving goals and accessing resources. With growing recognition of the importance of quality early learning experiences, particularly for children at-risk of school failure, there is now a larger body of research and a greater understanding of how best to target interventions, resources, and policy that can most directly support increased quality.

As the Trust continues to refine its approaches to child care provider supports, there is opportunity to refine strategic investments based on the current landscape, research proven strategies, as well as the current realities of the child care market. This is inclusive of leveraging Florida’s current strategic investments to improve quality for children at greatest risk of school failure through the Early Learning Performance Funding Project (ELPFP).

**Request for Procurement Waiver (requires approval of a 2/3 vote of board members present):** This resolution is requesting a waiver of the procurement process and is seeking the authorization to negotiate and execute a contract with the ELC to administer tiered payment differentials and contracted slot payments to early learning providers for contract year 2018-19. The ELC was created after The Florida Partnership for School Readiness, section 411.01, Florida Statutes, was endorsed. The ELC was created to enact school readiness programs and administer federal, state and local funds allocated by the State Office of Early Learning (OEL) within the Agency for Workforce Innovation (AWI) for subsidized child care in Miami-Dade and Monroe Counties. As such, they are the sole entity responsible for administering all state and federal child care payments to early learning providers.

**Geographic Area:** Countywide.

The foregoing recommendation was offered by \_\_\_\_\_ who moved its approval. The motion was seconded by \_\_\_\_\_ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted **this 16<sup>th</sup> day of April, 2018.**

THE CHILDREN'S TRUST  
MIAMI-DADE COUNTY, FLORIDA

BY \_\_\_\_\_

SECRETARY

Approved by County Attorney for form and legal sufficiency \_\_\_\_\_



## Aaron T Slavens

**Partner**

**Miami**

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**Related Practices:** Mergers and Acquisitions | Private Equity | Corporate Services | Pipelines

**Aaron T. Slavens** is a corporate attorney who represents both public and private companies, including private equity funds and strategic investors. His practice focuses on mergers and acquisitions, including public and private acquisitions, dispositions, co-investments, joint ventures and other general corporate matters.

In addition, Mr. Slavens represents both insureds and underwriters in connection with transactional risk products, including the issuance of representations and warranties insurance policies.

Mr. Slavens representative engagements include:

- » represented ipDatatel, LLC, a leading provider of cellular and Internet-based smart alarm devices for home security, in connection with its simultaneous combination with Resolution Products, a company that provides wireless technologies to alarm dealers and installers, and sale to an affiliate of ABS Capital Partners Inc.
- » represented Generation Partners in its 1) investment in ZirMed Inc., a health information and management company, providing healthcare organizations with cloud-based financial and clinical performance management solutions; 2) purchase of Captivate Network, an IP-enabled digital place-based media network with more than 10,000 screens across more than 1,000 commercial office buildings in the U.S. and Canada; 3) purchase of ReCept Holdings Inc., a provider of specialty pharmacy services, and subsequent add-on acquisitions of other specialty pharmacies; 4) Donuts.co, a leading domain name registry; and 5) sale of its portfolio company Agility Recovery Solutions Holdings Inc., a national leader in disaster recovery and business continuity solutions to LLR Partners
- » represented Todd Wagner and his affiliate, Chideo, in connection with the formation of Charity Network and the acquisitions of Charitybuzz and Prizeo, two online celebrity-based charitable fundraising platforms and Global Philanthropy Group, LLC, a provider of consulting services to philanthropic and charitable organizations
- » represented Academic Work X Group, an affiliate of Academic Work, one of the largest education, consulting and placement companies in Sweden, in connection with an investment in Wycode Academy which offers in-person computer programming classes
- » represented MasTec Inc. and its affiliates in a number of acquisitions, including 1) WesTower Communications Inc., a telecommunications services firm focusing on construction and

maintenance of communications infrastructure, for \$199 million; 2) Pacer Construction Holdings Corporation, a leading contractor in Western Canada focusing on infrastructure construction supporting the oil and gas production and processing, mining and transportation industries; 3) Speed Wire Inc., a provider of a broad range of technology deployment services to leading companies operating in the information technology, telecom, security, wireless and automation industries; 4) Dynis LLC, a telecommunication services firm and provider of a comprehensive suite of network planning, construction and implementation services to telecommunication, utility and enterprise customers in both the commercial and government sectors; 5) Big Country Energy, a U.S. and Canadian business specializing in the construction and maintenance of oil and gas pipelines and related facilities for \$103 million; 6) Bottom Line Services LLC, a company specializing in oil and gas pipeline and plant construction, from Howard Energy Partners; 7) Halsted Communications Ltd. an install-to-the-home contractor and 8) sale of DirectStar TV LLC to Red Ventures

- » represented Pine Tree Equity in a number of its investments, including 1) Jewelry Repair Enterprises Inc., the leading national franchisor of jewelry and watch repair centers; 2) the sale of its portfolio company, Celtic Capital Corporation, an asset-based lending business, to Pacific Western Bank; 3) the reacquisition of Celtic Capital Corporation, a provider of asset-based financing, from Pacific West Bank and 4) House Advantage, a provider of loyalty management software solutions for the casino and gaming industry
- » represented Providence Apparel in its acquisition of Gerber Childrenswear LLC, a leading marketer of infant and children's apparel and related products from Sun Capital Partners
- » represented Gerber Childrenswear in its acquisition of Triboro Quilt Mfg. Corp – a leading marketer of newborn and infant bedding, layette, bath and safe sleep products.
- » Represented the acquirer of Boxercraft Incorporated. Boxercraft, headquartered in Atlanta, Georgia, is a leading supplier of quality specialty apparel including spiritwear and licensed collegiate apparel. The company's mission is to build group spirit and pride by providing fun and unique spiritwear and cutting edge products to the youth, high school and collegiate markets.
- » represented Sol Bonan and Eliezer Elbaz, as the sellers of A.B. Property Services, Inc. (dba Happy Floors), a company engaged in the sale, marketing and distribution of flooring materials to Linsalata Capital Partners Fund VI, L.P.
- » represented HostForWeb Inc., a webhosting company and provider of domain registrations, and its affiliates in a number of strategic acquisitions
- » represented Ship Supply of Florida Inc. and its affiliates, global suppliers of high-quality goods and services to the maritime industry, including military vessels, cruise lines and other commercial vessels, in its sale to H.I.G. Capital
- » represented of Park One of Florida LLC, a valet parking company, and its owners in the sale of the business to Lanier Parking, a portfolio company of Antarctica Capital and Highbridge
- » representation of MGSCOMM, LLC, a Miami-based advertising and marketing firm, in the sale of assets to PCH Communications (an investment vehicle for PCH Holdings Group, LLC). Simultaneously, PCH acquired two other advertising and marketing businesses in order to combine them all
- » represented Ideiasnet, a Brazilian venture capital firm, in its sale of Bolsa de Mulher, a leading women's Internet group in Brazil, to Batanga Media, one of the largest independent digital content and social media companies in Latin America and Hispanic communities around the world
- » represented Ideiasnet's portfolio company, PadTec, a global manufacturer and solutions provider

of turnkey optical solutions, in its investment in ClariPhy Communications

- » represented employee benefits company Moroni Fantin LLC in its sale of assets to The Segal Group
- » represented the owners of North Star Seafood, a leading distributor of premium fresh and frozen seafood products, in their sale to Trivest Partners
- » represented Miami Research Associates, a multitherapeutic provider of clinical research services for drug development, to QPS LLC, a worldwide provider of preclinical and clinical research services to pharmaceutical and biotechnology clients
- » represented Fortissimo Capital, an Israeli private equity firm, in its sale of Advanced Answers on Demand Holdings, a company providing integrated software and technology solutions for healthcare providers, to Primus Capital
- » represented Sabra Interactive Inc., a co-founder of 1st Merchant Funding, a leading provider of merchant cash advances to small and medium-sized businesses, in the redemption of 1st Merchant's other co-founder
- » represented Rupari Food Services Inc., a leading supplier of pre-cooked, ready-to-eat pork ribs and other barbecue products, in its sale to Wind Point Partners
- » represented aerospace and aircraft repair company Aerosync Engineering & Consulting in its acquisition of Dixie Air Parts
- » represented Irving Place Capital in the acquisition of Alpha Packaging Holdings Inc., a leading blow molder of plastic bottles and jars for the nutraceutical, pharmaceutical and personal care markets; additionally, represented Alpha Packaging in a related add-on acquisition of Progressive Plastics
- » represented GTCR in the \$828 million acquisition of Protection One, Inc., a market-leading provider of electronic security services through a tender offer and subsequent merger
- » represented BC Partners in a number of investments, including 1) the acquisition of ATI Holding Company, a for-profit provider of post-secondary education throughout the U.S., from a consortium led by The Riverside Company; and 2) its \$350 million convertible preferred stock investment in Office Depot Inc.
- » represented Deutsche Bank and Goldman Sachs as financial advisors to The Stanley Works in connection with its \$4.5 billion merger with Black & Decker
- » represented Hubbell Incorporated, an international electrical and electronic product manufacturer, in its \$360 million acquisition of FCI Americas Inc. from FCI S.A., a leading manufacturer of electronic connectors and portfolio company of Bain Capital LLC; additionally, represented Hubbell Incorporated in numerous other strategic acquisitions and dispositions related to the electrical and electronic product manufacturing industry
- » represented One Equity Partners in the acquisition of Precision Gear Holdings LLC, a leading supplier of machinery and equipment to the wind power, aerospace, aviation, oil and mining industries, from First Atlantic Capital Ltd.
- » represented Energy Capital Partners in its \$1.34 billion acquisition of Northeast Utilities' competitive generation assets in Connecticut and Massachusetts
- » represented Eli Lilly and Company in the acquisition of Alnara Pharmaceuticals Inc., a privately held biotechnology company developing protein therapeutics for the treatment of metabolic diseases
- » represented Goss International, a printing equipment supplier owned by a consortium led by

MatlinPatterson Global Opportunities Partners, in a sale of shares to Shanghai Electric (Group) Corporation, a Chinese utility and equipment manufacturing conglomerate

- » represented Liberty Global Inc., the leading international cable operator, in the \$4 billion sale of its stake in Japanese cable TV operator Jupiter Telecommunications Co. Ltd. to KDDI Corp., Japan's second largest wireless services provider
- » represented Unity Media S.C.A, which is owned by a consortium of private equity firms led by BC Partners and Apollo Global Management, in its \$5.2 billion sale of Unitymedia GmbH, Germany's second largest cable operator to Liberty Global Inc.
- » represented Kohlberg Kravis Roberts & Co. in the purchase of \$300 million senior secured notes and 40 million warrants issued by Eastman Kodak Company
- » represented a consortium including Cinven, Apax Partners and The Carlyle Group in the sale of MediMedia USA Inc., a specialty healthcare communications, publishing and medical education company, to Vestar Capital Partners
- » represented the independent directors of Doral Financial Corporation, the holding company of Doral Bank, in its leveraged recapitalization and sale of a 90 percent interest to a financial consortium led by Bear Stearns Merchant Bank
- » represented AMC Entertainment Inc., the country's second largest movie theater chain, in its merger with Loews Cineplex Entertainment Corporation, the country's third largest movie theater chain; represented AMC Entertainment Inc. in its subsequent reorganization and recapitalization, including shareholder arrangements among J.P. Morgan Partners, Apollo Management, The Carlyle Group, Bain Capital Partners and Spectrum Equity Investors
- » represented Mueller Water Products Inc., a leader in the North American water infrastructure industry, in connection with its conversion of its outstanding shares of Series B Common Stock into shares of its Series A Common Stock

## Speaking Engagements

- » Representations and Warranties Insurance: A High-Level Summary and Market Update, Illinois Venture Capital Association (IVCA) Luncheon, March 10, 2015

## Memberships

- » Nicklaus Children's Hospital Foundation - Nicklaus Children's Young Ambassadors (NCYA), 2014-2017
- » American Bar Association

## Education

- » University of Pennsylvania Law School, J.D.
- » University of Pennsylvania, Certificate, Business Economics and Public Policy, Wharton School of Business
- » University of Florida, B.S.B.A., Finance, Minor in Economics, *high honors*

## Bar Admissions

- » Florida
  - » New York
-





**Early Learning Coalition Board of Directors Meeting**

**June 4, 2018**

**Resolution: 06042018-01**

**Action Requested: Authorize the President and CEO to negotiate, execute and receive funds from Save the Children to provide training for hurricane preparedness and psychosocial support for childcare providers, children and families in Miami-Dade and Monroe counties.**

**Fiscal Impact: An approximate amount of \$1,500,000.00 over the next two fiscal years, which is subject to the availability of funding.**

**Funding Source: Save the Children**

**Strategic Goal:**

<input checked="" type="checkbox"/> Neediest Children	<input checked="" type="checkbox"/> Providers
<input checked="" type="checkbox"/> Youngest Children	<input type="checkbox"/> Internal Capacity
<input checked="" type="checkbox"/> Educate All	<input checked="" type="checkbox"/> Funding

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**RESOLUTION: 06042018-01**

**AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE, EXECUTE AND RECEIVE FUNDS FROM SAVE THE CHILDREN TO PROVIDE TRAINING FOR HURRICANE PREPAREDNESS AND PSYCHOSOCIAL SUPPORT FOR CHILDCARE PROVIDERS, CHILDREN AND FAMILIES IN MIAMI-DADE AND MONROE COUNTIES.**

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval;

WHEREAS, the Board approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Board that the President and CEO is authorized to negotiate, execute and receive funds from Save the Children to provide training for hurricane preparedness and psychosocial support for childcare providers, children and families in Miami-Dade and Monroe counties.

The foregoing resolution and attachment was offered by \_\_\_\_\_, who moved its approval. The motion was seconded by \_\_\_\_\_, and upon being put to a vote, the vote was as follows: \_\_\_\_\_.

The vote was recorded as listed in the attached roll sheet.

The chairperson thereupon declared this resolution duly passed and adopted this 4<sup>th</sup> day of June, 2018.

EARLY LEARNING COALITION  
OF MIAMI-DADE/MONROE, INC,

By: \_\_\_\_\_  
Board Secretary

**Background:**

Save the Children is an international non-governmental organization that promotes children's rights, provides relief and helps support children globally. Save the Children works worldwide and supports children in 120 countries, providing support for health, education, protection and disaster relief.

Funding from Save the Children is intended to bring training and coaching for hurricane/disaster preparedness and psychosocial support for childcare providers, children and families of Miami-Dade and Monroe Counties. The psychosocial support includes strength-based curricula utilization (Journey of Hope and Shelter from the Storm), best practice and research models to help children and adults normalize emotions and develop positive coping strategies to face everyday stressors and challenges in life.



**Early Learning Coalition Board of Directors Meeting**

**June 4, 2018**

**Resolution: 06042018-02**

**Action Requested: Authorize the President and CEO to apply for 2.6% Cost of Living Adjustment (COLA) funds for the Early Head Start-Child Care Partnership Grant.**

**Fiscal Impact: An approximate amount of \$248,479.37 for fiscal year 2018-2019, which is subject to the availability of funding.**

**Funding Source: U.S. Department of Health and Human Services, Administration for Children and Families**

**Strategic Goal:**

- Neediest Children**
- Youngest Children**
- Educate All**

- Providers**
- Internal Capacity**
- Funding**

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**RESOLUTION: 06042018-02**

**AUTHORIZE THE PRESIDENT AND CEO TO APPLY FOR 2.6% COST OF LIVING ADJUSTMENT (COLA) FUNDS FOR THE EARLY HEAD START-CHILD CARE PARTNERSHIP GRANT.**

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval;

WHEREAS, the Board approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Board that the President and CEO is authorized to apply for 2.6% Cost of Living Adjustment (COLA) funds for the Early Head Start-Child Care Partnership Grant.

The foregoing resolution and attachment was offered by \_\_\_\_\_, who moved its approval. The motion was seconded by \_\_\_\_\_, and upon being put to a vote, the vote was as follows:  
\_\_\_\_\_.

The vote was recorded as listed in the attached roll sheet.

The chairperson thereupon declared this resolution duly passed and adopted this 4<sup>th</sup> day of June, 2018.

EARLY LEARNING COALITION  
OF MIAMI-DADE/MONROE, INC,

By: \_\_\_\_\_  
Board Secretary

**Background:**

The President signed Public Law 115-141, the Consolidated Appropriations Act, 2018, on March 23, 2018. Included is \$9,863,095.00 for programs under the Head Start Act, an increase of \$610 million over the fiscal year (FY) 2017 funding level.

Of this increase, \$216 million provides grantees a 2.6 percent cost-of-living adjustment (COLA).





**Early Learning Coalition Board of Directors Meeting**

**June 4, 2018**

**Resolution: 06042018-03**

**Action Requested: Authorize the President and CEO to negotiate, execute and receive funds for the Initial Budget for fiscal year 2018-2019.**

**Fiscal Impact: An approximate amount of \$203,704,223.00 for fiscal year 2018-2019, which is subject to the availability of funding.**

**Funding Source: All Funding Sources**

**Strategic Goal:**

<input type="checkbox"/> Neediest Children	<input type="checkbox"/> Providers
<input type="checkbox"/> Youngest Children	<input type="checkbox"/> Internal Capacity
<input type="checkbox"/> Educate All	<input checked="" type="checkbox"/> Funding

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**RESOLUTION: 06042018-03**

**AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE, EXECUTE AND RECEIVE FUNDS FOR THE INITIAL BUDGET FOR FISCAL YEAR 2018-2019.**

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval;

WHEREAS, the Board approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Board that the President and CEO is authorized to negotiate, execute and receive funds for the Initial Budget for fiscal year 2018-2019.

The foregoing resolution and attachment was offered by \_\_\_\_\_, who moved its approval. The motion was seconded by \_\_\_\_\_, and upon being put to a vote, the vote was as follows: \_\_\_\_\_.

The vote was recorded as listed in the attached roll sheet.

The chairperson thereupon declared this resolution duly passed and adopted this 4<sup>th</sup> day of June, 2018.

EARLY LEARNING COALITION  
OF MIAMI-DADE/MONROE, INC,

By: \_\_\_\_\_  
Board Secretary

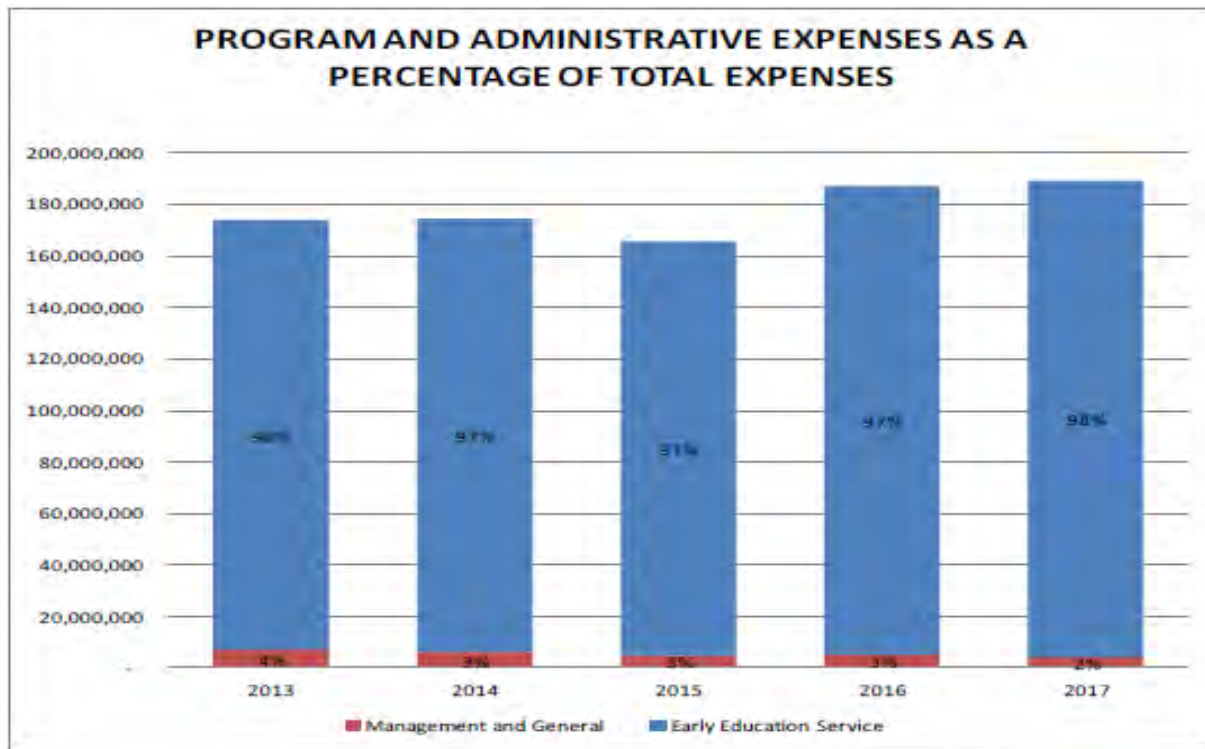
**Background:**

The Early Learning Coalition’s fiscal year begins July 1, 2018. The Final Notice of Award will not be issued by the Office of Early Learning (“OEL”) until the end of June and current year grant closeouts will not be finalized until July 2018. Therefore, the initial budget is based on the following, current and projected, activity:

SCHOOL READINESS		VPK		EARLY HEAD START		TCT		Other		TOTAL	
Category	Forecast	Category	Forecast	Category	Forecast	Category	Forecast	Category	Forecast	Category	Forecast
<b>REVENUE:</b>	118,543,799	<b>REVENUE:</b>	58,657,659	<b>REVENUE:</b>	9,789,273	<b>REVENUE:</b>	13,880,000				
								Refugee	1,350,000	State of Florida	177,701,458
								Teen Parent	545,000	Office of Head Start	9,789,273
								* Other	936,492	The Children's Trust	13,880,000
								<b>REVENUE:</b>	2,833,492	Refugee	1,350,000
										Teen Parent	545,000
										Other	936,492
										<b>TOTAL REVENUE:</b>	203,704,223
<b>EXPENDITURES</b>		<b>EXPENDITURES</b>		<b>EXPENDITURES</b>		<b>EXPENDITURES</b>		<b>EXPENDITURES</b>		<b>EXPENDITURES</b>	
Salary and Fringe	11,740,113	Salary and Fringe	1,601,621	Salary and Fringe	2,428,638	Salary and Fringe	1,100,000	Salary and Fringe	438,492	Salary and Fringe	17,308,864
Child Care Services	99,859,407	Child Care Services	96,502,663	Child Care Services	5,874,547	Child Care Services	12,680,000	Child Care Services	2,395,000	Child Care Services	177,311,617
Contractual Services	3,774,203	Contractual Services	121,550	Contractual Services	645,050	Contractual Services		Contractual Services		Contractual Services	4,540,885
Occupancy	1,240,552	Occupancy	185,250	Occupancy	163,047	Occupancy	100,000	Occupancy		Occupancy	1,688,888
Travel/Conf/Dev	291,079	Travel/Conf/Dev	14,835	Travel/Conf/Dev	35,014	Travel/Conf/Dev		Travel/Conf/Dev		Travel/Conf/Dev	340,924
Program Activity	1,245,606	Program Activity	75,000	Program Activity	303,273	Program Activity		Program Activity		Program Activity	1,623,879
IT	210,600	IT	110,890	IT	14,862	IT		IT		IT	336,352
Other	182,118	Other	45,850	Other	324,846	Other		other		Other	552,814
<b>TOTAL EXP</b>	118,543,799	<b>TOTAL EXP</b>	58,657,659	<b>TOTAL EXP</b>	9,789,273	<b>TOTAL EXP</b>	13,880,000	<b>TOTAL EXP</b>	2,833,492	<b>TOTAL EXP</b>	203,704,223

Breakdown of Revenue				Breakdown of Revenue			
Forecast:				Forecast:			
SR	115,873,358			* Other:	750,000		
CCCP	2,294,298			PPP:	6,000,000	Save the Children:	8,000
PPP	376,142			Contracted Slots:	6,000,000	OrKey/Largo	8,000
Total	118,543,799			SMS:	650,000	UF Landinger	43,750
				CCCP:	1,230,000	VPK DAMI	136,742
				Total:	13,880,000	Total:	936,492



Source: Financial Report from Verdeja, De Armas & Trujillo, LLP, for Early Learning Coalition of Miami-Dade/Monroe, Inc. [Pg.6]



**Early Learning Coalition Board of Directors Meeting**

**June 4, 2018**

**Resolution: 06042018-04**

**Action Requested: Authorize the President and CEO to negotiate and execute the lease listed in the background section of this resolution.**

**Fiscal Impact: An approximate amount of \$28,000.00 per fiscal year, which is subject to the availability of funding.**

**Funding Source: POOL\***

**Strategic Goal:**

<input checked="" type="checkbox"/> Neediest Children	<input checked="" type="checkbox"/> Providers
<input checked="" type="checkbox"/> Youngest Children	<input checked="" type="checkbox"/> Internal Capacity
<input checked="" type="checkbox"/> Educate All	<input type="checkbox"/> Funding

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**RESOLUTION: 06042018-04**

**AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE THE LEASE LISTED IN THE BACKGROUND SECTION OF THIS RESOLUTION.**

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval;

WHEREAS, the Board approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Board that the President and CEO is authorized to negotiate and execute the lease listed in the background section of this resolution.

The foregoing resolution and attachment was offered by \_\_\_\_\_, who moved its approval. The motion was seconded by \_\_\_\_\_, and upon being put to a vote, the vote was as follows: \_\_\_\_\_.

The vote was recorded as listed in the attached roll sheet.

The chairperson thereupon declared this resolution duly passed and adopted this 4<sup>th</sup> day of June, 2018.

EARLY LEARNING COALITION  
OF MIAMI-DADE/MONROE, INC,

By: \_\_\_\_\_  
Board Secretary

**Background:**

This resolution is requesting authorization for the President and CEO to negotiate and execute the lease listed in the table below. The total amount of the lease is approximately \$28,000.00, per fiscal year.

The following table describes the lease:

Center	Location Address	Term	Contract Amount (average per year)
Cutler Bay	18951 S.W. 106 <sup>th</sup> Avenue, B202, Cutler Bay, Florida 33157	5 years	\$28,000.00

\* POOL (Specific Funding Sources): Department of Health and Human Services, Administration for Children and Families, Florida Department of Children and Families, Department of Education Office of Early Learning Miami-Dade and Monroe (School Readiness Services, Voluntary Prekindergarten Services), Save the Children Federation, Inc., The Nemours Foundation





**Early Learning Coalition Board of Directors Meeting**

**June 4, 2018**

**Resolution: 06042018-05**

**Action Requested:** Authorize the President and CEO to accept \$201,251.00 from the Department of Education, Office of Early Learning for the Early Learning Performance Funding Project.

**Fiscal Impact:** An approximate amount of \$201,251.00 for fiscal year 2017-2018, which is subject to the availability of funding.

**Funding Source:** Department of Education, Office of Early Learning

**Strategic Goal:**

<input checked="" type="checkbox"/> Neediest Children	<input checked="" type="checkbox"/> Providers
<input checked="" type="checkbox"/> Youngest Children	<input type="checkbox"/> Internal Capacity
<input checked="" type="checkbox"/> Educate All	<input checked="" type="checkbox"/> Funding

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**RESOLUTION: 06042018-05**

**AUTHORIZE THE PRESIDENT AND CEO TO ACCEPT \$201,251.00 FROM THE DEPARTMENT OF EDUCATION, OFFICE OF EARLY LEARNING FOR THE EARLY LEARNING PERFORMANCE FUNDING PROJECT.**

WHEREAS, the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board") has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Finance Committee is in agreement with the goals described therein;

WHEREAS, the Finance Committee recommends approving this action and has presented said action to the Board for adoption and approval;

WHEREAS, the Board approves the adoption of this action;

NOW, THEREFORE, be it resolved by the Board that the President and CEO is authorized to accept \$201,251.00 from the Department of Education, Office of Early Learning for the Early Learning Performance Funding Project.

The foregoing resolution and attachment was offered by \_\_\_\_\_, who moved its approval. The motion was seconded by \_\_\_\_\_, and upon being put to a vote, the vote was as follows: \_\_\_\_\_.

The vote was recorded as listed in the attached roll sheet.

The chairperson thereupon declared this resolution duly passed and adopted this 4<sup>th</sup> day of June, 2018.

EARLY LEARNING COALITION  
OF MIAMI-DADE/MONROE, INC,

By: \_\_\_\_\_  
Board Secretary

**Background:**

The Department of Education, Office of Early Learning has made an update to our Notice of Award with additional Performance Funding Project funds in order to give annual payment adjustments for programs in Tiers 2-5 that meet the eligibility criteria determined by the Office of Early Learning. Instructors and directors that successfully complete their assigned Performance Funding Project quality improvement strategies are eligible for incentive stipends, contingent upon available funding.

# Early Learning Coalition of Miami-Dade/Monroe

School Readiness Slot Utilization Snapshot - Miami-Dade

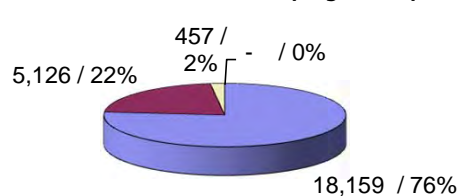
April 2018

(all dollar amounts in thousands '000)

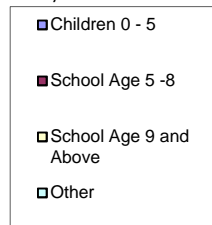
Children Served	Amount
Total actual paid - YTD	29,211
Total actual paid - April 2018	<b>22,546</b>
Net Slot Payment and Gold Seal	\$ 7,473
Match (BG8 and CCEP)	\$ 284
Total cost (in thousands) (incl match)	<b>\$ 8,432</b>
<b>Change month over month</b>	
Total Net Increase(decrease) children	(528)
<b>Monthly Activity</b>	<b>Amount</b>
Beginning Census	23,074
NET Increase/(Decrease)	(528)
<b>Total</b>	<b>22,546</b>
<b>Current Data</b>	
Enrolled As of May 21, 2018	23,260
Projected Paid for May (96% of enrolled)	22,330
<b>Waitlist</b>	
Ages 0-5	3,146
Ages 6-9	362
Ages 10-13	84
<b>VPK Enrolled As of May 21, 2018</b>	
Regular	20,135
Summer	-
SISP	27
<b>VPK Total Actual Paid - April 2018</b>	
SISP	22
Regular	20,575
Summer	-
<b>VPK Total Actual Paid - YTD</b>	
SISP	59
Regular	22,211
Summer	276

Eligibility Breakdown	Children Paid by Billing Group		Dollars Paid by Billing Group	
	Receiving Service	% of Total	Amount*	% of Total
Type				
AT Risk (BG1)	2,337	10.29%	\$999.93	12.27%
Income Eligible (BG8)	17,214	75.80%	\$6,256.64	76.79%
Florida One Parent	-	0.00%	\$ -	0.00%
Transitional Child Care (BG5)	812	3.58%	\$296.72	3.64%
Work Force Development (BG3x)	840	3.70%	\$311.23	3.82%
CCEP (Purchasing Pool) (CCPP)	1,507	6.64%	\$283.63	3.48%
ARRA	-	0.00%	\$ -	0.00%
BGSNT	-	0.00%	\$ -	0.00%
BGCSD&BGCSO	-	0.00%	\$0.00	0.00%
<b>Total</b>	<b>22,710</b>	<b>100%</b>	<b>\$8,148.16</b>	<b>100%</b>
Minus 164 Overlap	<b>22,546</b>			
GOLD SEAL			\$675.62	8.29%
categories above)	-	-	\$ -	-
SFW GOLD SEAL			\$ -	-
Age Break Down	All Eligible Clients-Paid		Dollars Paid by Age Category	
Type	Receiving Service	% of Total	Amount-\$	% of Total
Infant	3,603	15.98%	\$3,158.90	19.38%
Toddler	3,884	17.22%	\$3,135.72	19.24%
Three Year Old	4,386	19.45%	\$3,311.55	20.31%
Pre-School	6,286	27.87%	\$4,141.72	25.41%
<i>Sub-Total</i>	<i>18,159</i>	<i>80.52%</i>	<i>\$13,747.88</i>	<i>84.34%</i>
School Age: 6 yrs	2,091	12.26%	\$483.32	2.96%
School Age: 7 yrs	1,368	8.02%	\$313.12	1.92%
School Age: 8 yrs	781	4.58%	\$174.61	1.07%
Unduplicated School Age: 5 - 8 yrs**	5,126	30.10%	\$1,176.86	7.22%
School Age: 9 yrs and above	457	2.68%	\$99.85	0.61%
<b>School Age (Duplicated)</b>	<b>30</b>	<b>0.18%</b>	<b>\$0.00</b>	<b>0.00%</b>
School Age (Unduplicated)	5,553	24.62%	\$2,553.41	15.66%
Other	-	0.00%	\$0.00	0.00%
<i>Sub-Total</i>	<i>5,553</i>	<i>24.62%</i>	<i>\$2,553.41</i>	<i>15.66%</i>
<b>Total</b>	<b>22,553</b>	<b>105%</b>	<b>\$16,301.29</b>	<b>100%</b>

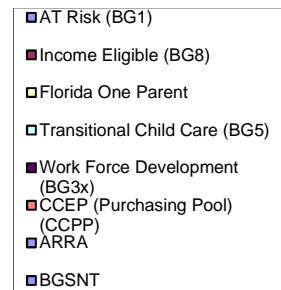
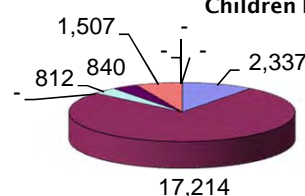
Children By Age Group



\*\*There are 913 5-year-old within this count.



Children Paid by BG Group



Note: Legends with too small percentage are not shown on the pie chart.

# Early Learning Coalition of Miami-Dade/Monroe

School Readiness Slot Utilization Snapshot - Monroe

April 2018

(all dollar amounts in thousands '000)

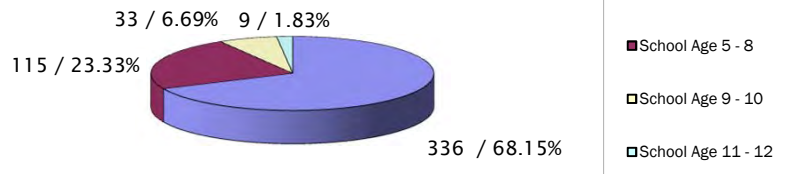
Children Served	Amount
Total actual paid - April 2018	458
Net Slot Payment and Gold Seal	\$ 143
Match (BG8 and CCEP)	\$ 2
Total cost (in thousands) (incl match)	\$ 150
<b>Change month over month</b>	
Total Net Increase(decrease) children	(6)
<b>Monthly Activity</b>	
Beginning Census	464
Net Increase/(Decrease)	(6)
<b>Total</b>	<b>458</b>

<b>Current Data</b>	
Enrolled as of May 21, 2018	450
Projected Paid for May (96% of enrolled)	432
<b>Waitlist</b>	
Ages 0-5	0
Ages 6-9	0
Ages 10-13	0
VPK Enrolled as of May 21, 2018	434
VPK Total Actual Paid - April 2018	434

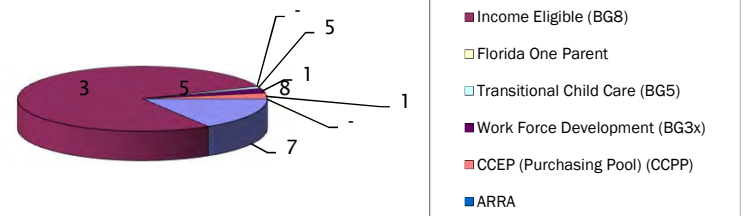
Eligibility Breakdown	Children Paid by Billing Group		Dollars Paid by Billing Group	
	Receiving % of Service	Total	Amount	% of Total
Type				
AT Risk (BG1)	75	16.23%	\$30.43	20.57%
Income Eligible (BG8)	358	77.49%	\$109.55	74.06%
Florida One Parent	-	0.00%	\$-	0.00%
Transitional Child Care (BG5)	5	1.08%	\$1.75	1.18%
Work Force Development (BG3x)	11	2.38%	\$3.69	2.50%
CCEP (Purchasing Pool) (CCPP)	13	2.81%	\$2.50	1.69%
ARRA	-	0.00%	\$0.00	0.00%
<b>Total</b>	<b>462</b>	<b>100%</b>	<b>\$147.92</b>	<b>100%</b>
Minus 4 Overlap	458			
GOLD SEAL	-	-	\$5.29	3.57%
BGCSD+BGCSO	-	0.00%	-	0.00%
Age Break Down	All Eligible Clients-Paid		Dollars Paid by Age Category	
Type	Receiving % of Service	Total	Amount-\$	% of Total
Infant	71	14.43%	\$55.70	18.83%
Toddler	68	13.82%	\$55.07	18.62%
Three Year Old	76	15.45%	\$57.81	19.54%
Pre-School	121	24.59%	\$68.05	23.00%
<i>Sub-Total</i>	<i>336</i>	<i>68.29%</i>	<i>\$236.63</i>	<i>79.98%</i>
School Age: 6	40	8.13%	\$5.89	1.99%
School Age: 7	34	6.91%	\$7.42	2.51%
School Age: 8	31	6.30%	\$5.85	1.98%
School Age: 5 - 8**	115	23.37%	\$22.05	7.45%
School Age: 9 - 10	33	6.71%	\$5.56	1.88%
School Age: 11 - 12	9	1.83%	\$2.00	0.67%
School Age: Other Age	0	0.00%	\$0.00	0.00%
School Age Total	156	31.71%	\$59.22	20.02%
Other	-	0.00%	\$-	0.00%
<i>Sub-Total</i>	<i>156</i>	<i>31.71%</i>	<i>\$59.22</i>	<i>20.02%</i>
<b>Total</b>	<b>492</b>	<b>100%</b>	<b>\$295.85</b>	<b>100%</b>
Minus 34 Overlap	458			

\*\*There are 16 5-year-old within this count.

Children By Age Group



Children Paid by BG Group



# Early Learning Coalition of Miami-Dade/Monroe

EHS Slot Utilization Snapshot - Miami-Dade

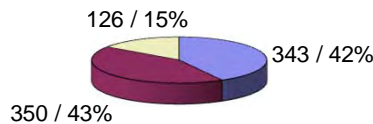
April 2018

(all dollar amounts in thousands '000)

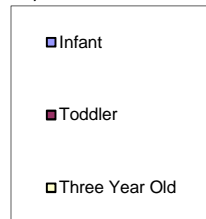
Children Served	Amount
Total actual paid - YTD	1,238
Total actual paid - April 2018	765
Net Slot Payment and Gold Seal Match (BG8 and CCEP)	\$ 537
Total cost (in thousands) (incl match)	\$ -
<b>Change month over month</b>	
Total Net Increase(decrease) children	4
<b>Monthly Activity</b>	
Beginning Census	761
NET Increase/(Decrease)	4
<b>Total</b>	<b>765</b>
<b>Current Data</b>	
Enrolled As of May 21, 2018	746
Projected Paid for May (96% of enrolled)	716
Waitlist	274

Eligibility Breakdown	Children Paid by Billing Group		Dollars Paid by Billing Group	
	Receiving Service	% of Total	Amount*	% of Total
EHS	765	100.00%	\$536.67	100.00%
<b>Total</b>	<b>765</b>	<b>100%</b>	<b>\$536.67</b>	<b>100%</b>
Minus 0 Overlap	765			
GOLD SEAL			\$0.00	0.00%
categories above)	-		\$ -	
SFW GOLD SEAL			\$ -	-
Age Break Down	All Eligible Clients-Paid		Dollars Paid by Age Category	
Type	Receiving Service	% of Total	Amount-\$	% of Total
Infant	343	41.88%	\$442.03	41.18%
Toddler	350	42.74%	\$469.98	43.79%
Three Year Old	126	15.38%	\$161.32	15.03%
Pre-School	0	0.00%	\$0.00	0.00%
<i>Sub-Total</i>	<b>819</b>	<b>100.00%</b>	<b>\$1,073.34</b>	<b>100.00%</b>
School Age: 6 yrs	0	0.00%	\$0.00	0.00%
School Age: 7 yrs	0	0.00%	\$0.00	0.00%
School Age: 8 yrs	0	0.00%	\$0.00	0.00%
Unduplicated School Age: 5 - 8 yrs**	0	0.00%	\$0.00	0.00%
School Age: 9 yrs and above	0	0.00%	\$0.00	0.00%
<b>School Age Total Includes 0 Overlap</b>	<b>0</b>	<b>0.00%</b>	<b>\$0.00</b>	<b>0.00%</b>
School Age (Unduplicated)	0	0.00%	\$0.00	0.00%
Other	-	0.00%	\$0.00	0.00%
<i>Sub-Total</i>	-	0.00%	\$0.00	0.00%
<b>Total</b>	<b>819</b>	<b>100%</b>	<b>\$1,073.34</b>	<b>100%</b>
Minus 54 Overlap	765			

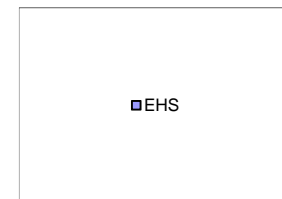
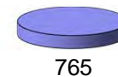
Children By Age Group



\*\*There are 0 5-year-old within this count.



Children Paid by BG Group



Note: Legends with too small percentage are not shown on the pie chart.



# Early Learning Coalition of Miami-Dade/Monroe

DCF Title V Slot Utilization Snapshot - Miami-Dade

April 2018

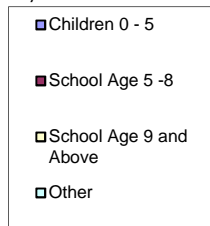
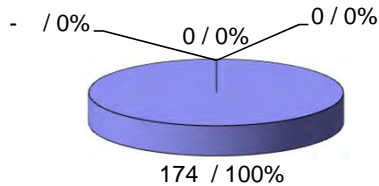
(all dollar amounts in thousands '000)

Children Served	Amount
Total actual paid - YTD	516
Total actual paid - April 2018	226
Net Slot Payment and Gold Seal Match (BG8 and CCEP)	\$ 65
	\$ -
Total cost (in thousands) (incl match)	\$ 70
<b>Change month over month</b>	
Total Net Increase(decrease) children	(2)
<b>Monthly Activity</b>	<b>Amount</b>
Beginning Census	228
NET Increase/(Decrease)	(2)
<b>Total</b>	<b>226</b>
<b>Current Data</b>	
Enrolled As of May 21, 2018	181
Projected Paid for May (96% of enrolled)	174

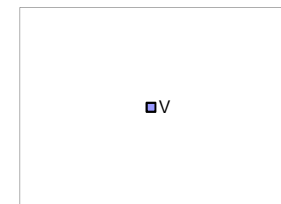
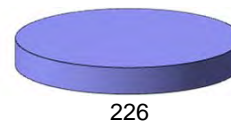
Eligibility Breakdown	Children Paid by Billing Group		Dollars Paid by Billing Group	
	Receiving Service	% of Total	Amount*	% of Total
V	226	100.00%	\$70.14	100.00%
<b>Total</b>	<b>226</b>	<b>100%</b>	<b>\$70.14</b>	<b>100%</b>
<b>Minus 0 Overlap</b>	<b>226</b>			
GOLD SEAL			\$5.02	7.15%
categories above)	-		\$ -	
SFW GOLD SEAL			\$ -	-
Age Break Down	All Eligible Clients-Paid		Dollars Paid by Age Category	
Type	Receiving Service	% of Total	Amount-\$	% of Total
Infant	53	22.27%	\$43.83	31.24%
Toddler	34	14.29%	\$24.22	17.27%
Three Year Old	43	18.07%	\$29.49	21.02%
Pre-School	44	18.49%	\$23.55	16.79%
<i>Sub-Total</i>	<i>174</i>	<i>73.11%</i>	<i>\$121.09</i>	<i>86.32%</i>
School Age: 6 yrs	0	0.00%	\$0.00	0.00%
School Age: 7 yrs	0	0.00%	\$0.00	0.00%
School Age: 8 yrs	0	0.00%	\$0.00	0.00%
Unduplicated School Age: 5 - 8 yrs**	0	0.00%	\$0.00	0.00%
School Age: 9 yrs and above	0	0.00%	\$0.00	0.00%
<b>School Age Total Includes -64 Overlap</b>	<b>0</b>	<b>0.00%</b>	<b>\$0.00</b>	<b>0.00%</b>
School Age (Unduplicated)	64	26.89%	\$19.19	13.68%
Other	-	0.00%	\$0.00	0.00%
<i>Sub-Total</i>	<i>64</i>	<i>26.89%</i>	<i>\$19.19</i>	<i>13.68%</i>
<b>Total</b>	<b>238</b>	<b>100%</b>	<b>\$140.28</b>	<b>100%</b>
<b>Minus 12 Overlap</b>	<b>226</b>			

\*\*There are 0 5-year-old within this count.

Children By Age Group



Children Paid by BG Group



Note: Legends with too small percentage are not shown on the pie chart.

## APRIL 2018 BTA AMEX

Trans. Date	AMEX Description	Amount	ELC Description	Dist Code PAYROLL CODE
4/4/2018	Rosen Plaza	\$ 278.00	Rosen Plaza lodging for L. Jones to attend AELC Symposium 04-25 to 04-28	520EHO
4/4/2018	Rosen Plaza	\$ 278.00	Rosen Plaza lodging for E. Ramirez to attend AELC Symposium 04-25 to 04-28	520EHO
4/4/2018	Rosen Plaza	\$ 278.00	Rosen Plaza lodging for C. Santana to attend AELC Symposium 04-25 to 04-28	520EHO
4/4/2018	Rosen Plaza	\$ 278.00	Rosen Plaza lodging for C. Burkhalter to attend AELC Symposium 04-25 to 04-28	520EHO
4/17/2018	Hilton Garden Inn / Ref# 00165357 / 04-16	\$ 331.46	Hilton Garden lodging for J. Olivio to attend Managing Comprehensive Health Services	520EHO
4/20/2018	Hilton Garden Inn Charleston / Ref# 00156831	\$ 532.68	Hilton Garden lodging for Z. De Loach to attend Managing Comprehensive Health Services	520EHO
4/28/2018	Budget rent a car / RA# 709495231	\$ 164.99	Budget car rental for C. Burkhalter to attend AELC Symposium 04-25 to 04-28	520EHO

**\$ 2,141.13**

Quarterly Breakdown - Airfare, Hotel, Car Rental	
Total Airfare March	\$ -
Total Hotel March	\$ 1,976.14
Total car rental & tolls March	\$ 164.99

**\$ 2,141.13**



**Programs, Policy and Strategy Committee Meeting**

**June 4, 2018**

**Resolution: 06042018-01**

**Action Requested: Authorize the President and CEO to negotiate, execute and receive funds from Save the Children to provide training for hurricane preparedness and psychosocial support for childcare providers, children and families in Miami-Dade and Monroe counties.**

**Fiscal Impact: An approximate amount of \$1,500,000.00 over the next two fiscal years, which is subject to the availability of funding.**

**Funding Source: Save the Children**

**Strategic Goal:**

- Neediest Children**
- Youngest Children**
- Educate All**

- Providers**
- Internal Capacity**
- Funding**

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**RESOLUTION: 06042018-01**

**AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE, EXECUTE AND RECEIVE FUNDS FROM SAVE THE CHILDREN TO PROVIDE TRAINING FOR HURRICANE PREPAREDNESS AND PSYCHOSOCIAL SUPPORT FOR CHILDCARE PROVIDERS, CHILDREN AND FAMILIES IN MIAMI-DADE AND MONROE COUNTIES.**

WHEREAS, the Program Committee has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Program Committee is in agreement with the goals described therein;

WHEREAS, the Program Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Program Committee shall present this action to the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall recommend that the Board approve this action at the next meeting of the Board.

**Background:**

Save the Children is an international non-governmental organization that promotes children's rights, provides relief and helps support children globally. Save the Children works worldwide and supports children in 120 countries, providing support for health, education, protection and disaster relief.

Funding from Save the Children is intended to bring training and coaching for hurricane/disaster preparedness and psychosocial support for childcare providers, children and families of Miami-Dade and Monroe Counties. The psychosocial support includes strength-based curricula utilization (Journey of Hope and Shelter from the Storm), best practice and research models to help children and adults normalize emotions and develop positive coping strategies to face everyday stressors and challenges in life.



**Programs, Policy and Strategy Committee Meeting**

**June 4, 2018**

**Resolution: 06042018-02**

**Action Requested: Authorize the President and CEO to negotiate and execute the contracts listed within the background section of this resolution, adding all funding sources and shared services as allowed under funder's guidelines.**

**Fiscal Impact: An approximate amount of \$10,921,438.50 for fiscal year 2018-2019, which is subject to the availability of funding.**

**Funding Source: Multiple Funding Sources, as listed below\***

**Strategic Goal:**

<input checked="" type="checkbox"/> Neediest Children	<input checked="" type="checkbox"/> Providers
<input checked="" type="checkbox"/> Youngest Children	<input checked="" type="checkbox"/> Internal Capacity
<input checked="" type="checkbox"/> Educate All	<input type="checkbox"/> Funding

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**RESOLUTION: 06042018-02**

**AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE AND EXECUTE THE CONTRACTS LISTED WITHIN THE BACKGROUND SECTION OF THIS RESOLUTION, ADDING ALL FUNDING SOURCES AND SHARED SERVICES AS ALLOWED UNDER FUNDER'S GUIDELINES.**

WHEREAS, the Program Committee has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Program Committee is in agreement

with the goals described therein;

WHEREAS, the Program Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Program Committee shall present this action to the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall recommend that the Board approve this action at the next meeting of the Board.

\* APOOL (Specific Funding Sources): Department of Health and Human Services (EHS), Administration for Children and Families (EHS), Florida Department of Children and Families, Department of Education Office of Early Learning Miami-Dade and Monroe - School Readiness Services (OEL-SR), Department of Education Office of Early Learning Miami-Dade and Monroe - Voluntary Prekindergarten Services (OEL-VPK), Save the Children Federation, Inc., The Nemours Foundation; Ocean Reef, The Children's Trust - Quality Counts and Professional Development Network (TCT-PDN QC and Prof. Dev.), Home Instruction for Parents of Preschool Youngsters - University of South Florida Board of Trustees for University of South Florida (HIPPY-USF)

**Background:**

PROGRAMS SERVICES CONTRACTS FY 2018-2019 OVER \$35,000.00					
Contractors for Program Services	Program	Funding Source	Term	Current FY 2017-2018 Amount	Proposed FY 2018-2019 Amount
Citrus Health Network	Developmental Screening Follow-up and Individualized Support	OEL-SR	July 1, 2018- June 30, 2019	\$770,000	\$770,000
Devereux Foundation - EHS	Environmental Classroom Assessment Services	EHS	August 1, 2018 - July 31, 2019	\$53,162.00	\$53,162.00
Citrus Health Network - EHS	Social Emotional Services	EHS		\$125,000.00	\$125,000.00
Florida International University	Developmental Assessments	OEL-SR	July 1, 2018 - June 30, 2019	\$143,748.42	\$143,748.42
Citrus Health Network - SR	Social Emotional Services	OEL-SR	July 1, 2018 - December 31, 2018	\$75,000.00	\$37,500.00
Citrus Health Network	Care Coordination	OEL-SR	July 1, 2018 - December 31, 2018	\$180,000.00	\$90,000.00
NON-PROGRAMS SERVICES CONTRACTS					
Verdeja, De Armas & Trujillo, LLP	External Auditing Services	APOOL	July 1, 2018- June 30, 2019	\$65,500	\$75,000
Bluejean Software, Inc.	Provider Portal Hosting and Dashboard Services	APOOL		\$200,000	\$200,000
PC Depot	Enterprise Network Support & Hosting Services	APOOL		\$185,000	\$185,000
Nonprofit Technologies, Inc.	MIP Accounting Software Services	APOOL		\$97,327	\$97,327
PROFESSIONAL SERVICES AGREEMENTS					
Miami Dade College	EHS Formal Education and Credentialing	EHS	August 1, 2018 - July 31, 2019	\$284,087.00	\$284,087.00
Bob De La Fuente, PLLC	Legal Services	APOOL	July 1, 2018- June 30, 2019	\$125,000.00	\$125,000.00
CDW Government, LLC	IT Equipment	APOOL		\$1,300,000.00	\$1,300,000.00
The Florida Keys Area Health Education Center	AHEC Health Screenings consultant	OEL-SR/OEL-VPK		\$25,000.00	\$25,000.00
N Bartels Consulting, LLC	SR Program Consultant	OEL-SR		\$16,660.00	\$10,000.00
Miami Children's Initiative (MCI)	Outreach Services and Training	OEL-SR/OEL-VPK		\$25,000.00	\$25,000.00
H.A. Contracting Corp.	EHS General Contractor	OEL-SR/OEL-VPK/MDCPS-TAP		\$4,639,000.00	Until the work is completed that falls under the current contract
SoFla	Phone Service, Maintenance & Support	APOOL		\$259,710.00	\$260,610.00
Teachstone Training, LLC	License Subscription	OEL-SR/EHS/ Prof Dev.		\$34,900.00	\$34,900.00
Teachstone Training, LLC	Professional Development and Resources	OEL-SR/EHS/ Prof Dev.		\$60,000.00	\$60,000.00
Simply Fabelous	Catering	EHS/Prof. Dev		\$50,104.50	\$50,104.50
University of Florida	Advance Coaching Support Program	OEL-SR		\$10,000.00	\$10,000.00
Kaplan Early Learning Company	Quality Materials Services	OEL-SR/EHS/Ocean Reef		\$1,100,000.00	\$1,100,000.00
Lakeshore Learning Materials	Quality Materials Services	OEL-SR/EHS/Ocean Reef		\$1,200,000.00	\$1,200,000.00
Early Childhood, LLC/DBA Discount School Supply	Quality Materials Services	OEL-SR/EHS/Ocean Reef		\$900,000.00	\$900,000.00
Beckers School Supplies	Quality Materials Services	OEL-SR/EHS/Ocean Reef		\$1,100,000.00	\$1,100,000.00
School Specialty, Inc.	Quality Materials Services/Office Supplies	OEL-SR/EHS/Ocean Reef		\$900,000.00	\$900,000.00
Scholastic, Inc.	Quality Materials Services	OEL-SR/EHS/Ocean Reef		\$800,000.00	\$800,000.00
Teaching Strategies, LLC	Curriculum Materials Services	OEL-SR/EHS/Ocean Reef		\$200,000.00	\$200,000.00
Robert-Leslie Publishing, LLC	Curriculum Materials Services	OEL-SR/EHS/Ocean Reef		\$200,000.00	\$200,000.00
Kaplan Early Learning Company	Curriculum Materials Services	OEL-SR/EHS/Ocean Reef		\$200,000.00	\$200,000.00
Houghton Mifflin Harcourt Publishing Company	Curriculum Materials Services	OEL-SR/EHS/Ocean Reef		\$200,000.00	\$200,000.00
Miami Janitorial Supplies, Inc.	Cleaning/Janitorial	APOOL		\$90,000.00	\$90,000.00
Staples Business Advantage	Office Supplies	APOOL		\$35,000.00	\$35,000.00
Innovative Software Solutions, Inc.	Office Supplies	APOOL	\$35,000.00	\$35,000.00	





**Programs, Policy and Strategy Committee Meeting**

**June 4, 2018**

**Resolution: 06042018-03**

**Action Requested:** Authorize the President and CEO to apply to, negotiate, execute and receive funds from the grantors listed in the background section of this resolution.

**Fiscal Impact:** An approximate amount of \$186,138,210.00 for fiscal year 2018-2019, which is subject to the availability of funding.

**Funding Source:** Florida Department of Education Office of Early Learning, Miami-Dade County & Monroe County School Boards Teenage Parent Program (TAP), The Children's Trust Administration, Florida Department of Children and Families, U.S. Department of Health, Ocean Reef, University of Florida Lastinger Center

**Strategic Goal:**

- Neediest Children
- Youngest Children
- Educate All

- Providers
- Internal Capacity
- Funding

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**RESOLUTION: 06042018-03**

**AUTHORIZE THE PRESIDENT AND CEO TO APPLY TO, NEGOTIATE, EXECUTE AND RECEIVE FUNDS FROM THE GRANTORS LISTED IN THE BACKGROUND SECTION OF THIS RESOLUTION.**

WHEREAS, the Program Committee has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Program Committee is in agreement with the goals described therein;

WHEREAS, the Program Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Program Committee shall present this action to the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall recommend that the Board approve this action at the next meeting of the Board.

**Background:**

Authorize the President and CEO to apply to, negotiate, execute and receive funds from the grantors listed below. This resolution is for a total amount of approximately \$186,138,210.00, which is subject to the availability of funding.

The following table describes the grants for fiscal year 2018-2019:

GRANTS Fiscal Year (FY) 2018-2019				
Grant	Program	Term	Current FY 2017-2018 Amount	Proposed FY 2018-2019 Amount
Department of Education Office of Early Learning	School Readiness	FY 2018-2019	\$116,848,618.00	\$116,848,618.00
Department of Education Office of Early Learning	Voluntary Prekindergarten Services		\$56,713,910.00	\$56,713,910.00
Department of Education Office of Early Learning	Voluntary Prekindergarten Services Outreach & Awareness and Monitoring Initiative		\$136,742.00	\$136,742.00
Department of Education Office of Early Learning	Performance Funding Pilot		\$376,142.00	TBD
Teenage Parent Program (TAP) Miami-Dade	TAP Childcare Services		\$500,000.00	\$500,000.00
Teenage Parent Program (TAP) Monroe	Educational Services		\$45,000.00	\$45,000.00
The Children's Trust-Florida Child Care Executive Partnership	Leverage and Match #1813-1650		\$1,230,000.00	\$1,230,000.00
The Children's Trust-Florida Child Care Executive Partnership	Leverage and Match #1813-1651		\$650,000.00	\$866,667.00
Department of Children and Families	Refugee		\$1,350,000.00	TBD
U.S. Department of Health	Early Head Start		\$9,789,273.00	\$9,789,273.00
Ocean Reef	Monroe County Providers		\$7,000.00	\$8,000.00
University of Florida Lastinger	Professional Development Project		\$43,750.00	TBD
The Children's Trust Administration	Quality Counts		\$4,200,000.00	TBD



**Programs, Policy and Strategy Committee Meeting**

**June 4, 2018**

**Resolution: 06042018-04**

**Action Requested:** Authorize the President and CEO to release a Request for Proposal (RFP) for Assessments, General Repairs/Improvements and Playgrounds for our Early Head Start child care centers.

**Fiscal Impact:** An approximate amount of \$470,320.00 for fiscal year 2018-2019, which is subject to the availability of funding.

**Funding Source:** The Department of Health and Human Services, Administration for Children and Families, Office of Head Start

**Strategic Goal:**

- Neediest Children
- Youngest Children
- Educate All

- Providers
- Internal Capacity
- Funding

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**RESOLUTION: 06042018-04**

**AUTHORIZE THE PRESIDENT AND CEO TO RELEASE A REQUEST FOR PROPOSAL (RFP) FOR ASSESSMENTS, GENERAL REPAIRS/IMPROVEMENTS AND PLAYGROUNDS FOR OUR EARLY HEAD START CHILD CARE CENTERS.**

WHEREAS, the Program Committee has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Program Committee is in agreement with the goals described therein;

WHEREAS, the Program Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Program Committee shall present this action to the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall recommend that the Board approve this action at the next meeting of the Board.

**Background:**

The Neighborhood Place for Early Head Start, a division of the Early Learning Coalition of Miami-Dade and Monroe, Inc., provides Early Head Start services to 750 infant/toddlers and their families residing in Miami-Dade County. The Neighborhood Place for Early Head Start partners with approximately 28 private Miami-Dade child care providers who provide the educational standards to our target enrollment of 750 infants/toddlers. It is the intent of Early Head Start-Child Care Partnership Grants to increase the level of quality of private child care providers in their schools and playgrounds.

**1. General Repairs/Improvements:**

All work must be conducted by Florida licensed general contractors that are in good standing, who adhere to the Davis-Bacon Act and Americans with Disabilities Act (ADA) regulations.

- a. Conduct assessment on each site to determine repair/improvement needs:
- b. Perform job on each site after approval including:
  - Painting
  - Carpentry includes, but is not limited to, installation/replacement/removal of walls, baseboards, doors, cabinets, ceiling replacement
  - Electrical installation of updated receptacles, electrical boards, etc.
  - Flooring installation and repairs
  - Plumbing
  - Air Conditioning
  - Building structures including roof

**2. Playground Needs:**

All work must be conducted by Certified Playground Safety Inspectors certified by the National Association of Park and Recreation Association.

- a. Evaluate each site and provide design plans showcasing appropriate equipment and play areas including proper ground covering and shade structures to accommodate children ages birth to 3 years old
- b. Installation of equipment must meet all Davis-Bacon Act and Americans with Disabilities Act (ADA) regulations
- c. All work done is to be according to Miami-Dade County Building and zoning rules and regulations, as well as, the city in which each partner school is located.

Note: As per 45 CFR 1309.3, services should be conducted in the school owner's owned facilities.



**Programs, Policy and Strategy Committee Meeting**

**June 4, 2018**

**Resolution: 06042018-05**

**Action Requested: Authorize the President and CEO to negotiate, execute and receive funds from The Children’s Trust for tiered payment differentials and contract slot payments.**

**Fiscal Impact: An approximate amount of \$12,000,000.00 for fiscal year 2018-2019, which is subject to the availability of funding.**

**Funding Source: The Children’s Trust**

**Strategic Goal:**

- Neediest Children**
- Youngest Children**
- Educate All**

- Providers**
- Internal Capacity**
- Funding**

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**RESOLUTION: 06042018-05**

**AUTHORIZE THE PRESIDENT AND CEO TO NEGOTIATE, EXECUTE AND RECEIVE FUNDS FROM THE CHILDREN’S TRUST FOR TIERED PAYMENT DIFFERENTIALS AND CONTRACT SLOT PAYMENTS.**

WHEREAS, the Program Committee has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Program Committee is in agreement

with the goals described therein;

WHEREAS, the Program Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Program Committee shall present this action to the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the “Board”), and shall recommend that the Board approve this action at the next meeting of the Board.



**Early Learning Coalition Program Policy & Strategy Committee Meeting**

**June 4, 2018**

**Resolution: 06042018-06**

**Action Requested: Authorize the President and CEO to submit a School Readiness Plan amendment to the Florida Office of Early Learning for approval to implement the 2018-19 Florida Office of Early Learning Sliding Fee Schedule.**

**Fiscal Impact: None**

**Funding Source: N/A**

**Strategic Goal:**

- Neediest Children**
- Youngest Children**
- Educate All**

- Providers**
- Internal Capacity**
- Funding**

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**RESOLUTION: 06042018-06**

**AUTHORIZE THE PRESIDENT AND CEO TO SUBMIT A SCHOOL READINESS PLAN AMENDMENT TO THE FLORIDA OFFICE OF EARLY LEARNING FOR APPROVAL TO IMPLEMENT THE 2018-19 FLORIDA OFFICE OF EARLY LEARNING SLIDING FEE SCHEDULE.**

WHEREAS, the Program Policy and Strategy Committee has been apprised of the program goals through the attached narrative, hereby incorporated by reference, and the Program Policy and Strategy Committee is in agreement with the goals described therein;

WHEREAS, the Program Policy and Strategy Committee recommends approving this action;

NOW, THEREFORE, be it resolved that the Program Policy and Strategy Committee shall present this action to the Board of the Early Learning Coalition of Miami-Dade/Monroe, Inc. (the "Board"), and shall recommend that the Board approve this action at the next meeting of the Board.



**Background:**

Annually, the federal government updates the Federal Poverty Level Guidelines (FPL) which are used to determine eligibility for financial eligibility for federal funding, including eligibility for the School Readiness Program. The Office of Early Learning (OEL) provides a sliding fee scale to the coalitions that is based on the new guidelines and this scale is used to determine school readiness eligibility and the amount of parent co-payment each family is responsible for paying.

The new sliding fee scale for FY 2018-19 requires the coalition to submit a plan amendment to OEL for approval to implement the scale, effective July 1, 2018.

### Florida's Office of Early Learning SLIDING FEE SCHEDULE

DAILY FEE		----- Annual Gross Income - Number of persons in Family -----															
Full-Time	Part-Time	FPL as indicated unless exceeds	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
0.80	0.40	85% SMI	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		50%FPL	6,070	8,230	10,390	12,550	14,710	16,870	19,030	21,190	23,350	25,510	27,670	29,830	31,990	34,150	36,310
1.60	0.80		6,071	8,231	10,391	12,551	14,711	16,871	19,031	21,191	23,351	25,511	27,671	29,831	31,991	34,151	36,311
		75%FPL	9,105	12,345	15,585	18,825	22,065	25,305	28,545	31,785	35,025	38,265	41,505	44,745	47,985	51,225	54,465
2.40	1.20		9,106	12,346	15,586	18,826	22,066	25,306	28,546	31,786	35,026	38,266	41,506	44,746	47,986	51,226	54,466
		FPL	12,139	16,459	20,779	25,099	29,419	33,739	38,059	42,379	46,699	51,019	55,339	59,659	63,979	68,299	72,619
3.20	1.60		12,140	16,460	20,780	25,100	29,420	33,740	38,060	42,380	46,700	51,020	55,340	59,660	63,980	68,300	72,620
		85% SMI	14,164	19,204	24,244	29,284	34,324	39,364	44,405	49,445	54,485	59,525	64,565	69,605	74,645	79,686	84,726
4.00	2.00		14,165	19,205	24,245	29,285	34,325	39,365	44,406	49,446	54,486	59,526	64,566	69,606	74,646	79,687	84,727
		85% SMI	16,187	21,948	27,708	33,468	39,229	44,989	50,749	56,509	62,270	68,030	73,790	79,551	85,311	91,071	96,832
4.80	2.40		16,188	21,949	27,709	33,469	39,230	44,990	50,750	56,510	62,271	68,031	73,791	79,552	85,312	91,072	96,833
		85% SMI												87,059	88,800		
		150%FPL	18,210	24,690	31,170	37,650	44,130	50,610	57,090	63,570	70,050	76,530	83,010	89,490	95,970	102,450	108,930
5.60	2.80		18,211	24,691	31,171	37,651	44,131	50,611	57,091	63,571	70,051	76,531	83,011	89,491	95,971	102,451	108,931
		85% SMI	18,918	25,650	32,381	39,113	45,845	52,577	59,309	66,041	72,773	79,504	86,236	92,968	99,700	106,432	113,164
6.40	3.20		18,919	25,651	32,382	39,114	45,846	52,578	59,310	66,042	72,774	79,505	86,237	92,969	99,701	106,433	113,165
		85% SMI	19,626	26,609	33,593	40,577	47,560	54,544	61,528	68,512	75,495	82,479	89,463	96,446	103,430	110,414	117,397
7.20	3.60		19,627	26,610	33,594	40,578	47,561	54,545	61,529	68,513	75,496	82,480	89,464	96,447	103,431	110,415	117,398
		85% SMI	20,333	27,569	34,804	42,040	49,276	56,511	63,747	70,982	78,218	85,453	92,689	99,925	107,160	114,396	121,631
8.00	4.00		20,334	27,570	34,805	42,041	49,277	56,512	63,748	70,983	78,219	85,454	92,690	99,926	107,161	114,397	121,632
		85% SMI	21,041	28,528	36,016	43,503	50,991	58,478	65,966	73,453	80,940	88,428	95,915	103,403	110,890	118,378	125,865
8.80	4.40		21,042	28,529	36,017	43,504	50,992	58,479	65,967	73,454	80,941	88,429	95,916	103,404	110,891	118,379	125,866
		85% SMI	21,749	29,488	37,227	44,967	52,706	60,445	68,184	75,924	83,663	91,402	99,142	106,881	114,620	122,359	130,099
9.60	4.80		21,750	29,489	37,228	44,968	52,707	60,446	68,185	75,925	83,664	91,403	99,143	106,882	114,621	122,360	130,100
		185%FPL	22,459	30,451	38,443	46,435	54,427	62,419	70,411	78,403	86,395	94,387	102,379	110,371	118,363	126,355	134,347
10.40	5.20		22,460	30,452	38,444	46,436	54,428	62,420	70,412	78,404	86,396	94,388	102,380	110,372	118,364	126,356	134,348
		85% SMI	23,370	31,686	40,002	48,318	56,634	64,950	73,266	81,582	89,898	98,214	106,530	114,846	123,162	131,478	139,794
11.20	5.60		23,371	31,687	40,003	48,319	56,635	64,951	73,267	81,583	89,899	98,215	106,531	114,847	123,163	131,479	139,795
		200%FPL	24,280	32,920	41,560	50,200	58,840	67,480	76,120	84,760	93,400	102,040	110,680	119,320	127,960	136,600	145,240
12.00	6.00		24,281	32,921	41,561	50,201	58,841	67,481	76,121	84,761	93,401	102,041	110,681	119,321	127,961	136,601	145,241
		85% SMI	26,101	35,389	44,677	53,965	63,253	72,541	81,829	91,117	100,405	109,693	118,981	128,269	137,557	146,845	156,133
12.80	6.40		26,102	35,390	44,678	53,966	63,254	72,542	81,830	91,118	100,406	109,694	118,982	128,270	137,558	146,846	156,134
		85% SMI	27,922	37,858	47,794	57,730	67,666	77,602	87,538	97,474	107,410	117,346	127,282	137,218	147,154	157,090	167,026
13.60	6.80		27,923	37,859	47,795	57,731	67,667	77,603	87,539	97,475	107,411	117,347	127,283	137,219	147,155	157,091	167,027
		85% SMI	30,181	39,467	48,753	58,039											

Parents receiving hourly care pay up to the part time fee.  
 Note: 10% Parent Fee was calculated using 260 days.  
 Refer to 6M-4.400, F.A.C.

2018 Poverty Level (FPL) effective January 26, 2018  
 LIHEAP IM 2017-03 State Median Income Estimates

Income 85% State Median Income: Upper threshold for eligibility

- Please answer the following questions:
- (1) If there is a sibling discount what is the percentage? Yes. 50%
  - (2) If any family pays more than 10% of their gross income for child care, please complete and attach the justification form that explains how the fees will not limit parent access to services.
  - (3) Describe at what points during the year school age schedules are adjusted. For example, beginning of summer, end of summer, spring break, etc. At the beginning and end of summer.

Sliding Fee Scale for Miami-Dade/Monroe Monroe County Coalition  
 Effective date 7/1/18

### Florida's Office of Early Learning Fee Schedule SIMPLIFIED SLIDING FEE SCHEDULE

DAILY FEE		----- Annual Gross Income - Number of persons in Family -----															
Full-Time	Part-Time	FPL as indicated unless exceeds	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
1.10	0.55	85% SMI	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		up to 50%	6,070	8,230	10,390	12,550	14,710	16,870	19,030	21,190	23,350	25,510	27,670	29,830	31,990	34,150	36,310
2.20	1.10	FPL	6,071	8,231	10,391	12,551	14,711	16,871	19,031	21,191	23,351	25,511	27,671	29,831	31,991	34,151	36,311
			12,140	16,460	20,780	25,100	29,420	33,740	38,060	42,380	46,700	51,020	55,340	59,660	63,980	68,300	72,620
4.40	2.20	85% SMI	12,141	16,461	20,781	25,101	29,421	33,741	38,061	42,381	46,701	51,021	55,341	59,661	63,981	68,301	72,621
		130% FPL	15,782	21,398	27,014	32,630	38,246	43,862	49,478	55,094	60,710	66,326	71,942	77,558	83,174	88,790	94,406
6.05	3.03	85% SMI	15,783	21,399	27,015	32,631	38,247	43,863	49,479	55,095	60,711	66,327	71,943	77,559	83,175	88,791	94,407
		150% FPL	18,210	24,690	31,170	37,650	44,130	50,610	57,090	63,570	70,050	76,530	83,010	89,490	95,970	102,450	108,930
6.33	3.17	85% SMI	18,211	24,691	31,171	37,651	44,131	50,611	57,091	63,571	70,051	76,531	83,011	89,491	95,971	102,451	108,931
		170% FPL	20,638	27,982	35,326	42,670	50,014	57,358	64,702	72,046	79,390	86,734	94,078	101,422	108,766	116,110	123,454
7.42	3.71	85% SMI	20,639	27,983	35,327	42,671	50,015	57,359	64,703	72,047	79,391	86,735	94,079	101,423	108,767	116,111	123,455
		185% FPL	22,459	30,451	38,443	46,435	54,427	62,419	70,411	78,403	86,395	94,387	102,379	110,371	118,363	126,355	134,347
7.70	3.85	85% SMI	22,460	30,452	38,444	46,436	54,428	62,420	70,412	78,404	86,396	94,388	102,380	110,372	118,364	126,356	134,348
		200% FPL	24,280	32,920	41,560	50,200	58,840	67,480	76,120	84,760	93,400	102,040	110,680	119,320	127,960	136,600	145,240
8.80	4.40	85% SMI	24,281	32,921	41,561	50,201	58,841	67,481	76,121	84,761	93,401	102,041	110,681	119,321	127,961	136,601	145,241
			30,181	39,467	48,753	58,039	67,326	76,612	85,898	95,184	104,470	113,756	123,042	132,328	141,614	150,900	160,186

2018 Poverty Level (FPL) effective January 26, 2018  
 LIHEAP IM 2017-03 State Median Income Estimates

Parents receiving hourly care pay up to the part time fee.

Second and all additional children pay a reduced fee.

## Option C

Please answer the following questions:

- (1) If there is a sibling discount what is the percentage? Yes. 50%
- (2) If any family pays more than 10% of their gross income for child care, please complete and attach the justification form that explains how the fees will not limit parent access to services.
- (3) Describe at what points during the year school age schedules are adjusted. For example, beginning of summer, end of summer, spring break, etc. Schedules are updated at the beginning and end of summer.



Belkis Torres  
Vice President for Early Head Start

### Strategic Plan Priority Initiative:

- Educate All
- Neediest Children
- Providers

# March 2018 – Meal Report

Centers	Breakfast		Lunch		PM Snack		Centers	Breakfast		Lunch		PM Snack	
	# of Meals	% of Meals	# of Meals	% of Meals	# of Meals	% of Meals		# of Meals	% of Meals	# of Meals	% of Meals	# of Meals	% of Meals
America's Little Leaders	240	100%	240	100%	240	100%	LORD's Learning Center, Inc.	292	99%	295	100%	295	100%
Cambridge Academy	427	100%	428	100%	428	100%	Miami Gardens Learning Ctr.	258	72%	355	99%	344	96%
Children Of The Sun Academy	202	98%	206	100%	202	98%	My Little Angels Day Care Ctr.	457	100%	451	98%	451	98%
Excel Kids Academy Miami	898	100%	898	100%	898	100%	Naranja Prep Academy Annex	194	94%	205	100%	197	96%
Excel Kids Academy Opa Locka	428	100%	428	100%	428	100%	Our Little Hands Of Love	266	99%	268	99%	261	97%
Kids Small World Learning Center	590	96%	590	96%	590	96%	Pink And Blue Academy	102	63%	159	98%	131	81%
Kinderkids Academy III	230	97%	237	100%	236	100%	Precious Moments Learning Ctr.	679	96%	693	98%	665	94%
Kinderland 4 Kids	283	100%	283	100%	283	100%	Rainbow Intergenerational	254	89%	281	99%	281	99%
Le Jardin #4	600	99%	601	100%	586	97%	Sheyes Of Miami #1	534	100%	534	100%	534	100%
Liberty Academy	727	97%	746	100%	736	99%	Sheyes Of Miami #3	422	100%	424	100%	424	100%
Lincoln Marti - 450	1,263	100%	1,266	100%	1,266	100%	Sheyes Of Miami Learning Ctr.	647	98%	653	99%	651	99%
Lincoln Marti - 905	319	99%	321	100%	321	100%	Shores School	582	100%	584	100%	584	100%
Little Ones Academy	662	100%	662	100%	662	100%	Wynwood Learning Center	448	100%	449	100%	430	96%
Little Red School House	498	100%	499	100%	499	100%	Wynwood Learning Center II	813	100%	813	100%	813	100%
							Early Learning Coalition	13,315	98%	13,569	100%	13,436	99%

# April 2018 – Meal Report

Centers	Breakfast		Lunch		PM Snack		Centers	Breakfast		Lunch		PM Snack	
	# of Meals	% of Meals	# of Meals	% of Meals	# of Meals	% of Meals		# of Meals	% of Meals	# of Meals	% of Meals	# of Meals	% of Meals
America's Little Leaders	226	100%	225	100%	221	98%	LORD's Learning Center, Inc.	277	100%	277	100%	277	100%
Cambridge Academy	455	100%	456	100%	456	100%	Miami Gardens Learning Ctr.	254	72%	355	100%	348	98%
Children Of The Sun Academy	218	100%	219	100%	218	100%	My Little Angels Day Care Ctr.	453	100%	453	100%	453	100%
Excel Kids Academy Miami	934	100%	925	99%	926	99%	Naranja Prep Academy Annex	167	77%	210	96%	204	94%
Excel Kids Academy Opa Locka	434	100%	434	100%	433	100%	Our Little Hands Of Love	294	98%	299	100%	291	97%
Kids Small World Learning Center	611	100%	611	100%	611	100%	Pink And Blue Academy	102	53%	192	99%	153	79%
Kinderkids Academy III	183	97%	187	99%	187	99%	Precious Moments Learning Ctr.	666	97%	684	99%	652	94%
Kinderland 4 Kids	303	100%	303	100%	303	100%	Rainbow Intergenerational	243	91%	267	100%	267	100%
Le Jardin #4	572	99%	575	100%	565	98%	Sheyes Of Miami #1	561	100%	561	100%	561	100%
Liberty Academy	771	99%	779	100%	758	97%	Sheyes Of Miami #3	430	99%	433	100%	433	100%
Lincoln Marti - 450	1,227	98%	1,227	98%	1,227	98%	Sheyes Of Miami Learning Ctr.	722	100%	721	100%	719	99%
Lincoln Marti - 905	317	100%	317	100%	317	100%	Shores School	599	100%	599	100%	599	100%
Little Ones Academy	661	100%	661	100%	661	100%	Wynwood Learning Center	477	100%	479	100%	448	94%
Little Red School House	483	100%	483	100%	483	100%	Wynwood Learning Center II	741	99%	741	99%	741	99%
							Early Learning Coalition	13,381	97%	13,673	100%	13,512	98%